



### B. Sathyamurthy

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#### How would you describe the journey of your company since its inception? What are some of the key milestones of the company in recent years?

Kewaunee's vision is to create sustainable futuristic spaces that fosters innovation and research to improve human lives. We have a legacy of building laboratories for 117 years, started the operation in 1906 in USA. We are the global leader in total laboratory solutions, empowers organizations to achieve competitive advantage through safe, efficient, and contemporary laboratories. Kewaunee has built laboratories for over 5,000 customers in 100+ countries. Kewaunee India started operating in 2000. Our combined expertise in manufacturing, infrastructure, and industry 4.0 technologies offers unparalleled cost and quality advantages to organizations for any industry.

Some of our recent milestones are

- a. Designed, Installed,



- b. commissioned India's largest Petroleum & Renewable research laboratory for hydro carbon major.
- b. Designed and built 10+ LEED Platinum/Gold laboratory facilities supporting UN sustainability goals for Indian Pharma, Food customers.
- c. We launched next-gen 4.0-enabled laboratory infrastructure.
- d. Invested in building complete greenfield laboratories in Hyderabad and Bangalore

#### What are some of the key products / services offered by the company?

We have SEFA, EN & BIFMA certified Laboratory Furniture. CE & ASHRAE 110 certified Fume hood. NSF & CE certified Bio safety cabinets. UL certified Solvent Storage cabinets. Kewaunee invests in R&D at our ISO 9001, ISO 14000 & OHSAS 18000 certified manufacturing plant in Bengaluru and Statesville, USA for advancing the safety, quality, environment performance, and cost efficiency laboratory equipment. We are pioneers in providing turnkey laboratory solutions, managing the entire process from planning to operations with an in-house team.

#### How is your company supporting digitalization drive of Indian MSMEs and large corporates?

Kewaunee invests in a 4.0 enabled manufacturing facility and collaborates with Indian MSME companies through CII, helping them transform into 4.0 enabled manufacturers.

For large corporates To rebuild and rethink how laboratories around the globe run and function. Future smart laboratories will help us realize our ambition of providing real-time insights across people, products, and processes by managing the entire lifecycle in labs. Through 4.0 solutions, we envision a future where our technical expertise, infrastructure, and manufacturing prowess will provide all-encompassing smart labs, fostering a more sustainable ecology for our clients.

#### What is your company's growth strategy for next 3-5 years?

Kewaunee's long-term business strategy revolves around customer centricity, aligning our growth plans with industry forecasts by enhancing manufacturing and project delivery capabilities.

Our teams work on many growth programs which identifies short term and long term growth areas in multiple geographical markets. We are agile to fail fast and re discover ourselves quickly.