



Anirudhsinh Jadeja
Managing Director

Financial Snapshot (In ₹ mn)

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|--------------|----------|
| Total Income | 18,044.9 |
| Net Profit | 1,326.0 |
| Networth | 7,526.0 |

Ratios

| | |
|-----------------------|------|
| NPM (%) | 7.3 |
| RONW (%) | 17.6 |
| Current Ratio (times) | 0.7 |

(As on Mar 31, 2021)

Management Details

Chairman

Rajan Gupta

Managing Director

Anirudhsinh Jadeja

Directors

Amit Shah

Ajay Singh

Bharat Chovatia

Falgun Shah

Kunal Chandra

Divya Momaya

Chief Financial Officer

Anil Bothra

GTPL Hathway Limited

202, 2nd Floor, Sahajanand Shopping Center, Shahibaugh, Ahmedabad – 380004, Gujarat

Website: www.gtpl.net

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|------------------------|--------|-----|------------|-----|----------|-----|
| Top 500 Ranking | Income | 410 | Net Profit | 364 | Networth | 444 |
|------------------------|--------|-----|------------|-----|----------|-----|

About the Company

GTPL Hathway Limited is the largest MSO in India providing Digital Cable TV service and is amongst the largest Private Wireline Broadband service providers in India. GTPL is the No. 1 Cable TV and Wireline Broadband Service Provider in Gujarat & the No. 2 Cable TV Service provider in West Bengal. It has its presence in 19 states across 1200+ towns with significant presence in states of Andhra Pradesh, Assam, Bihar, Goa, Gujarat, Jharkhand, Maharashtra, Manipur, Meghalaya, Odisha, Rajasthan, Tamil Nadu, Telangana, Tripura, West Bengal. The Company is expanding its base and has started operations in new markets of Karnataka, Odisha, Madhya Pradesh and Nagaland during the year 2021-22. As on March 31, 2022, the Company has approximately 8.40 Million Active Cable TV Subscribers and 8,16,000 Broadband Subscribers.

Business Operations

GTPL has become stronger over the years with substantial growth in subscribers as well as revenues. The Company has more than 11 Million Set-Top-Boxes seeded and has more than 4.70 Million Broadband homepass. GTPL has more than 31,500 business partners, 2 main digital head ends and 75,000 kms optic fibre including 7,500 kms of underground optic fibre. (as on March 31, 2022)

GTPL offers high-speed broadband services to its customers via advanced Gigabit Passive Optical Network (GPON) technology. The upgradation of network to GPON FTTH technology has enabled GTPL to offer 'Unlimited data' and high-speed services for retail consumers in Gujarat with data speed ranging between 60Mbps and 200 Mbps.

In FY22, GTPL launched GTPL Genie, an Android TV based Hybrid Set-Top-Box with bundled Cable TV and OTT services. The service offers the convenience of a single subscription for multiple bundled services at competitive prices. GTPL Genie enables customers to convert their normal TV into a Smart TV without the associated replacement costs.

Few Notable Highlights of GTPL

- The Company emerged as No.1 MSO in India and has expanded its operations in Karnataka, Odisha, Madhya Pradesh and Nagaland.
- In FY22, GTPL launched Hybrid STBs: a unique bundle of Live Channels & OTT applications.
- GTPL has increased its paying Digital Cable TV subscribers by 2.3X in the last six years.
- The Broadband business grew by approximately 29% as of 31 March 2022. The Company has 4.70 mn broadband homepass.
- Its Broadband subscriber base has grown by 4.8X in the last six years.
- GTPL launched 24x7 WhatsApp chatbot GIVA: GTPL Interactive Virtual Assistant
- GTPL & its Broadband subsidiary received ISO 9001:2015, 27001:2013 certifications.
- In FY22, the Company was upgraded to "IND AA-/Stable" rating by 'India Ratings'.
- The Company maintained zero net debt status during FY22.
- During FY21, GTPL was reported to be the only agency which completed work within contracted timelines for the commissioning and laying of Optic Fiber Cable of over 17,000 Km connecting 3,767 Gram Panchayats for Gujarat Fiber Grid Network Limited (GFGNL) under the Digital India Initiative. The Company has commenced the Operation & Maintenance of optical fiber cable for GFGNL during FY22.

Financial Snapshot for FY22

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|------------------------|----------|-------------------------|------|
| Total Income (In ₹ mn) | 15,676.8 | Net Profit Margin (%) | 8.8 |
| Net Profit (In ₹ mn) | 1,372.0 | Return on Net Worth (%) | 16.2 |
| Networth (In ₹ mn) | 8,455.7 | Current Ratio (times) | 0.7 |

(As on March 31, 2022)