

Project Finance for Integrated Telecom Sector

Workshop Title:

Project Finance for Integrated Telecom Sector

Target Audience:

Telecom Companies, Telecom Infrastructure service providers - cable, broadband, DTH etc, Telecom sector analysts from – broking houses, banks, FIs and KPOs, Infrastructure companies, Consultants to telecom and Infrastructural companies, and telecom equipment manufacturers

Duration:

One day (9.30 a.m. – 5.30 p.m.)

Methodology:

Presentation and Case Study

Registration Fees:

Rs. 5,000/- plus taxes

Workshop Objective:

The objective of the workshop is to provide a broad, practical overview for participants to develop better understanding of the issues and challenges in project finance issues in integrated telecom sector.

Contents:

Introduction and Overview

- Telecom policies – NTP 94, NTP 99 and Broad band 2004
- Bidding Processes
- Key driver for infrastructure
- Telecom Technologies and Services
- Players – domestic and international
- Growth in the recent years
- Potential opportunities

Telecommunication Technologies & Issues

- Rural Telecommunications
- Interconnection
- Spectrum Allocation

Telecommunication Services

- Basic services
- Cellular services
- NLD Services
- ISD Services
- VAS - ISP, Broad band, DTH & Cable TV

Telecom Projects/companies financing

- Project Financing Options
 - Debt
 - Equity
 - Structured Finance/ Mezzanine Finance
- Valuation process
- Issues for Listed/ Unlisted Companies

Telecom Projects - Risk Management & Strategies