

# **Project Finance for Infrastructure**

A Workshop

## **Programme Content**

### **Introduction and overview**

- ▲ Infrastructure Policy- incentives and potential
- ▲ Difference between Project finance and infrastructure finance

### **Infrastructure Finance Techniques**

- ▲ Appraisal
- ▲ Sector Specific Issues
- ▲ Project Report preparation

### **Project Risk Management**

- ▲ Funding Risk
- ▲ Operational Risk
- ▲ Pre and Post implementation risk

### **Case Study**

#### **Bidding Process – Private Public Partnership Projects**

- ▲ PPP & Infra – projects
- ▲ Strategies for a successful bid
- ▲ Main feature of Technical & Financial bids

#### **Project Financing options - Traditional**

- ▲ Debt equity structures, Consortium lending, Syndicated loans

#### **Project financing options - Structured products**

- ▲ Mezzanine finance
- ▲ Hybrid finance



## Programme Content (Cont..)

### **Transport – Road Sector Sector specific sessions including**

- ▲ Promoter assessment
- ▲ Management assessment
- ▲ Traffic analysis
- ▲ Concession Agreement – Toll, fixation etc.
- ▲ Project Cost Components
- ▲ Funding – Debt – Equity
- ▲ Financial Assessment
- ▲ Cash Flow Projections
- ▲ Risk mitigation measures

## Who should Attend?

- ▲ Banks
- ▲ Financial Institutions
- ▲ Investment Bankers
- ▲ Infrastructure companies
- ▲ Real estate companies and consultants
- ▲ Venture capital funds
- ▲ Non Bank Finance Companies
- ▲ Large and mid-size Corporates
- ▲ Broking Houses- Infrastructure Sector Analysts
- ▲ Rating Agencies
- ▲ Mutual funds – Infrastructure and real estate Sector analysts

## Programme Details

### **The programme includes:**

- ▲ Two day workshop
- ▲ Detailed course material
- ▲ Networking opportunities throughout the workshop
- ▲ Lunch and refreshments