



Viplov JG

Chief Executive Officer
Werner Finley



How does Werner Finley develop customized cooling solutions for the changing needs of its customers?

Werner Finley serves a diverse range of industries, including manufacturing, process, medical, data centres, energy storage systems, and electric mobility, each with unique thermal management challenges. Our approach combines deep application expertise with modular product platforms that can be rapidly configured to meet specific customer requirements. To stay ahead of evolving market demands, we have established the Integrated Product Strategy and Engineering Group (IPEG), which drives innovation, accelerates product development, and ensures that our solutions remain aligned with emerging technologies, regulatory expectations, and customer performance needs.

What has helped Werner Finley enter international markets and build a sustainable business presence?

Werner Finley's international growth has been strengthened through its strategic joint venture with Glen Dimplex, a globally established organization with operations across North America, Europe, Asia, and other key markets. This partnership has enabled us to combine global expertise with our engineering and manufacturing capabilities, creating opportunities to serve customers beyond India. By leveraging this international network and focusing on application-driven solutions, we have successfully expanded our presence across Southeast Asia, the Middle East, Africa, Europe, and the United States, building long-term relationships and a sustainable global footprint.

Which technologies and market opportunities will shape Werner Finley's growth over the next five years?

Manufacturing, process, and medical applications have been the foundation of Werner Finley's growth and will continue to remain strategically important. At the same time, the global shift toward electrification, digital infrastructure, and sustainable energy is creating significant new opportunities for advanced thermal management solutions. Over the next five years, we expect strong growth from sectors such as battery energy storage systems (BESS), green hydrogen, semiconductor manufacturing, and edge and enterprise data centres. These emerging industries will require increasingly sophisticated cooling technologies and are expected to become key contributors to our future growth trajectory. ■