**Business Enterprises of Tomorrow 2023**

**Nomination Form**

**Eligibility Criteria:**

* Nominations are open for all SMEs and Mid-Corporates in India with standalone revenue for FY2021-22 between INR 5 crores and INR 1,000 crores
* **Definition “SMEs” Segment:** For the awards, companies with standalone annual turnover between INR 5 crores to INR 250 crores in FY2021-22, shall be considered as Small and Medium Enterprises (SMEs) for Business Enterprises of Tomorrow (BEOT) 2023
* **Definition “Mid-Corporates” Segment:** For the awards, corporates with standalone annual turnover between INR 250 crores to INR 1,000 crores in FY2021-22, shall be considered as Mid-Corporates for BEOT 2023
* Businesses involved exclusively in trading activities are not eligible to apply for the awards

**Key Instruction:**

* Completed nomination form along with all documents (mandatory and additional) should be submitted **to Business Enterprises of Tomorrow Awards Nomination Center** (details given at the end of the form) before the last date.
* All financial information furnished in the nomination form should be certified by the Management and a Chartered Accountant by filling in the Declaration section in the nomination form.
* Nomination forms with incomplete declaration details, incomplete or inaccurate mandatory details or submitted without the specified mandatory documents are liable to be considered as ‘incomplete’ and hence can be disqualified for the awards.
* Applicants can nominate for multiple categories. Accordingly, respondents seeking to nominate for more than one category need to fill in details pertaining to those categories which they intend to participate in.
* Standalone financial statements for FY2021-22, FY2020-21 and FY2019-20 are mandatory for the purpose of the participation. In case if the audited financial statements are not available for FY2021-22, the applicant can submit CA Certified unaudited or provisional financial statements (Only for FY2021-22)
* Last date for receiving filled nominations along with financial statements is 26th May 2023.
* There is **NO** participation fee for the awards

**Benefits of Participating:**

* Dun & Bradstreet’s **DUNS** number will be given complimentary to all eligible participants. For applicants who already have the DUNS number, it will act as a revalidation.

**About D-U-N-S:** The D-U-N-S number is assigned after a patented identity resolution process, part of the Dun & Bradstreet [DUNSRight methodology](https://www.dnb.com/about-us/data-cloud/the-dunsright-quality-process.html), and identifies a company as being unique from any other in the Dun & Bradstreet Data Cloud. It helps organizations:

* Establish credibility with lenders, and expedite applications for loans and contracts
* Do business with the government, government agencies and companies across the globe as many companies all over the world and many government institutions perform risk assessments of their potential partners or suppliers as part of the vetting process and may require a D‑U‑N‑S Number when submitting or evaluating a bid.
* Become a part of the Dun & Bradstreet Data Cloud and come up in searches done by organizations, across the globe, using various Dun & Bradstreet products
* All valid entries will receive a ‘**Participation Certificate**’ from Dun & Bradstreet, acknowledging and thanking for the participation in BEOT 2023 awards
* All eligible applicants who have submitted valid and completed nomination form will get listed in the **‘Leading SMEs of India 2023’** or **‘Leading Mid-Corporates of India 2023’** publication. The publication will list leading SMEs and Mid-corporates along with profiling of “D&B SME Gems” and “D&B Mid-corporate Gems”. The publication will be distributed to various ministries, Trade Promotion Councils, Embassies, Financial Institutions, Leading Corporates and MNCs

**Key Documents to be Submitted:**

|  |  |
| --- | --- |
| **Mandatory Documents** | **Strongly Recommended Documents** |
| * Completed nomination form * Annual reports or audited financial statements or financial results for FY22, FY21, and FY20 * [Banker’s confidentiality letter](https://leig.dnb.co.in/rs/284-PJJ-908/images/Bankers%20Confidentiality%20Letter_Template.doc) | * Company/investor presentation explaining business model * Marketing collaterals, product brochures, company brochures, awards * Credit rating report/score * Audited FY2022-23 financials, if available |

**Award Categories:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Industry Award Categories (SMEs and Mid-Corporates)** | | | |
| Food & Agro Processing  (HS Code: Chapter 01 to 24) | Leather, Wood & Paper Products  (HS Code: Chapter 41- 49) | Ferrous & Non-Ferrous Metals  (HS Code: Chapter 72 to 83) | |
| Mineral Products  (HS Code: Chapter 25- 27) | Textiles & Textile Articles  (HS Code: Chapter 50 – 63) | Automobiles: OEM & Components  (HS Code: Chapter 87) | |
| Chemicals & Pharmaceuticals  (HS Code: Chapter 28 to 38) | Building & Construction Products  (HS Code: Chapter 68 – 70) | Light & Heavy Engineering Products  (HS Code: Chapter 84, 85, 86, 88, 89) | |
| Plastic & Rubber Products  (HS Code: Chapter 39 – 40) | Gems & Jewellery  (HS Code: Chapter 71) | IT & ITeS | Services (Other than IT & ITeS |
| **Theme-based Award Categories** | | | |
| [“Atmanirbhar Abhiyan” Champion of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Atmanirbhar-Abhiyan-Champion-of-the-Year.docx) | [Women Entrepreneur of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Women-Entrepreneur-of-the-Year.docx) | [Social Warrior of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Social-Warrior-of-the-Year.docx) | |
| [Best Tech Initiative of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Best-Tech-Initiative-of-the-Year.docx) | [Green Champion of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Green-Champion-of-the-Year.docx) | [Entrepreneur of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Entrepreneur-of-the-Year.docx) | |
| [Young Entrepreneur of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Young-Entrepreneur-of-the-Year.docx) | [Diversity Champion of the Year](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Diversity-Champion-of-the-Year.docx) | [Best Exporter of the Year – Manufacturing](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Best-Exporter-of-the-Year-Manufacturing.docx) | |
| [Best Exporter of the Year – Services](https://www.dnb.co.in/events/business-enterprises-of-tomorrow/documents/2023/BEOT-2023-Best-Exporter-of-the-Year-Services.docx) |  |  | |

**Section A - Mandatory Information for ALL AWARD CATEGORIES**

**A 1] Company Information**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Company Details** | | | | | |
| Registered Name: Head Office City: State: | | | | | |
| Year of commencement of Business Operations: | | | Website: | | |
| Name of the Respondent: | | | Designation: | | |
| Mobile: | | Email: | | | |
| **Details of Top Management (CEO/CFO/MD/CHAIRMAN):** | | | | | |
| Name: | Designation: | | | | Email: |
| Name: | Designation: | | | | Email: |
| **Business details:** | | | | | |
| Nature of your business:  Manufacturing / Processing  Services  Traders | | | | | |
| Sector which you operate: | | | | | |
| Products Manufactured or Services provided: | | | | HS Code: | |

**A 2] Kindly select the appropriate sector for your business**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Industry Awards (HS Codes)** | **Please Select** | **Industry Awards (HS Codes)** | **Please Select** | **Industry Awards (HS Codes)** | | | **Please Select** |
| Food & Agro Processing  (HS Code: Chapter 01 to 24) |  | Leather, Wood & Paper Products  (HS Code: Chapter 41- 49) |  | Ferrous & Non-Ferrous Metals  (HS Code: Chapter 72 to 83) | | |  |
| Mineral Products  (HS Code: Chapter 25- 27) |  | Textiles & Textile Articles  (HS Code: Chapter 50 – 63) |  | Automobiles: OEM & Components  (HS Code: Chapter 87) | | |  |
| Chemicals & Pharmaceuticals  (HS Code: Chapter 28 to 38) |  | Building & Construction Products  (HS Code: Chapter 68 – 70) |  | Light & Heavy Engineering Products  (HS Code: Chapter 84, 85, 86, 88, 89) | | |  |
| Plastic & Rubber Products  (HS Code: Chapter 39 – 40) |  | Gems & Jewellery  (HS Code: Chapter 71) |  | IT & ITes |  | Services (Other than IT & ITes) |  |

|  |  |  |  |
| --- | --- | --- | --- |
| **Theme Based Awards** | **Please Select** | **Theme Based Awards** | **Please Select** |
| “Atmarnirbhar Abhiyan” Champion of the Year |  | Women Entrepreneur of the Year |  |
| Social Warrior of the Year |  | Best Tech Initiative of the Year |  |
| Green Champion of the Year |  | Entrepreneur of the Year |  |
| Young Entrepreneur of the Year |  | Diversity Champion of the Year |  |
| Best Exporter of the Year – Manufacturing |  | Best Exporter of the Year – Services |  |

**A 3] Financial Highlights**

|  |  |  |  |
| --- | --- | --- | --- |
| **Financial Details (In ₹ Crores)** | **FY 2019-20** | **FY 2020-21** | **FY 2021-22** |
| 1. Total Revenue   (Sales Turnover + Other Revenue from Operation + Other Income) |  |  |  |
| 1. Net Profit after Tax (As reported in Profit and Loss statement) |  |  |  |
| 1. Debt to Equity (Total long term + short term debt / Equity) |  |  |  |

**A 4] Please build your case for business excellence by providing below information about (for FY2021-22)**

|  |  |
| --- | --- |
| * *Business model and details* * *Business achievements* * *Operational excellence* * *Financial Performance* * *Product / service – quality innovation* * *Digital / advanced technology adoption* | * *Awards and accreditations* * *Growth strategies* * *Technical / marketing collaborations* |

*\*Please be as descriptive as possible by sending additional documents to email ids provided below*

**Section B - Declaration (Mandatory Information for ALL AWARD CATEGORIES)**

**This is to certify that all information in nomination form and attached documents, materials, etc. is true and correct to the best of my knowledge**

Respondent’s Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Designation: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Mobile No: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email ID: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Please send the completed nomination form to Business Excellence Awards Nomination Centre:**

Please send the completed nomination form along with financial statements and supporting literature only via email to below mentioned email ids by 26th May 2023.

**For any query, please mail to:** [*beotawards2023@DNB.com*](mailto:beotawards2023@DNB.com)

***Disclaimer****: By filling up and submitting this nomination form, you hereby give your free and voluntary consent to Dun & Bradstreet for use of any and all information, data, materials, documents provided by you herein for the purpose of rendering services in relation to Business Excellence Awards 2023 and the publication ‘Leading SMEs of India 2023’ and ‘Leading Mid-Corporates of India 2023’. Further you hereby give your free and voluntary consent to Dun & Bradstreet to share the aforementioned information with its sponsors, and to Dun & Bradstreet and the sponsors to contact you with information about their respective products, services and events. Your privacy is important to Dun & Bradstreet, and you may review its privacy notice retained at* [*https://www.dnb.co.in/privacy-policy*](https://www.dnb.co.in/privacy-policy)