



Anirudhsinh Jadeja
Managing Director

Financial Snapshot (In ₹ mn)

Total Income	18,414.8
Net Profit	484.2
Networth	6,978.2

Ratios

NPM (%)	2.6
RONW (%)	6.9
Current Ratio (times)	0.9

(As on Mar 31, 2020)

Management Details

Chairman

Rajan Gupta

Managing Director

Anirudhsinh Jadeja

Whole-time Director

Amit Shah

Independent Directors

Bharat Chovatia

Falgun Shah

Parulben Oza

Kunal Chandra

Non-Executive Director

Ajay Singh

GTPPL Hathway Limited

202, Sahajanand Shopping Centre, Shahibaug, Ahmedabad – 380 004, Gujarat

Website: www.gtpl.net

Top 500 Ranking	Income	401	Net Profit	424	Networth	442
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About the Company

GTPPL Hathway Ltd (GTPPL), incorporated in 2006, is one of the country's leading multi system operators, offering digital cable TV (CATV) and high-speed broadband services to millions of households across the country. Since its inception, the company has significantly expanded the reach of its services, with growing presence in over 800 towns across 15 states of the country (increased from 12 to 15 states during FY 21). The company is constantly expanding its pan-India landscape through strong product offerings and extensive partner network.

Product Bouquet:

The company's key offerings are –

- **Digital Cable Television Service:** GTPPL provides high-quality Standard Definition (SD) as well as High Definition (HD) channels to its customers through its state-of-the-art main digital head-end at Gujarat and four support head-ends. As of March 31, 2020, the company distributed over 715 TV channels, with 85 being HD channels and 47 being owned and operated channels and 2 new owned and operated channels were added during FY21.

GTPPL has significant presence in Gujarat, Maharashtra, West Bengal, Andhra Pradesh, Telangana, Assam, Bihar, Jharkhand, Odisha, Rajasthan, Goa, Tamil Nadu, Tripura, Manipur and Meghalaya with the total seeded set top boxes being 10.2 mn as of March 31, 2020. During FY20, GTPPL expanded its business and seeded more than 0.7 mn Set Top boxes. The company has been able to add more than 0.7 mn digital paying subs in FY20. The company successfully implemented the New Tariff Order and converted the business into auto-dunning during FY20.

- **Broadband services:** GTPPL carries broadband services mainly through its wholly owned subsidiary, GTPPL Broadband Pvt Ltd, offering affordable internet services to homes and offices. Powered with the latest Gigabit Passive Optical Networks (GPON) and Fibre-to-the-Home-Technology (FTTH), the company provides highspeed data services with seamless connectivity. As of March 31, 2020, GTPPL has an active subscription base of 4,05,000 customers with 1,00,000 being FTTH subscribers and data consumption of 162 GB per month. The active subscriber base has gone up to 635K subscribers with 200K FTTH subscribers and data consumption of 212 GB during FY21. The total home pass stands at 3.33 mn at the end of FY20 which has further increased to 3.87 mn during FY21.

During FY20, the broadband business added more than 80,000 customers supported by growth in sales numbers (over 0.17mn) and created more than 0.9 mn new GPON-FTTH home pass. The company added more than 230K customers during FY21. The company has further enhanced its operations outside Gujarat by entering new markets like Hyderabad and also operates in Varanasi, Jaipur, Patna, Pune and Nagpur.

- **BharatNet Phase II Project:** The company has been appointed as Project Implementation Agency for Package B of Bharat Net Phase-II project in which GTPPL will implement end-to-end optic fibre cable (OFC) and digital infrastructure to connect 3,767 Gram panchayats with centralised Network Operations at Gandhinagar in Gujarat. During FY20, GTPPL connected 3000 GPs (Gram Panchayats) and completed more than 13,500 Kms of Trenching & Ducting out of a total of 17,000 Kms. During FY21 98% of the project has been completed with nearly 3700 GPs connected out of total 3767 GPs.

Financial Performance of the Group:*

Total Income (In ₹ mn)	25,300.4	Net Profit Margin (%)	8.3
Net Profit (In ₹ mn)	2,104.0	Return on Net Worth (%)	22.1
Networth (In ₹ mn)	9,526.7	Current Ratio (times)	0.6

*Consolidated financial numbers for the year ended March 31, 2021