



Shrinivas R. Deshingkar

Founder, Chairman & MD
ShreeTech Data Limited



electrical engineering company into an integrated digital and critical infrastructure enterprise.

How does ShreeTech Data identify new growth opportunities while building on its established engineering and project execution strengths?

We look at how technology and infrastructure are converging and identify areas where our engineering heritage provides a natural advantage. Our next progression is from executing individual projects to participating across the full digital-infrastructure value chain.

We are expanding into cable landing stations and subsea cable systems and are developing a new international connectivity corridor linking Singapore with Visakhapatnam and Puri. Alongside this, we are building capabilities across data centres, connectivity and AI infrastructure.

Our objective is to create a full-stack ecosystem connecting international subsea capacity with terrestrial networks, data centres and compute infrastructure building upon our established strengths in power, telecom, manufacturing and mission-critical project execution.

What will define ShreeTech Data's next phase of growth, and which capabilities will be most important over the next five years?

Our next phase will be defined by moving from primarily building infrastructure for customers to also developing, owning and operating strategic digital infrastructure.

We plan significant investments in subsea cable systems, cable landing stations, data centres and AI factories, creating infrastructure for hyperscalers, cloud and neocloud service providers, enterprises and AI-driven businesses.

Our vision is an integrated digital infrastructure platform where global connectivity, power, data centres and AI compute operate as one ecosystem. This will require continued engineering excellence together with stronger capabilities in technology partnerships, GPU infrastructure, operations, capital management and global connectivity.

Over the next five years, our ambition is to position ShreeTech as an Indian infrastructure-technology enterprise capable of building and operating the critical infrastructure that will power the next generation of cloud and AI. ■

What strategic choices have helped ShreeTech Data expand its expertise across power, digital infrastructure, telecom, railways, and manufacturing?

One of our most important strategic choices was to focus on digital infrastructure very early. Since 2001, ShreeTech has worked on electrical and power-management infrastructure for data centres, when the industry in India was still at a nascent stage.

Since then, we have worked on more than 100 data centres and executed over 20 large, mission-critical digital infrastructure projects. This gave us a deep understanding of the convergence of reliable power, electrical systems, connectivity, automation and high-availability infrastructure.

Our subsequent expansion into power, telecom, railways and manufacturing has been built around these core engineering competencies. Each has strengthened another capability, enabling ShreeTech to progressively evolve from an