

ETIS ELECTRONICS PVT. LTD.

Mr. Vivek Khanna

Managing Director

INDIC EMS Electronics Pvt. Ltd.

What are some of the key milestones of the company in recent years?

Indic EMS Electronics, established in 2007 with just 60 team members, has grown to a workforce of over 1,000 skilled employees. Specializing in PCBA and box build solutions, we serve a global clientele and are recognized as a leader in the Electronics Manufacturing Services (EMS) sector. Our commitment to environmental responsibility is evident in our transition to 100% lead-free manufacturing. Recent expansions have increased our production capacity by 300%, and we continue to grow, aiming to double our output soon. Our accolades include the Best SCM Partner in the EV business and India's Greatest Brand for 2022-2023, reflecting our prominence both domestically and internationally. We also prioritize the growth and development of our team, initiating numerous training programs, including mentoring and IPC certification, to ensure continuous skill enhancement.

Furthermore, our commitment to social responsibility is demonstrated through our partnership with a local school to educate underprivileged children

What are some of the key products / services offered by the company?

Our comprehensive suite of services meets diverse industry needs, including prototyping, product engineering, both high and low volume manufacturing, testing, aftermarket services, and specialized box build solutions. We hold numerous certifications, such as ISO 9001, IATF 16949, ESD 20:20, ISO 14001, ISO 45001, and ISO 27001, and are continuously enhancing our in-house design capabilities to better serve our clients. Our facilities feature state-of-the-art Japanese machinery and maintain 100% traceability in manufacturing processes, ensuring exceptional precision and quality.

These capabilities enable us to effectively serve industries like renewables, e-mobility, industrial sectors, and IoT, establishing us as a versatile and reliable EMS partner.

What are some of the innovative initiatives taken by your company in recent years? How have those initiatives helped your organization?

In line with industry 4.0, we've implemented SAP S/4HANA for enhanced inventory management and a Manufacturing Execution System (MES) to improve efficiency and predict defects on the shop floor. The introduction of a Smart

Store using KARDEX technology has optimized our inventory management, and our RFQ Management Portal has significantly improved the responsiveness of our sourcing team. By digitizing all statutory documents and records on a centralized server, we ensure swift document retrieval, irrespective of age. Our commitment to lean manufacturing is evident in the design of our new facility, which emphasizes operational efficiency, waste reduction, and sustainability.

What are your key strategic priorities for customers and stakeholders to drive long term growth?

Strategically, Indic EMS Electronics focuses on quality, timely delivery, trust, and comprehensive service integration to support our customers' success and foster sustainable growth. We adhere to high quality standards to meet and exceed customer expectations, emphasizing the importance of on-time delivery to enhance market competitiveness.

Our approach to building trust through partnerships and providing integrated services under one roof ensures a seamless manufacturing solution for our clients. This strategy not only supports our customers but also promotes long-term growth and sustainability for our company.