

Valuation Modeling for M&A and LBOs

A Workshop

Programme Content

Constructing basic financial model

- ▲ Some Do's and Don'ts of constructing financial model
- ▲ Basic Excel tools useful in financial modeling
- ▲ Modeling Income Statement, Balance Sheet and Cash Flow Statement from historical data

Modeling for Comparable Company & Transaction Analysis

- ▲ Introduction to Comparable Company Analysis
- ▲ Introduction to Comparable Transaction Analysis
- ▲ Building the model

 - Setting up input sheet
 - Inputting market data and financial projections
 - Inputting required parameters for comparison
 - Inputting financial details of comparable transactions
 - Determining the contents of output sheet and completing the same
 - Performing Multiples Analysis

Discounted Cash Flow Modeling

- ▲ Introduction to Discounted Cash Flow Analysis
- ▲ Building the model.....

 - Calculating future free cash flows
 - Arriving at terminal value
 - Inputting determination of discount rate
 - Arriving at Present value of free cash flows and terminal value
 - Performing sensitivity analysis

Programme Content (Cont'd)

Modeling for Mergers and Acquisitions

- ▲ Analysis of Mergers and Acquisition – What to look for from modeling perspective?
- ▲ Building the model
 - Preparation of Pro forma Income Statement and Balance Sheet for analysis
 - Performing Accretion / Dilution Analysis
 - Modeling for Synergies from M & A
 - Target Valuation

LBO Valuation Modeling

- ▲ How is LBO transaction structured?
- ▲ Important Pricing Considerations for LBO
- ▲ Building the model.....
 - Projecting EBIDTA and unlevered Free cash flows
 - Analyzing impact of various debt levels and types (senior, subordinated, mezzanine)
 - Developing and applying structural benchmarks
 - Incorporating exit multiple assumptions
 - Calculating enterprise value and implied purchase price
 - Putting it all together

Who should attend?

This unique programme is ideal for

- ▲ Finance Executives
- ▲ Managers
- ▲ MIS Executives
- ▲ Risk Management Executives
- ▲ Research Analysts
- ▲ Financial Analysts
- ▲ Security Analysts
- ▲ Software Solution Providers
- ▲ Investment Advisors



Programme Details

The programme includes:

- ▲ Two day workshop
- ▲ Detailed course material
- ▲ Networking opportunities throughout the workshop
- ▲ Lunch and refreshments