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### How is Unicom Infotel supporting GCCs with integrated collaboration, data, and security solutions to drive operational excellence?

With **28 years of experience** and **over 8,000 satisfied customers**, Unicom Infotel delivers integrated technology ecosystems that enable GCCs to operate at peak performance. Our unified voice communication, video-conferencing, and enterprise mobility solutions keep globally distributed teams connected and productive. Layered atop this, our secure, high-performance data networks and intelligent surveillance systems ensure maximum uptime, robust data protection, and streamlined operations. We simplify complex IT landscapes so GCCs can focus on creating strategic value for their organizations.

### How does the company tailor its solutions to meet the unique needs of different industries while supporting the rapid scale-up of GCC operations?



Enabling a seamless enterprise

We adopt a consultative, client-first approach to every engagement. Whether it's a BFSI GCC demanding high levels of compliance and security, or a digital-first media GCC seeking agile collaboration tools, our solutions are tailored to meet their specific operational, regulatory, and scalability needs. Our presence across **17+ locations in India** enables us to support rapid, Pan-India execution and deployment—ensuring consistency, speed, and local responsiveness.

We engage deeply with our clients to understand their business goals and technical environments, offering modular, scalable solutions that align with their growth trajectories. With deep experience across industries like BFSI, Pharma, IT/ITES, Manufacturing, and Retail, we're able to bring proven best practices to each implementation. By partnering with global technology leaders and maintaining flexibility in our integration capabilities, we enable GCCs to scale confidently without compromising on quality, performance, or governance.

### As GCCs scale and evolve, how is the company preparing to meet their future needs with emerging tech and resilient IT infrastructure?

As GCCs shift from operational support centers to innovation engines, Unicom is staying ahead by investing in next-gen technologies and resilient infrastructure models. From advanced AV automation and hybrid collaboration environments to analytics-driven security and intelligent network design, we are helping clients reimagine workplace efficiency and experience.

Crucially, **over 50% of our total workforce** is dedicated to after-sales service, maintenance, and full lifecycle support—ensuring every solution performs seamlessly over time. We also continue to upgrade our internal capabilities to support remote management, predictive maintenance, and sustainable IT practices. Our mission is to future-proof GCCs with solutions that are scalable, secure, and built for tomorrow's demands.

**UNICOM INFOTEL STRENGTH**

- 8000+ SATISFIED CUSTOMERS
- 28+ YEARS EXPERIENCE
- 17+ LOCATION IN COUNTRY
- 400+ EMPLOYEE
- ALLIANCE WITH ALL LEADING OEM'S

UNICOM Enabling a seamless enterprise

SCAN ME