

# Investment Banking Analytics

## A Workshop

### Programme Content

#### **Introduction to Investment Banking**

- ▲ Concept of Investment Banking
- ▲ Evolution of Indian Investment Banking
- ▲ Characteristics and Structure of Indian Investment Banking industry
- ▲ Role of Investment Bankers
- ▲ Business portfolio of Investment Banks
- ▲ Services portfolio by an Investment Bank

#### **Overview of Regulations**

- ▲ Domestic Issues
- ▲ International issues
- ▲ Takeover Regulations
- ▲ Provisions related to Foreign Direct Investment

#### **Mergers and Acquisitions**

- ▲ Introduction to M&A markets
- ▲ Recent trends in M & A
- ▲ Role of Investment Banks in M & A
- ▲ Domestic Vs. Cross Border M & A
- ▲ Brief overview of valuation of M&A
- ▲ Leveraged Buyouts

## Programme Content (Cont'd)

### **Private Equity**

- ▲ Private Equity and Investment Banking
- ▲ Private Equity Investments
- ▲ Private Equity Deals

### **Equity Structures**

- ▲ IPOs and Follow-on Offers
- ▲ ADRs, GDRs, FCCBs
- ▲ Preferential allotment in India
- ▲ Private Equity Investments

### **International Listing**

- ▲ Listing on London Stock Exchange
- ▲ Listing on Alternative Investment Market (AIM)
- ▲ Case Studies
- ▲ Listing process – role of intermediaries
- ▲ Issues for listing by Indian companies

### **Listing on Singapore Stock exchange**

## Who should attend?

- ▲ Broking Houses
- ▲ Investment Bankers
- ▲ Banks (Public, Private and Foreign Banks)
- ▲ FI's
- ▲ Advisory Services Firms
- ▲ Financial Services Consultants

## Programme Details

### **The programme includes:**

- ▲ Two day workshop
- ▲ Course material
- ▲ Networking opportunities throughout the workshop
- ▲ Lunch and refreshments