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Leading SMEs of India

2018

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Leading SMEs of India 2018

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Message

It is a pleasure to be associated with Dun & Bradstreet for the third year in a row, to recognise the achievements of entrepreneurs from the Micro, Small & Medium Enterprises sector.

The Small and Medium Enterprises (SMEs) play a crucial role in the socio-economic growth story of India accounting for more than 45% of the manufacturing output and around 40% of the total exports of India. This sector is also the leading provider for employment and business avenues in rural and urban India, thereby spurting equitable and inclusive growth across local economies. Government and policy-makers have been giving considerable attention to the SME sector. Recently the Prime Minister launched a historic “support and outreach” programme for the Micro, Small and Medium Enterprises (MSME) sector. As part of this programme, the Prime Minister unveiled 12 key initiatives which will help the growth, expansion and facilitation of MSMEs across the country.

Despite their enormous potential to grow, SMEs in India do face multiple challenges like increasing domestic and global competition, inadequate funding towards working capital, lack of technology in operations. Technology is becoming an important factor in every business. It has its own tangible and intangible benefits for SME that affects the culture, relationships and efficiency of an enterprise. New technology has boosted the security of small business by offering secured confidential information and trade advantage.

SMEs need to adopt innovative approaches in their operations. The key for us to ensure that SMEs are able to grow in tandem with the economy in this age of increasing globalization, is to understand the issues faced by most of them and provide solutions.



Vishwavir Ahuja
Managing Director & CEO

We believe that our role is not limited to lending money and taking deposits in the SME sector. The scope is much wider including digital, forex management, advisory and adoption of a holistic and solution-oriented partnership-based approach towards SMEs. We also need to be able to leverage technology and bring efficiency to their operations.

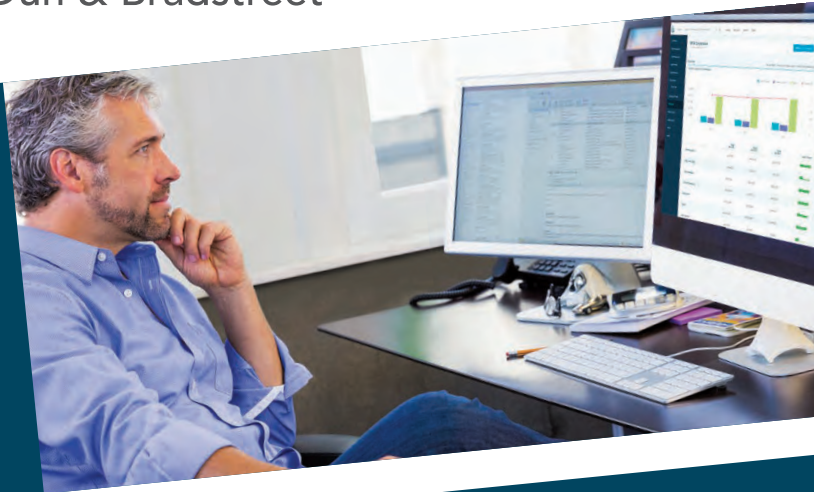
We at RBL Bank, India's fastest growing small bank, position ourselves as **Open Bank** – A Bank that is willing to open up its systems & data, and enable SMEs to do their business better and faster. The Bank has been investing in technology in a big way, to provide seamless service to its customers through digital channels.

We also have a relationship-based approach as this sector requires strong personal touch and interpersonal skills, which we at RBL Bank give supreme importance to.

We are constantly making efforts and fulfilling their strategic goals, to give great importance to partner the SMEs with commitment to support the sector with more customised products that will take care of the unique requirements of different segments of SME.

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Preface

Dun & Bradstreet India (D&B) is pleased to announce the 9th edition of its publication '**Leading SMEs of India**'. The publication is an insightful compendium and serves as a ready reckoner on the Indian Small and Medium Enterprises (SMEs) sector. The publication was launched at the '**Dun & Bradstreet – RBL Bank SME Business Excellence Awards 2018**' held in Mumbai.



D&B's research suggests that there are 81 mn economic entities in the country (excluding entities involved in crop, public administration and defense). Many of them are single-person units operating from huts in villages, non-permanent structures etc. Excluding these entities, there are over 27 mn entities which we term as 'commercially visible'. MSMEs account for around 99.9% of these 27 mn entities, they contribute to 35% of India's GDP and employ 25% of India's non-farm workforce. D&B's research on MSMEs across countries suggests that most entities evolve from micro to small to medium and (sometimes) large entities. Therefore, at any point in time you expect to see a distribution of these entities across the spectrum, from micro through to large. In developed markets, around 50% of the entities are micro and 40% are small/medium. In India, over 95% of total entities are micro and 4% are small/medium. The optics of the India distribution shows a gap, which economists refers to as 'The Missing Middle'. The reason is that Indian micro enterprises are finding it difficult to scale up and grow into small and medium sizes. So, what holds them back? Why do they struggle to scale up? Have their problems changed over time?

For over a decade, D&B India has done an annual survey of MSMEs to understand the issues and challenges that they face. The library of responses we have compiled now cover thousands of MSMEs and several years, but the problems they cite have not changed. There are four deficiencies they cite: Access to finance, Availability of adequate infrastructure, Availability of skilled labour and Inadequate power supply.

It is our view at D&B that of these, 'Access to finance' is the most critical challenge. In other markets like Indonesia, Philippines, China, Malaysia, USA, Sri Lanka and Vietnam, an average of around 21% of MSMEs have access to formal sources of finance. The corresponding number for India is just 4%. Closing this gap can unlock huge potential for the Indian micro enterprises. The minority of Indian micro enterprises that do have access to external finance report 19% Return on Capital Employed compared to only 2% for micro enterprises that do not have access. This is a huge opportunity for lenders: the higher profitability can be shared with lenders to serve debt which in turn can be at higher interest rates. In other words, this is an MSME problem that can be solved, and profitably.

Over the decades, numerous government policies have attempted to address the formal source of lending to MSMEs. But more needs to be done. And other parties need to get into the act as well: The RBI, banks, NBFCs, private equity players to name a few.

I hope you will enjoy reading '**Leading SMEs of India 2018**', and I look forward to receiving your valuable feedback and suggestions.

Manish Sinha
Managing Director – India
Dun & Bradstreet

Learning & Economic Insights Group

Enhancing customer experience through knowledge, research and insights

Dun & Bradstreet's Learning & Economic Insights Group (L&EIG) conducts high-end business research and analysis. L&EIG has been tracking the economic scenario and business landscape closely for over a decade. It has been our constant endeavour to showcase the success stories of Indian companies at a global level. We develop customised platforms for organisations to showcase their products, services, strengths and capabilities. Our offerings include:

- Awards
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Executive Summary

Dun & Bradstreet has always believed in the power of small and medium enterprises (SMEs) for the socio-economic development of the country. For the third time in a row, Dun & Bradstreet and RBL Bank Limited have come together to reinforce their commitment towards the development of the small and medium enterprises (SMEs). As a sign of this commitment, we are launching the ninth edition of the publication '**Leading SMEs of India 2018**'.



The publication profiles 27 award winners of '**SME Business Excellence Awards 2018**'. It also features 177 high performing businesses that have shown strong growth potential. These businesses belong to various manufacturing and services sectors namely auto components, chemicals, digital solutions, electrical & electronic goods, engineering & machinery (excluding auto components), food processing & agro products, IT & IT enabled services, pharmaceuticals, professional & business services, renewable energy, textiles & garments and transportation & logistics. Continuing the legacy from previous editions, in addition to sector awards, winners were also selected for the theme-based awards such as 'Best Global Business', 'Most Innovative Company' and the 'Best Woman Entrepreneur'. This year, we also introduced four more new theme-based awards namely 'Most Socially Responsible Company', 'Best Employment Initiatives', 'Best Women Empowerment Initiatives' and 'Best Green Initiatives'.

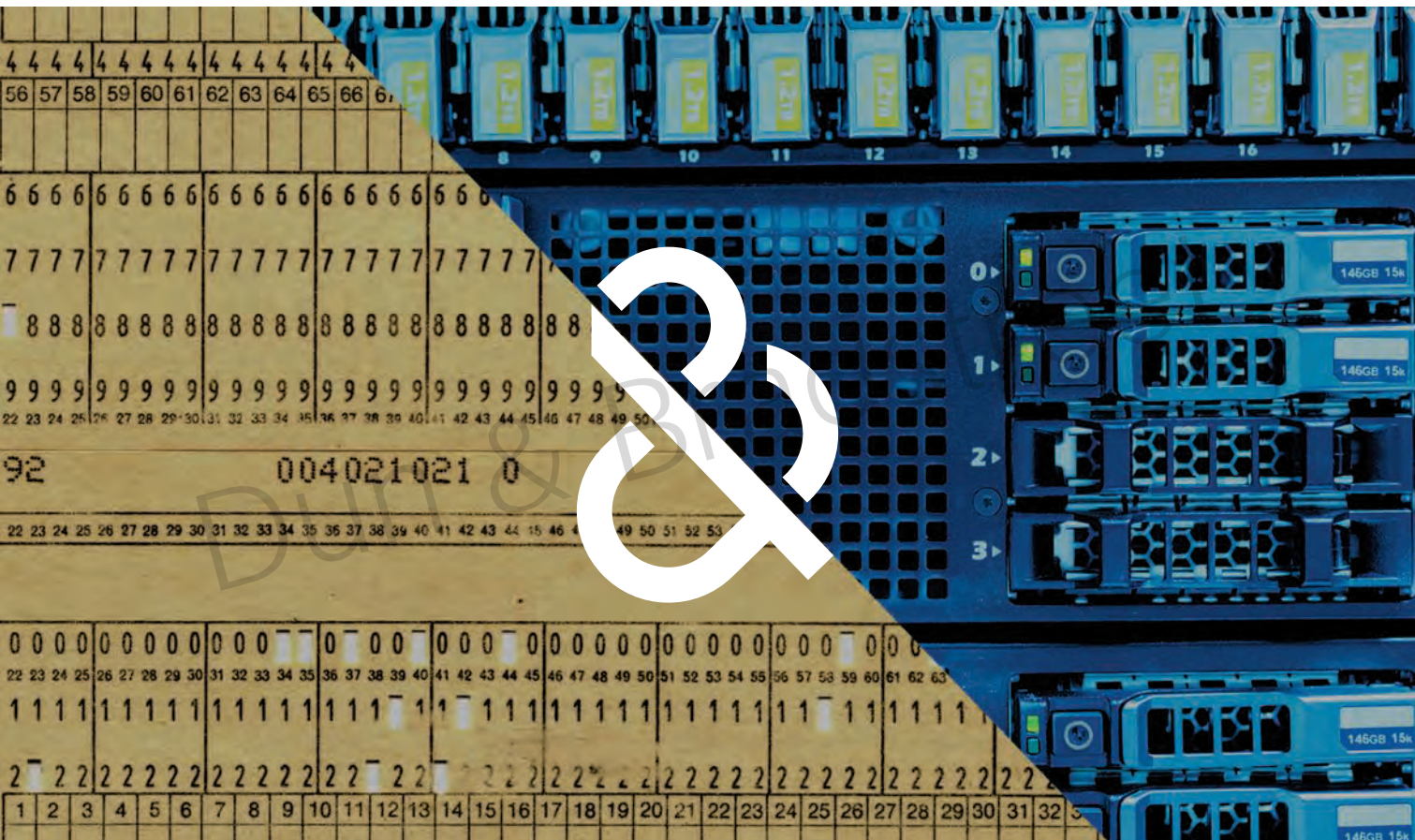
India has a long history of entrepreneurship and with India emerging as the fastest growing major economy, the role of small and medium enterprises is greatly accentuated. Keeping in mind the pivotal role of SMEs in national development, the government has introduced various reforms aimed at strengthening the SME sector. Some of these include the ease of registration process of MSMEs through the 'Udyog Aadhaar Memorandum' - a simple online one-page registration form; creation of a MSME Data Bank; and the launch of a web-based application module, namely, MyMSME to facilitate the SMEs to take benefit of the various government schemes. These initiatives along with extensive adoption of digital technology and using e-commerce platforms to reach out to a wider consumer base will ensure that the SMEs have a competitive edge in the long run.

Dun & Bradstreet India will continue to track the developments of the SME sector and encourage its progress through future endeavours. We are confident that this publication will serve as a reliable source of reference to the stakeholders of the SME ecosystem. Dun & Bradstreet's global footprint will ensure that the success stories of high performing SMEs and Mid-Corporate businesses reach all relevant stakeholders across the globe. We look forward to receiving your feedback and suggestions.

Preeta Misra
Director – Learning & Economic Insights Group
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Methodology

‘SME Business Excellence Awards 2018’ is a joint initiative by Dun & Bradstreet and RBL Bank Limited for recognizing and felicitating the leading small and medium enterprises (SMEs) and Mid-Corporates in India. This edition of awards has recognized 27 winners across various sectors and theme-based categories. The various sectors include auto components, chemicals, digital solutions, electrical & electronic goods, engineering & machinery (excluding auto components), food processing & agro products, IT & IT enabled services, pharmaceuticals, professional & business services, renewable energy, textiles & garments and transportation & logistics. Further, the initiative also recognizes success stories in the theme-based categories such as Best Global Business, Most Socially Responsible Company, Most Innovative Company, Best Employment Initiatives, Best Women Empowerment Initiatives, Best Green Initiatives and the Best Woman Entrepreneur.

The Awards, in conjunction with the publication **‘Leading SMEs of India 2018’**, acknowledges and highlights the achievements of leading Indian SMEs and Mid Corporates in their respective categories.

Eligibility Criteria

Small and medium enterprises are defined as companies with FY18 annual turnover between ₹ 50 mn – 2,500 mn. This is based on the new proposed government definition for MSMEs (micro, small and medium enterprises). The Mid-Corporate category is defined as companies with FY18 annual turnover between ₹ 2,500.01 mn – 5,000 mn.

Shortlisting Process

- Dun & Bradstreet has reached out to SMEs and Mid-Corporates across the country through multiple channels such as print and online medium, industry associations and councils, the Dun & Bradstreet internal database, etc.
- Through this process, we have sought financial details of SMEs and Mid-Corporates for FY18, FY17 and FY16 through annual reports, audited statements, etc. In addition to financial information, companies were requested to provide qualitative information in the form of presentations, certifications, client testimonials and other documents to “Make their Own Case” for excellence.
- Dun & Bradstreet used a proprietary model (employing a combination of quantitative and qualitative parameters) to analyze various detailed submissions by companies and to shortlist probable winners across various award categories.

Selection of Award Winners

The shortlisting of probable winners was duly evaluated by a very eminent panel of industry leaders and experts at a jury meeting. The final award winners were selected by the jury panel on the basis of multiple factors of excellence, during their discussion, and were agreed upon by mutual consensus.

The publication, **‘Leading SMEs of India 2018’** profiles 27 award winners of **‘SME Business Excellence Awards 2018’** who have demonstrated exemplary performance in their respective fields. Profiles of the award winners comprise their business operations and notable achievements that will serve as an inspiration to other aspiring entrepreneurs. In addition to the award winners, the publication features 177 companies that participated in the awards process and that have shown strong performance and potential for future. These companies are featured in a section titled **“Featured SMEs”**.

A standardised format has been used for reporting information received by the companies. Each company featured in the publication has been allotted a unique identification number (D-U-N-S[®] - Data Universal Numbering System). This will help readers locate and obtain full-fledged information reports on these companies from the Dun & Bradstreet database.

‘SME Business Excellence Awards 2018’ and **‘Leading SMEs of India 2018’** is a tribute acknowledging the resilient performance of the SME sector in today’s volatile economy. This, we believe, will encourage other emerging SMEs to showcase their contribution by their active participation in our future editions.

We would be pleased to receive your invaluable feedback and suggestions, which we can incorporate in the next edition. Your satisfaction remains our major goal in Dun & Bradstreet’s journey towards excellence.

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MSMEs IN INDIA

MSMEs in India

India has emerged as one of the fastest growing economies of the world. The country's remarkable jump on World Bank's Ease of Doing Business ranking, increase in infrastructure investment coupled with the conducive policy environment are expected to accelerate growth momentum for the economy. At this juncture, the Micro, Small & Medium Enterprises (MSME) segment is expected to play a crucial role in helping Indian economy to set on high growth trajectory. The development of this segment is extremely critical as it will not only help in India's quest for establishing itself as a manufacturing hub, but will also generate new employment opportunities. Moreover, MSME sector will also nurture the development of new entrepreneurs.

Definition of MSMEs

As per Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, MSMEs are classified into micro, small or medium enterprises based on their investment in plant & machinery (for manufacturing enterprises) or equipment (for service enterprises).

In July 2018, the government introduced 'The Micro, Small and Medium Enterprises Development (Amendment) Bill, 2018' in Lok Sabha. The amendment to 2006 MSME Act introduces new criteria for classification of MSMEs. As per the amendment, all MSMEs (both manufacturing and services) will be classified on the basis of their annual turnover. The bill is still pending in Lok Sabha.

Criteria for classification of MSMEs as per the existing definition as well as the proposed definition

| | Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 | | 'The Micro, Small and Medium Enterprises Development (Amendment) Bill, 2018 |
|--------|---|-------------------------------|---|
| | Manufacturing | Services | All |
| | Investment in plant & machinery | Investment in equipment | Annual turnover |
| Micro | Up to ₹ 2.5 mn | Up to ₹ 1 mn | Up to ₹ 50 mn |
| Small | Above ₹ 2.5 mn & up to ₹ 50 mn | Above ₹ 1 mn & up to ₹ 20 mn | Above ₹ 50 mn & up to ₹ 750 mn |
| Medium | Above ₹ 50 mn & up to ₹ 100 mn | Above ₹ 20 mn & up to ₹ 50 mn | Above ₹ 750 mn & up to ₹ 2.5 bn. |

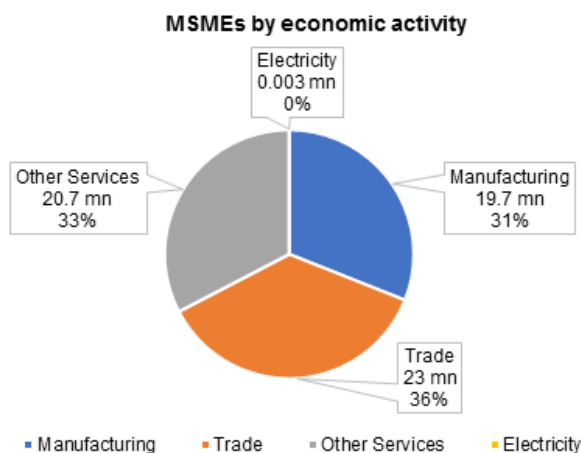
Source: Ministry of Micro, Small and Medium Enterprises, GoI and PIB Release

The proposed criteria for classification of MSMEs is expected to eliminate the need for inspections as well as improve ease of doing business.

Performance of MSMEs

With MSMEs accounting for almost 90% of all enterprises in India, the sector has played a prominent role in the economic growth. In FY16, the sector accounted for 32% of nominal Gross Value Added (GVA) and 29% of nominal GDP.

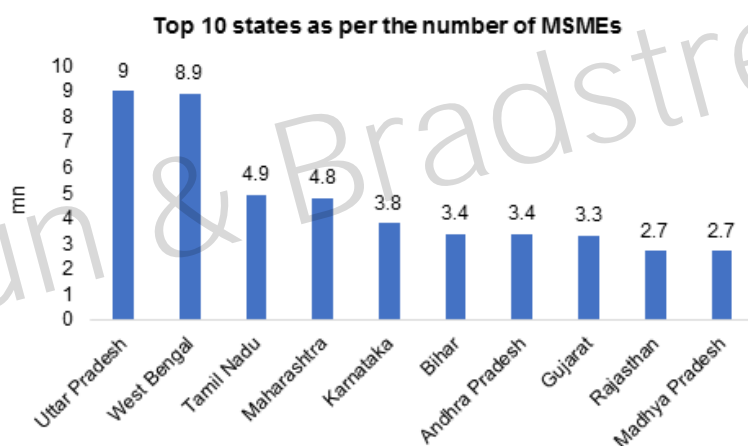
As per National Sample Survey (NSS), 73rd round (conducted during July 2015-June 2016 and results published during June 2017) on unincorporated non-agricultural enterprises in manufacturing, trade and other services sectors (excluding constructions), there were 63.4 mn unincorporated non-agricultural MSMEs in the country.



Electricity - Non-captive electricity generation and transmission

Source: Ministry of Micro, Small and Medium Enterprises, GoI

Around 36% of MSMEs were involved in trade related activities, while 33% were engaged in other services and 31% were in manufacturing activities. The NSS data further reveals that 32.5 mn MSMEs (51.25%) were located in rural area, while 30.9 mn MSMEs were in the urban areas. Amongst states, Uttar Pradesh had 14.2% of estimated MSMEs in the country as per the survey, followed by West Bengal with a share of 14%. The top 10 states together accounted for a share of 74.05% of the total estimated number of MSMEs.



Source: Ministry of Micro, Small and Medium Enterprises, GoI

The category-wise distribution of enterprises reveals that the micro sector accounts for more than 99% of total estimated number of MSMEs. On the other hand, small and medium sectors accounted for 0.52% and 0.01% of total estimated MSMEs respectively.

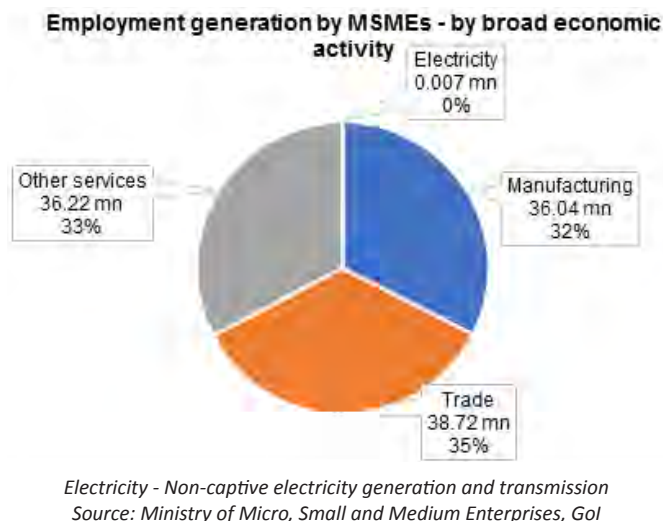
| Category-wise distribution of MSMEs | | |
|-------------------------------------|-------------------------|------------------|
| | Number of MSMEs (in mn) | % share in total |
| Micro | 63.05 | 99.47 |
| Small | 0.33 | 0.52 |
| Medium | 0.005 | 0.01 |

Source: Ministry of Micro, Small and Medium Enterprises, GoI

As per the NSS data, mere 20.4% of total estimated MSMEs are owned by female entrepreneurs, pointing towards predominance of male owners in proprietary MSMEs. Although similar ownership pattern is seen in rural and urban areas, there are more women entrepreneurs in rural areas (22.24%) as compared to urban

areas (18.42%). Amongst categories, male dominance is more pronounced for small and medium enterprises with 95% or more enterprises being owned by them. On the other hand, 77.8% of micro enterprises are owned by male owners.

As per NSS 73rd round results, MSME sector has created 111 mn jobs across the country. Out of the total employment generation by MSMEs, 55% (61.2 mn) of jobs have been created in urban areas, while remaining 45% (49.78 mn) have been created in rural areas.



Growth of MSMEs

The growth of MSMEs can be assessed from the data on opening of new MSMEs. From Sep 2015 onwards, Entrepreneur Memorandum Part-II have been replaced by the Udyog Aadhaar Memorandum (UAM). Since then 5.5 mn MSMEs have been registered under UAM till date. Out of these new registrations, 89.2% are micro enterprises, 10.4% are small enterprises and 0.4% are medium enterprises. The state-wise distribution reveals that Bihar, Maharashtra, Tamil Nadu, Uttar Pradesh and Gujarat are the top five states which collectively accounted for 61.4% of total UAM registrations.

| Top five states in terms of number of MSMEs registered under UAM | | |
|--|-----------------------|------------------|
| State | No of MSMEs (in '000) | % share in total |
| Bihar | 796.08 | 14.4 |
| Maharashtra | 760.21 | 13.7 |
| Tamil Nadu | 666.16 | 12.0 |
| Uttar Pradesh | 636.60 | 11.5 |
| Gujarat | 539.61 | 9.7 |

Source: Ministry of Micro, Small and Medium Enterprises, GoI

On the employment generation front, 31 mn jobs have been generated by MSMEs registered under UAM. While micro enterprises account for 61% share in total employment generation by MSMEs registered under UAM, the share of small and medium enterprises remains at 33% and 6%.

Recent government initiatives to support MSMEs

In view of vital role played by MSMEs in the economic development, the government has taken several initiatives to boost growth of MSMEs. Some of the key policy measures taken by the government for the MSME sector are as follows:

Measures taken under Union Budget 2018-19

The Union Budget for 2018-19 gave major thrust on MSME segment to augment employment and economic growth. The key budget proposals are as follows:

- The allocation for individual Schemes (apart from Credit Guarantee Fund Trust for Micro and Small Enterprises scheme) increased by 59% from ₹ 36.80 bn in FY18 to ₹ 58.52 bn in FY19.
- The allocation for National Manufacturing Competitiveness Program increased from ₹ 5.06 bn in FY18 to ₹ 10.06 bn in FY19.
- The allocation under Prime Minister Employment Generation Programme increased from ₹ 10.24 bn in FY18 to ₹ 18 bn in FY19 for generating self-employment opportunities through establishment of about 88,000 micro enterprises in the non-farm sector, providing employment to around 0.7 mn people.
- The allocation for setting up of the state-of-the-art Technology Centres was increased more than threefold to ₹ 5.5 bn in FY19 from ₹ 1.5 bn in FY18.
- The allocation for Khadi Grant enhanced significantly from ₹ 2.65 bn in FY18 to ₹ 4.15 bn in FY19.
- A new scheme of Solar Charkha Mission was proposed to harness non-conventional solar energy.
- The allocation for Fund for Regeneration of Traditional Industries (SFURTI) scheme was increased from ₹ 100 mn in FY18 to ₹ 1.25 bn in FY19. This is expected to provide impetus to the traditional and rural industries.
- The allocation under ASPIRE (A Scheme for Promotion of Innovation, Rural Industry and Entrepreneurship) increased from ₹ 500 mn in FY18 to ₹ 2.32 bn in FY19 with an aim to set up 100 livelihood business incubators and 20 technology business incubators.
- The allocation for National SC/ST Hub was raised from ₹ 600 mn in FY18 to ₹ 939.6 mn in order to provide support to SC/ST entrepreneurs.
- Target of ₹ 3 tn set for lending under the Pradhan Mantri MUDRA Yojana for FY19.
- Extension of the benefit of corporate tax rate of 25% to companies who have reported turnover up to ₹ 2.5 bn in FY17.
- Contribution of 12% to EPF for new employees for three years by the government in sectors employing large number of people like textile, leather and footwear.

Various technology related initiatives taken by the government include:

- Launch of Digital MSME scheme: The scheme uses cloud computing technology which allows MSMEs to use the internet to access common as well as tailor-made IT infrastructure for managing their business processes.
- Set up of technology centres in eight cities like Puducherry, Visakhapatnam, Rohtak, Durg, Baddi, Bhiwadi, Bengaluru and Sitarganj.
- Launch of MSME delayed payment portal: This portal empowers MSMEs to directly register their cases relating to delayed payment by Central Ministries/ Departments/ Central Public Sector Enterprises/ State Government as well as monitor their cases.
- Launch of public procurement portal for MSMEs: The portal will help in monitoring the implementation of the public procurement from MSMEs by CPSEs.

The government has implemented various schemes for the promotion of MSMEs. The total expenditure on these schemes was at ₹ 38.74 bn during FY18 as against ₹ 13.68 bn in FY17.

| Scheme | Expenditure (₹ mn) | | Physical performance (number) | | |
|--|--------------------|-------------------|-------------------------------|-------------------|-------------------|
| | Upto Mar 31, 2018 | Upto Mar 31, 2017 | | Upto Mar 31, 2018 | Upto Mar 31, 2017 |
| Technology Upgradation and Quality Certification | 278.7 | 423.1 | MSMEs benefited | 360 | 3,533 |
| Credit Support Programme | 30,020 | 7,156.8 | Credit proposals approved | 263,196 | 452,127 |
| Marketing Development Assistance | 87.2 | 94.4 | MSMEs benefited | 19,924 | 16,594 |
| Promotional Services Institutions and Programme | 1,377.6 | 248.2 | Trainees benefited | 67,429 | 37,058 |
| Infrastructure Development Programme | 3,940.2 | 2,847.6 | MSMEs benefited | 36,141 | 33,866 |
| NMCP - CLCSS | 2641.9 | 2753.7 | No of MSMEs | 4,081 | 3,651 |

NMCP-CLCSS – National Manufacturing Competitiveness Programme – Credit Linked Capital Subsidy Scheme

Source: Office of Development Commissioner, MSME

The support and outreach initiative for MSME sector

In November 2018, the government announced the support and outreach initiative for MSME sector. As part of this programme, the government announced 12 key initiatives which will facilitate growth of MSMEs. The initiatives are expected to address five key aspects such as access to credit, access to market, technology upgradation, ease of doing business and a security for employees.

Access to Credit

- The launch of the 59-minute loan portal - Loans upto ₹ 10 mn can be granted in-principal approval through this portal in just 59 minutes.
- A 2% interest subvention for all GST registered MSMEs, on fresh or incremental loans. Further, increase in interest rebate from 3% to 5% for exporters who receive loans in the pre-shipment and post-shipment period.
- All companies with turnover more than ₹ 5 bn must now compulsorily be brought on the Trade Receivable e-Discounting System (TReDS). This will enable entrepreneurs to access credit from banks based on their upcoming receivables, which in turn will resolve their problem of cash cycle.

Access to Market

- PSEs will be asked to procure 25%, instead of 20% of their total purchases, from MSMEs. Out of this 25% public procurement mandated from MSMEs, 3% must be reserved for women entrepreneurs.
- All public sector undertaking of the Union Government must now be a part of Government e-Marketplace (GeM). They should also get all their vendors registered on GeM.

Technology Upgradation

- 20 hubs will be formed across the country and 100 spokes in the form of tool rooms will be established.

Ease of Doing Business

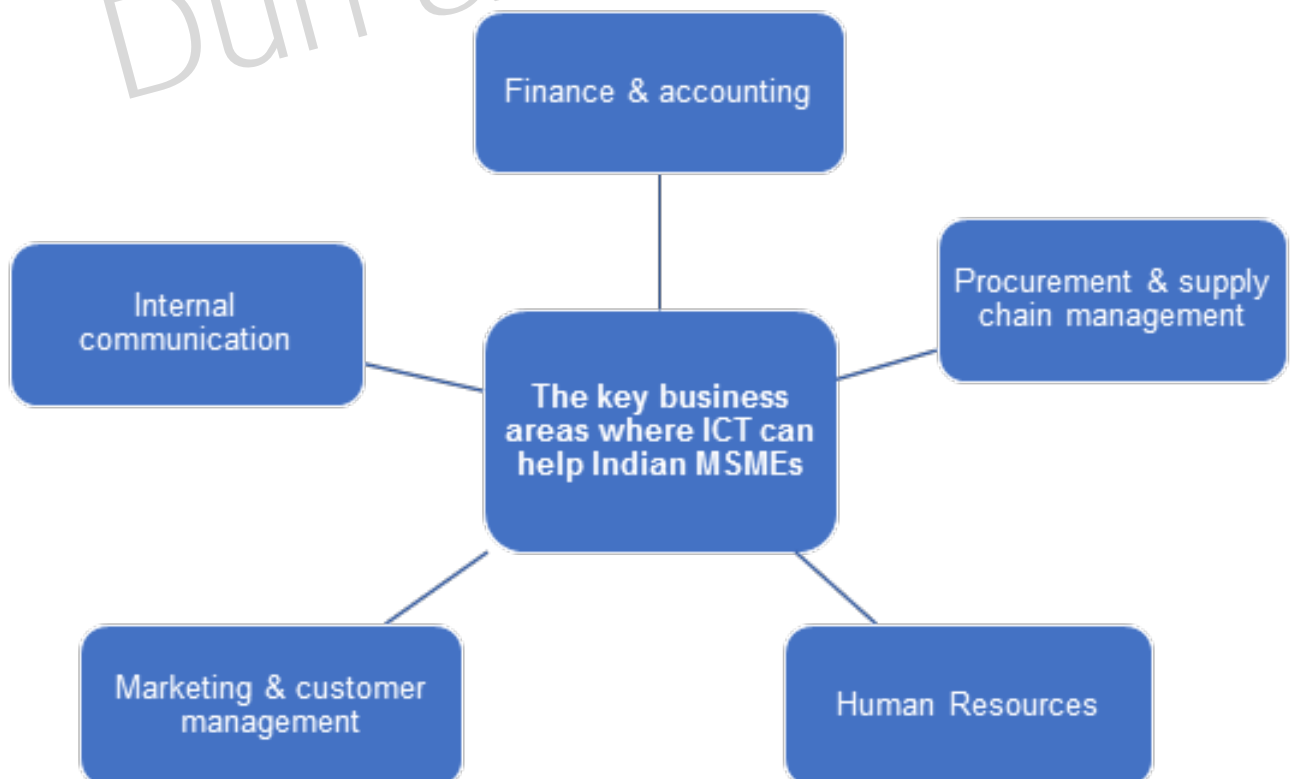
- Clusters will be formed of pharma MSMEs. 70% cost of establishing these clusters will be borne by the Union government.
- The return under 8 labour laws and 10 union regulations must now be filed only once a year leading to simplification of government procedures.
- The establishments to be visited by an inspector will now be decided through a computerised random allotment.
- For both air pollution and water pollution laws, there would now be a single consent. Further, the return will be accepted through self-certification.
- An ordinance has been brought, under which, for minor violations under the Companies Act, the entrepreneur will no longer have to approach the courts, but can correct them through simple procedures.

Social security for MSME sector employees

- A mission will be launched to ensure that MSME sector employees have Jan Dhan Accounts, provident fund and insurance.

The adoption of ICT in Indian MSMEs

Over the years, the Indian MSME sector has shown remarkable growth in terms of number of units as well as its contribution to the economy through employment and output. However, with globalisation the sector is exposed to competition from global players. At this juncture, some Indian MSMEs have shown their global competitiveness. The MSMEs that are successfully competing in the global markets are the ones that have adopted technologies especially information and communication technologies (ICT) to meet their business needs. The adoption of technology has not only helped them to improve productivity and quality but has also enabled them to stay ahead of others.



The current usage of ICT in Indian MSMEs

Amongst Indian MSMEs, the degree of ICT adoption varies widely across sectors and scale. For instance, micro and small enterprises mainly use less intricate ICT instruments like fixed line or mobile phones, computers and LAN for communication, data processing and promotion purposes. In addition to this, some small enterprises have started using applications to automate some standalone functions. Medium enterprises, on the other hand, have started adopting ICT at a larger scale. This mainly involves automation of core business functions. The companies in this group are using ICT systems like Enterprise Level Resource Planning (ERP) application which helps them integrate various business processes across functional departments. Apart from this, some MSMEs have started using ICT innovatively in the areas like decision support systems and e-commerce to enhance efficiency and minimise costs.

Nonetheless, given that micro enterprises which form major chunk in all MSMEs use basic ICT instruments, the overall ICT penetration of the sector has remained low. There is a combination of reasons that have led to low infusion of ICT in businesses by MSME sector. These include:

- Lack of awareness – There is a lack of awareness amongst MSMEs especially micro and small enterprises about the benefits that ICT can deliver across the value chain.
- Lack of guidance – Micro and small enterprises have dearth of innovative human resources that can execute ICT effectively in their businesses.
- Set-up expenses – In order to adopt next level ICT solutions, enterprises need to incur some upfront investments. The micro and small enterprises that are often cash strapped cannot afford such set-up expenses.
- Lack of skilled manpower – Enterprises often find shortage of skilled manpower to manage technology setups. Moreover, very few MSME employees undergo IT training that makes it difficult to manage technology efficiently.
- Concerns related to ICT infrastructure – Reliability and affordability of network are key concerns for MSMEs.

Apart from traditional ICT solutions, SMAC (i.e. Social Media, Mobility, Analytics and Cloud Computing) is evolving as a key business enabler. In case of Indian MSME sector, at least social media and mobility aspects of SMAC are gradually getting adopted by urban MSMEs. The key drivers for adoption of SMAC technology are growth in the usage of smart devices that provide access to 3G or 4G networks, the increased awareness about benefits of social media and advancements made in analytics which has made it businesses friendly. The use of SMAC by MSMEs that led to improvement in marketing has in turn resulted in revenue growth.

| The key benefits of SMAC for businesses | | | |
|---|---|---|--|
| Social Technologies | Mobile technology | Analytics | Cloud Computing |
| Enables businesses to reach out to diverse consumer segments. | Provides entrepreneurs clear view of their business operations and help take decisions in areas ranging from financials to inventory management, even while they are on the move. | Helps in optimising business decisions, increasing operational efficiency and gaining an enhanced understanding of the customer to create customised options. | Provides cost effective ways of automating business processes by allowing entrepreneur to share software, platform as well as infrastructure. This frees MSMEs from upfront investment in technology set-up. |

Concluding remarks

Over the years, Indian MSME sector has evolved from manufacture of simple goods to manufacture of sophisticated products in electronics industry. Having realised the importance of MSME sector in the country's economic growth, the government has reiterated its commitment towards promotion of MSMEs in recent years. It has implemented various support measures in the fields of credit, technology upgradation, marketing and ease of doing business. This has not only helped boost growth of Indian MSME but has also enhanced their competitiveness in the domestic as well as international markets.

However, in the current challenging economic conditions, in order to maintain their competitiveness, Indian MSMEs need to adopt information and communication technologies at a larger scale. Currently, the extent of ICT penetration in micro and small enterprises is quite a low. However, the emergence of new technologies like cloud computing that allows sharing of IT infrastructure will help them to overcome this technological gap. Apart from implementation of new age technologies, the MSME sector also needs to focus on development of indigenous technology as well as technology collaboration with global partners.

Besides technology, adequate, timely and low-cost credit has always remained a key growth constraint for Indian MSMEs. Nonetheless, the advent of Fintech companies is expected to facilitate MSME lending, which in turn will improve their growth prospects. Thus, the credit support and adoption of new age technology are the twin engines that will accelerate growth of Indian MSMEs going forward.

Dun & Bradstreet

HELPING YOUR BUSINESS ACHIEVE GREATER HEIGHTS



WORKING
CAPITAL FINANCE



TRADE
FINANCE



FOREX
SERVICES



CASH MANAGEMENT
SERVICES



DIGITAL BANKING
SOLUTIONS



apno ka bank

Digital Customer Hub

CUSTOMER MASTER DATA MANAGEMENT DONE RIGHT



Single source of truth for
all customer data
(360-degree customer view)



Automated reporting for
compliance (CKYC)



Highly scalable
for cloud and on-prem



Seamless integration with
existing applications



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Dun & Bradstreet

INTERVIEW SECTION



Vishwavir Ahuja,
Managing Director & CEO



RBL Bank Limited

areas that can act as growth engines for the Bank such as financial inclusion, strong partnership, Digital/BAAS, credit cards and corporate banking. This tech-enabled ecosystem empowers us to service, retain and serve our fast growing customer base, with promptness and efficiency.

Over the last eight years we focused on our growth engines and RBL Bank story has borne out well, our business size has grown exponentially from ₹ 3,947 crores in FY11 to ₹ 84,170 crores in FY18, representing a CAGR of 55%. Our net profit has increased from ₹ 12 crores in 2011 to ₹ 635 crores this year, which is a CAGR growth of 76%.

Our IPO in August 2016 was one of the most successful IPOs in the banking history. It was oversubscribed over 70 times.

What major transitions has the bank undergone in the past seven years to reach the current state?

In the last eight years, RBL Bank has transformed from a small localised bank in Kolhapur to one of the most promising companies in India. This transformation journey started in 2010 with an aim to put together a best-in-class banking institution, providing best-in-class banking services, but grounded on the principles of strong governance, best professional standards and a very ethical value system.

The Bank, until 2011 was a small regional bank with legacy issues, financial difficulties, union problems, outdated technology and manual processes. Around September 2010, the Bank inducted a new management team and started a transformation journey covering a complete technology revamp, implementing a better risk management framework, instituting robust governance structure, comprehensive product suite, a new brand identity etc.

Right from the early stage of our transformation, we realised that if we had to compete with the bigger and more established players in the country, we needed to look at things differently. In some sense we had to recalibrate our strategy and play on our strengths. We identified

Where do you see RBL Bank's business in 2019?

Banking in India is led by strong economic reforms, millennial generation of digitally evolved customers, increasing number of people entering the banking fold, improving consumption demand and a booming Small and Medium Enterprises (SME) industry.

With increasing aspirations and rising consumer demand, retail loans across categories will see a huge upsurge in demand. The SME segment will be a major driver for our economy as it increasingly formalises and urbanises. We also believe that credit demand from mid and large sized corporates too will be boosted by a ramp-up in existing capacities and addition of newer ones across sectors. All of these segments are relatively unbanked and underserved and it is here that we see our biggest opportunity.

All our business segments are growing nicely and we are seeing good strong organic momentum based on the platforms, the products and the services and the distribution architecture that we have created in the country all of which is expanding and growing and that is giving further support to the growth trajectory of our





franchise.

Our Bank is future-ready, with multiple growth enablers firmly in place. As we live up to the promise of being an 'Apno ka Bank' for all our stakeholders, we keep our sights on the horizon, our ears and feet shall be firmly planted on the ground. Our nimble-footedness and agility allow us to respond to as well as benefit from emerging trends and environmental shifts. We will continue on this path and do everything to deliver sustainable, balanced growth.

As we accelerate into the next financial year, we believe we are fully equipped & ready to actualize our strategy of building a strong banking franchise through agility in our process, product and service innovations. Despite the challenges in the environment, we continue to remain on track in terms of growth and operating performance and are confident of achieving the metrics we had laid out publicly as part of our Vision 2020. This speaks to the strength of the team and its ability to navigate through market upheavals with rigour and discipline.

What is RBL Bank's view on SME segment?

We at RBL Bank believe that the SME sector is of supreme importance in driving the growth engine of the country.

SMEs have always been our key customers and RBL Bank is committed to supporting the SME sector with customised products that take care of their unique requirements. Added to this, simplified processing and assessment procedures, competitive pricing, quick turnaround time and a single point contact for clients are the key factors that have made our products and services popular with our customers. We started with lending solutions and then added forex management and now we offer digital banking solutions as well as financial advisory solutions to our clients. Our positioning is now as a Partner to the SMEs business and not as a "Banker" alone.

Over the last few years, we have been serving the requirements of several emerging and fast growing enterprises, and newer businesses and industry segments of the economy. We continue to accord high priority to SMEs in our strategic growth plans.

The Bank will continue to focus strongly on growing the SMEs and on delivering best-in-class banking services

grounded on the principles of strong governance, the best professional standards and a very high ethical value. This will help us serve the SME sector better and build long-term relationships with them.

Our predominant objective is to be the 'Bank of Choice' for all the needs of SME.

Has the Bank recently launched new products for SMEs? What are its features?

RBL Bank endeavors to become Open Bank – A bank that is willing to open up its systems & data, and enable SMEs to do their business better and faster.

The Bank has invested in niche solutions that allow clients to plug and play into the Bank's systems to enable faster transaction processing, faster reconciliations and better account management

We are working with various partners & Fintechs to create solutions for SME businesses that not only cater to their liquidity management but also provide advanced IT infrastructure.

We have recently launched Vendor Payable Financing solution for SMEs - an entire range of supply chain finance products from vendor finance, dealer finance and payable finance and a customised user interface that supports all SME needs.

This is a cutting edge digital solution that will augment the strength of the companies that are driving the country's GDP & open up new financing opportunities for them.





Warendra Sinha
Managing Director & CEO



IFFCO Tokio General Insurance Company

its global expertise in product development, underwriting, customer service and access to their global clients in India.

What are the new products that IFFCO Tokio has launched recently? What are their benefits?

We have a full bouquet of insurance products that cater to all customer segments, be it the retail or corporate. We have also customized covers that will ensure comprehensive protection to small manufacturing units or gigantic power plants or airports. We keep launching new products to meet the growing demands of our customers. For example, given the rise in cyberattacks as more and more processes are digitized, we recently launched cyber insurance that not only covers third party liability but also 1st party losses.

What are the digital initiatives launched by IFFCO Tokio to enhance service levels of your customers?

We are in a digital world where customers demand information and services anywhere, anytime. To satisfy their demands, we have automated a lot of our processes with our digital initiatives. We have a chat bot to download the motor insurance policy

in our multi-lingual website. One can also renew motor policies through this chat bot.

We have apps to enhance direct engagement with our customers as well as to provide hassle-free claims services. Our QCS app which is an acronym of Quick Claim Settlement for motor insurance, ensures quick and instant payment of motor claims for our customers. We are extending this QCS app for our health customers also to provide seamless claims settlement services. We have apps for our agency force to enable quote generation and manage their leads.

Kindly share in brief the Journey of IFFCO Tokio in India.

IFFCO Tokio General Insurance was incorporated on 4th December, 2000 as a joint venture between the Indian Farmers Fertilizer Co-operative (IFFCO) and Tokio Marine Group, which is the largest listed insurance group in Japan. Over the years the company has grown consistently and is now at the 4th position among private insurers in terms of Gross Written Premium (GWP) in 2017-18. The GWP of the company has grown consistently from ₹ 6 crore in 2000-2001 to ₹ 5,707 crore in 2017-18. The customer base has also increased on a year on year basis from 6.46 lakh in 2004-05 to 70 lakh in 2017-18. The numbers have been impressive this current financial year, too. For the first half this year, GWP has jumped up by 55 per cent touching ₹ 3,515 crore. Number of claims settled have also jumped from 3.83 lakh to 4.09 lakh over the last six months.

Both the parent companies, IFFCO and Tokio Marine Group share a vision that the customer shall always come first. While IFFCO helped us in leveraging the spread, brand strength and infrastructure support, Tokio Marine brought

We are in a digital world where customers demand information and services anywhere, anytime.





There is also an app for motor insurance surveyors to enable them to send their estimates or related documents.

Moreover, for instant and paperless pre-authorization of cashless health insurance claims, we have launched a new hospital portal to reduce the turnaround time on pre-authorization on a real time basis and paperless interface. With this portal at network hospitals, the TAT will be reduced to 20 minutes from 2 hours and 30 minutes.

What specified services do you provide to SME sector?

SMEs are the growth engine for any country as they play an important role in the economic development of the country. Considering SMEs are in the growth phase, they need to have proper risk mitigation tools to protect their balance sheet for large claims, in case of unfortunate events like fire or natural calamity. To service SME sector we provide comprehensive plans, with a flexibility to customize them according to demands of the customer.

We have processes in place to ensure that our customers can be back on their feet as soon as possible without any delays in case of any calamity. We have the least claim repudiation ratio in the industry and for us - customer always comes first.

Considering SMEs are in the growth phase, they need to have proper risk mitigation tools to protect their balance sheet for large claims, in case of an unfortunate event like fire or natural calamity.

With our wide presence across the country and especially in India's SME clusters, IFFCO Tokio can provide personalised and customized protection plans for SMEs to cover their assets and other liabilities.

What are some of the must have covers for SMEs?

It is important for SMEs to have at least a basic Standard Fire & Special Perils Policy cover to protect their plant & machinery, stocks, etc, from any damage. We also have a customised package cover, the Industrial Protector that have various pick and choose options of coverage. Given the rise in cyberattacks across the globe, it is equally important to have cyber insurance to protect them from potential data breaches. The cover also protects financial information if it is misused. SMEs should also buy fleet

insurance for their company-owned vehicles for better management and customised premium.

Moreover, they can also have a comprehensive group medical and group personal accident cover for their employees, as employees are the biggest asset for any company and protecting them from medical emergency remains one of their top priorities.

With Climate change a reality now, floods, cyclones and storms are with a higher frequency. What do you advise your clients in the short term and long term?

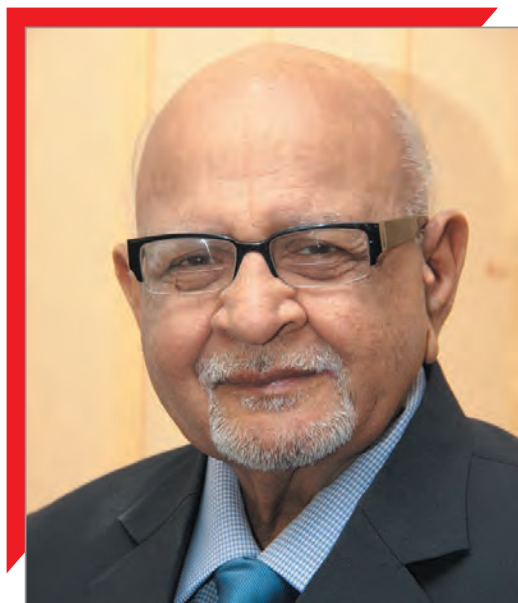
There is no doubt that climate change is a reality. In India, almost every city or town is prone to floods, landslides amidst crumbling infrastructure. Such recurring events with increased frequency lead to severe financial losses. In the recent Kerala floods people were caught unawares and SMEs did incur huge losses. We settled claims promptly in line with our reputation of quick claims settlement.

As a prudent insurer, we believe in being fair to our customers and undertake a holistic risk management approach especially in the flood prone areas. During these risk management exercises for our large institutional clients, we create a flood map through

advanced technologies including satellite imaging, studying weather pattern and its fluctuations, drainage and sewage systems of the area etc. to understand the propensity of flooding in the insured location. Thermal imaging and drones are also actively used in our risk management process to advise loss minimization for such institutional clients.

With our risk management services, we have been able to advise our clients on the optimized coverage options. Most of our clients who have followed our risk management services have been able to lower their financial losses due to such natural disasters. Our robust claims processes have allowed our clients to lower their financial burden to start the operations as fast as possible.





Y.K. Bhushan
Senior Advisor & Head

How has IBS evolved in the past couple of years with the changing times of academics, employment and skillsets?

Management education has continuously evolved with the dynamism in the world of business and it is said that we are in the midst of a “fourth revolution,” where technology is redefining the world of business and society, thereby creating a “technomy community”. We at IBS Mumbai are gearing to address the current and emerging challenges by altering the learning infrastructure armed with the knowledge that our students need to prepare for and survive in a techno-fluid business environment by embracing technology in education where some of the buzz words are automation, AI, robotics and new business architecture.

How can Indian SMEs safeguard themselves against financially volatile situations such as credit, exports etc?

The SMEs, in India, are the second largest employers, after agriculture sector. In current times, MSMEs are facing constraints in accessing credit through formal channels because of their nature of operations as close to 97 per cent of MSMEs operate in the informal sector. The credit from NBFCs to MSMEs has grown strongly at an annual average rate of 35 per cent. Additionally, lenders are now using the Fintech platform with collaboration with large banks to alleviate the credit crunch through reduced



IBS Business School, Mumbai

documentation, smarter assessment of risks and shorter disbursement cycles. Fintech lenders, have been able to be more effective as compared to traditional lenders, as they are nimble enough to adopt a human-centric approach to lending designing a customer-centric process.

What are some of the best practices that start-ups need to follow diligently to build a sustainable business model?

Today, India can be proud of its start-up space, poised to overtake China as the fastest growing emerging economy. To sustain this trajectory, the Indian entrepreneurs need to have a lean and mean organizational structure to hasten decision-making, drive the right kind of culture exhibited through the type of people they recruit and the practices they reward, empower employees to excel along with a sense of belonging through effective communication, deep-rooted customer-centric focus to be delighted on an on-going basis and need to be ahead of the curve in innovation to capture the first mover advantage.

What are the different courses/programmes offered by IBS for encouraging entrepreneurship?

We at IBS Mumbai have a multi-pronged pedagogical method to foster independent thinking, risk-taking, problem-solving in budding entrepreneurs. We have a dedicated 3-credits course in Entrepreneurial Development with emphasis on simultaneous exposure to core courses in marketing or finance to reinforce cross-functional linkages aimed at a more synergistic learning from the very outset. We also have a student-led platform, E-CELL which helps students to crystalize the ideas into feasible business plans with ample information on avenues for funding options. Moreover, IBS Mumbai has taken this endeavor further by hand-holding the IBS Mumbai alumni-entrepreneurial body by offering support through our IBS Mumbai Incubation Centre. In this manner we lend an engaged support to the entrepreneurial spirit in our students till the budding idea fructifies in a viable business.





Vasudeva Anumukonda
Chief Executive Officer



CAPIOT Software Private Limited

Experience Management, Order Orchestration and Spend Analytics using AI/ML.

How do you differentiate yourself from your competitors?

CAPIOT's heritage of building lean, agile platforms at a compelling cost gives us a strong competitive edge. Our solution frameworks make implementations 3x faster by improving developer productivity, reducing cost and risk of failure. Decades of integration heritage and expertise goes into building those frameworks that have resulted in 100% success rate in solving complex customer pain-points.

Please take us through the growth journey of CAPIOT Software.

CAPIOT Software started its journey with a vision of digitally transforming our customers' businesses to stay relevant and grow in a competitive world. With expertise in the area of integration, process automation, data and analytics using machine learning, we are able to make a positive difference in our customers' businesses. CAPIOT enjoys high CSAT (Customer Satisfaction) with a customer retention rate of close to 90%. Since its inception, CAPIOT's revenue has been growing with an approximate 100% CAGR and we are confident in continuing our momentum.

What products does your company offer?

Our flagship product, Omni Data Platform, brings unprecedented automation and simplicity in enabling businesses to quickly deploy API-first modern applications. An engagement with CAPIOT ensures our customers that they are working with the most competent solutions partner that brings top-notch skills and industry solution accelerators.

CAPIOT serves clients spanning several verticals with innovative solutions, including Customer Onboarding, Escrow Deal Management, Automated Underwriting, Master Data Management, Partner Integration, Customer

How does CAPIOT keep up with the constantly changing global technological environment?

We conduct employee trainings at every level within the company. CAPIOT nurtures a strong and highly skilled workforce, making it a nimble company that recognizes the need to stay at the forefront of technology. We also recognize the fact that there is a lot of innovation happening in the technology space. We leverage our strong partnerships with leading middleware, infrastructure, and cloud providers in building cloud-native and agile solutions for our customers.

What is your company's growth strategy over 3-5 years?

Creating awesome customer experiences is at the center of everything we do at CAPIOT. We will continue to make investments in our solution frameworks enabling business leaders to deliver future-ready technology with the digital-age enterprise architecture. CAPIOT Omni Data Platform will feature native machine learning capabilities enabling businesses to make better decisions with minimal human intervention. With increased demand from various industries in India coupled with strategic expansions in the US, CAPIOT is poised to grow its annual revenue by 10x in the next 5 years.





Arun Kumar, Managing Director

Sunil Kumar, Managing Director



Everfast Freight Forwarders Private Limited

What services does your company offer? How do you differentiate yourself from your competitors?

We offer number of services and tailor made them to specific requirements of our customers Ocean Freight LCL / FCL / Break Bulk / Over dimensional cargo / Break bulk – Export / Import Air Freight / Air Freight Consolidation – Export / Import, Buyer consolidation / PO tracking, Transportation – small and BIG, Warehousing, Distribution, Ex-Im Consultancy, Letter of Credit referral, Customs Clearance, Multimodal Transport Operator.

Please take us through the growth journey of Everfast. What factors have contributed to its success?

To be honest the start was just snapping of fingers. One day me and my colleague Sunil decided to start something of our own and Everfast Freight Forwarders Pvt. Ltd., was formed and started operating like a small forwarder to few customers we had at that point in time and that was in 1997.

With meagre funds and no back ground of business, we two first generation entrepreneurs beaming with zeal and enthusiasm were inside the competitive ring of forwarding. No idea as how we are going to achieve what we both had thought of. However, year on year passed and with little growth every year and with maturity we were able to have our vision clear.

For first ten years we were a single location organization and in 2008 we branched out to Chennai as our first Branch. We consolidated our position till 2013 and from that year onwards we expanded to other locations in India and now we have our own offices in 11 locations and 2 more upcoming braches within next 3 months. Turnover grew from ₹ 1.5 cr to ₹ 110 cr in 20 years and from team of 6 members to 140 members, states our growth.

What is your company's growth strategy over the next 3-5 years?

Growth as such is considered as process of increasing in size, however we consider growth as consolidation our position as an individual entity and ability to sustain competition. It is very important that the stability of organization plays very important role and this can be verified by our growth. The numbers may not be great but managing profits and consistent increase in turnover every year considering the tough business environment over past few years, substantiate the statement. Further to substantiate, we have already surpassed last year turnover and anticipate to close this year turnover at 150 crs and this could be achieved because of focus our team has maintained on growth areas and rock solid support and operations system at our end. Coming to growth for next 3-5 years, we have a vision that is by 2022 we will be completing 25 years and have placed our efforts and energies to achieve a turnover of 450 crs with 25 branch offices and a team base of 225 maintaining our stability and confidence of our customers, team and vendors have posed on us.





Erik Oliver Illig
Managing Director



WILHELM Textiles India Private Limited

immediately from the positive results. Our technical does frequent technical training at the customers, in order to allow them the correct and most efficient usage of the materials.

What kind of challenges is the textiles sector witnessing in recent times? What initiatives is your company taking to mitigate these challenges?

The main challenge in the Fashion industry in general and the textile sector in particular is, that the lead times are getting shorter and shorter. The Fashion brands need to operate faster and reduce the time-to-market. We try to support them in this challenge by keeping standardized Raw Materials in stock, hold a complete in-house production for faster response and better quality and supply the materials to them just-in-time. With this system we allow our customers to be flexible and react fast to market trends.

What are the company's growth plans for the next 2-3 years?

With the investment of about 1 Mio EUR made in new a building and machines we are prepared for the next years. We plan to further grow in specialized market segments in the field of technical textiles. We will further grow by expanding into new markets.

What has been the success mantra of Wilhelm Textiles?

The mantra of our success is our customer service: to develop the right material at early stage, produce in very high quality and supply it just in time. By this we help our customers to reduce their inventories and therewith their financial load.

What kind of products and solutions does the company offer?

We offer specialized Textiles for Shoes, Bags and Automotive Industry. The range goes from interlining, over high Tech Materials like for example Membrane and Nylon 66 to high Fashion upper materials.

Kindly elaborate on the R&D activities carried by your company. How is it enabling company tap new markets?

For Fashion products, our R&D starts with the international designers, long before the final production starts. We then work closely with the designers of the Fashion Brands, which then choose our product in their range, while developing their collection.

For Technical articles we have our own R&D Team which constantly works new articles. This development is done closely with the customer, which can then benefit





Suresh Garg
Managing Director



Zeon Lifesciences Limited

D3 Powder, Solubilized Vitamin D2 Powder, Solubilized Co-Enzyme Q10 Powder, Palm Fat Powder, Coconut fat powder, High Oleic sunflower fat powder, Seabuckthorn oil powder, Soy fat powder, Hydrogenated palm kernel fat powder, Non-dairy creamer, Cheese powder

Finished Formulation: Zeon has more than 100 finished formulations in its ready basket, some innovative products of them are:

Omega Tablets, CoQ 10 capsules, Protein Diskettes, Diabetic Tea, Keto Powder and many more. Meanwhile, the company continues to explore new options for innovation. Their main platform of products includes High Protein Powders, Cancer Nutrition Powders, Tea for Diabetes, Sugar Free Energy Drink and hundreds of other supplements, they continue to explore and launch new flavours and improved versions of existing and new products.

What is the outlook of Zeon for the next 3-4 years?

Zeon's business strategy is focused on formulating new products and selling them on a principal-to-principal basis. What these essentially means is that Zeon will focus on research & development to create new formulations and then procure all inputs like raw materials and packing material and sell the product at transfer price and not conversion cost basis. Zeon has significant market presence since it exhibits regularly in some industry renowned shows like CPHI India, IphexIndia, Fi India and many more.

Zeon is also exploring international markets. It has established an international marketing team. The strategy would be to start with non-regulated and semi-regulated markets like Cambodia, Vietnam, Sri Lanka, Philippines, Kenya, Tanzania and more. The international marketing team includes business development executives along with regulatory support team and R&D Team. The existing portfolio of ready to market products will provide the throttle to enter the market.

Please give us a short brief on the genesis and journey of Zeon Lifesciences Limited.

Zeon Lifesciences was founded by me. The journey of Zeon started in 1987 at Ponta Sahib, Himachal Pradesh and it has a state of the art manufacturing facility which is spread across 28000 sq. yards. With 30 years of experience, Zeon is India's most preferred manufacturing partner for Nutraceuticals and Herbals. With the persistence and determination I have managed to lead Zeon to the heights that it has achieved. With a vision to become a global leader in nutrition and herbals, we deliver high-quality products and ingredients which ensure good health for all.

What kind of products does the company offer? Which industries do you largely cater to?

We as an innovation-focused company evaluate New Ingredients in the market to cater the market need in terms of health supplements. Our teams are relentlessly working in the area of General Health and Wellness, Kids' Health, Men's Health, Women's Health, Medical Nutrition, Sports Nutrition and Weight Management. We work on new ideas and execute them in the market for developing both Ingredients and Finished Formulations.

Ingredients: Sodium Caseinate, Calcium Caseinate, Solubilized Curcuminoids Powder, Solubilized Vitamin





Ravindra Jagtap
Managing Director



Aastrid Life Sciences Private Limited

What kind of products does the company offer and the competitive edge that you have in the market?

To meet our ambitious targets, there is a need to review and refine our business strategy from time to time. As we see there is a clear co-relation between innovation and growth, our focus is on creating opportunities by developing and manufacturing import substitute niche advanced pharmaceutical intermediates. We have been supplying these intermediates to all the leading pharma companies in India and also exporting the same to USA, UK, Brazil, France, Germany, Italy, Spain, Korea & China. For some of our key products, Aastrid is one of the leading producers in the world.

Please provide a brief background about the company and its growth story so far.

Aastrid Life Sciences is an associate company of Aastrid International Pvt. Ltd., which is in the business for exports of Pharmaceuticals for more than 20 years. Ms. Anupama Jagtap & Ravindra Jagtap, first generation entrepreneurs, founded both companies. We decided to get into manufacturing of advanced pharmaceutical intermediates in 2011. The first step we took is to set up state of art Research & Development Centre, our R&D centre is having DSIR (Department of Scientific & Industrial Research) approval and we are implementing ISO 9001:2015 Quality Management Systems.

We have developed more than 250 molecules in our R&D centre and also successfully commercialized around 25 products. We have a strong pipeline of products which will get commercialize in 2019, 2020.

With careful planning and clearly defined strategy, we have been successfully growing our business by multi-folds. This is the third consecutive year our company is growing more than 40% per year in terms of top line and our EBIDTA is much above the industry average.

What are the company's growth plans for the next 2-3 years?

Indian Pharmaceutical Industry is predominantly dependent on China for sourcing Intermediates. However, due to current changes in Environmental Protection Laws and strict measures taken by Chinese Govt, number of chemical manufacturing companies had to either reduce their capacities or entirely close down their operations. This has adversely affected supplies of various raw materials due to which prices of most of the key raw materials have increased. This has created huge opportunity for Indian companies. Considering the growth and potential of this opportunity, we decided to go for expansion. We are also investing in our R&D and doubling capacities in order to cater to requirements of our customers. We have already acquired around 24000 sqmt land in MIDC, Mahad. We are going to build fully cGMP compliance facility, which we are planning to commission by 2nd Quarter of 2020. With commissioning of this new facility Aastrid is targeting 200 Cr Sales Revenue by 2022.





Gaurav Talwar
Managing Director

brilliantpolymers

Brilliant Polymers Private Limited

Kindly elaborate on the innovation initiatives and the impact that it had on the company in the recent years.

Brilliant Polymers is focused on innovation and its R&D efforts center around bringing the latest technology to its customers. In house R&D facilities include lab scale equipment and dedicated R&D reactors that can create new products or replicate any that are in production. While the traditional solvent based adhesive business remains strong, it is in the solvent free adhesive segment where there is strong focus and market growth. Brilliant is constantly innovating and launching new solvent free adhesives to meet growing market demands in terms of performance, line speeds and versatility in being able to use one adhesive for all applications. Product launches in the last two years account for more than 40% of the company's sales, a figure that underlines Brilliant's commitment to innovation.

What are the company's growth plans for the next 2-3 years?

Over the next 2 – 3 years, Brilliant intends to focus on new product launches & innovations and also on capacity expansion. The current manufacturing plant is able to produce over 20,000 tonnes a year; plans are underway to significantly increase manufacturing capacity within the next two years.

Please provide a brief background about the company and its growth story so far.

Brilliant Polymers Pvt. Ltd. is a leader in polyester and polyurethane technology and supplies laminating adhesives for the flexible packaging industry as well as polymers for other industrial applications. The company has a state of the art manufacturing plant in Ambernath, Maharashtra, with 13 reactors which can produce batch sizes of up to 30 tonnes. Sales are facilitated through a network of warehouses and distributors in India and in Exports markets.

What kind of products does the company offer and the competitive edge that you have in the market.

Brilliant Polymers supplies a complete range of laminating adhesives for flexible packaging. This includes solvent based and solvent free adhesives which cater to standard performance, medium performance and high-performance applications. The company has a unique promise of Technology, Quality and Service with every supply and it is this strong commitment to bring value to our customers that is the company's main competitive edge. Being one of the largest manufacturers of laminating adhesives in India with the a modern & efficient plant further adds to the company's competitive edge.





Amarjit Singh Kalra
Managing Director



Five Core Electronics Limited

offices, conference rooms, board room solutions, DJ solutions in Discotheques, Clubs, Lounges and restaurants.

Kindly elaborate on the innovation initiatives and the impact that it had on the company in the recent years.

We had uplifted our bar for performance every time, so when it comes to innovation our company gives a great deal of attention to the innovation that could be in any form, either it be in the products or be it in the manufacturing process. Likewise, we have transformed our manual wooden enclosure speaker Column Manufacturing to complete CNC Automated process.

We produce lakhs of speakers by following strict automated Conveyor belts with Italian well acclaimed Analyzers and machinery to test the Functionality and performance of the speaker that are made in our facility.

We developed the one and only automated process for SOAK testing of Amplifiers, to ensure a 100% success rate in our production. We introduced the Indian and overseas market the concept of portable Audio solutions in various techniques having enclosures from plastic to wooden. The impact that the above changes bought in us that we are able to feed the requirement of 55 countries in terms of supply, customer satisfaction and technology viability in the tech world.

What are the company's growth plans for the next 2-3 years?

We have had a consistent growth of 25% to 30% in past 15 years. We shall keep similar trend.

Please provide a brief background about the company and its growth story so far.

Surinder Singh Kalra laid the foundation of 5 CORE as a small-time goods dealership in 1984. "FIVE CORE ELECTRONICS Ltd." now governed by Mr. Amrjit singh Kalra (managing Director), deals in the manufacturing /exporting of Public Address Systems, Car Speakers, Woofers, Bass Tubes, Home Theaters, Computers Speakers, Personal Speaker System, Headphones, etc.

While manufacturing strength of a company plays as a backbone in the business world, 5 CORE has been able to establish ten modern manufacturing plants to produce the world-class Public Address Systems.

Having being accepted in more than 55 countries, 5 Core - The sound of India, now completing its 32 years in succession, has climbed the heights of Quality, Performance and Trust.

What kind of products does the company offer and the competitive edge that you have in the market.

Five Core Electronics Ltd is a public-address equipment and systems manufacturing company. We have dedicated factories for the manufacturing of PA Equipment's which are used in worship places, Schools, colleges, malls, corporate





Sachin Vora, Managing Director
Sumit Vora, Director



Kranti Industries Limited

Construction Equipment, Two wheelers, Commercial vehicles and Electric Vehicles, etc. Our expertise is machining of critical components such as differential housings, gear boxes, clutch housings, and other precision transmission and axle parts.

Kindly elaborate on the R&D activities carried by your company. How is it enabling company tap new markets?

We provide customized machining solutions taking into consideration customer requirements, product requirements. We have a strong process designing capabilities which helps to deliver consistent quality products and this differentiates us. This innovative process design is backed up by State of Art Production Facilities. This ability of Innovative process approach has helped us to be early entrant in Future Automotive technology i.e. Electric Vehicles. We believe this is going to be a game changer for us.

What kind of challenges is the auto components sector witnessing in recent times? What initiatives is your company taking to mitigate these challenges?

Considering the current global warming crisis, technology advancement in automotive industry is a need of hour. This is leading to stringent and critical requirements on auto component. In addition to this Quality Product, Best Services, Confirmation to International Standards, Adaptation to Market Fluctuations, high capex requirements and Competitive Pricing are some of the challenges faced in auto component sectors. We have already started taking various steps to overcome these challenges. Real time Monitoring of Productivity and Other Key Performance Indicator helps us in taking faster decisions, high-tech quality equipment, 24X7 Operations helps us to optimize utilization of resources.

What has been the success mantra of Kranti Industries?

Kranti Industries Ltd was established in 1981 by Late Subhash Vora. In the initial period up to 1999, we were doing job-work for various OEM's and had a fleet of conventional machines like automats, grinding, thread rolling machines. From 1999 onwards after a thoughtful process we decided to expand our activities on high end and precision machining facilities like 2 Axis, 3 Axis & 5 Axis CNC Machines and Machining Centers like VMC and HMC. This required a huge investment and it was really a challenge for the small enterprise like us. However, the great vision of our Founder and support from our stakeholders helped us in adopting this new technology. With this technology we could take up precision machining challenges for variety of products from Tractor Manufacturers, Automobile Companies, Tier I Auto ancillaries etc.

"Adoption of new and latest technology with a disciplined financial and operational planning is key to our success."

What kind of products and solutions does the company offer?

We are into manufacturing of precision machined components for automotive industry. We provide machining solutions to Tractor Industry, Passenger Cars,





Bharat B Bhujbal
Managing Director



UNI-TECH Automation Private Limited

Panels, Fabrication and Powder coating solutions, Wires and Cables, Electronic products like Controllers, sensors, APU's etc. We are uniquely positioned as one organization which manufactures and supplies all products under one roof including Wiring harness, Control panels and Electronic controllers with diversification of Cables.

We are always chosen as a preferred partner by our customers owing to our agility, flexibility and consistently demonstrated track record. In addition to our differentiated capabilities with in-house powder coating capability as well as backward integration of cables. We are one of the first Indian Cable manufactures to obtain independent CSA approval for cable type -CSA CL 1503.

Please take us through the growth journey of UNI-TECH Automation Pvt. Ltd.

With an aim to excel in electrical and electronics domain I was thinking of doing something different. I got the opportunity to supply wiring harness to Cummins, which became my first step in the world of entrepreneurship. I knew that it requires good technical knowledge, electrical background, understanding of product complexity and I was confident to have all this background with me.

With a small shop and couple of team members we worked to ensure that customer expectations are met. We were quick to adapt to the customer requirements and ongoing changes including helping customer to finalize the drawings and specifications. This attitude and mindset helped UNI-TECH built stronger relationship with all customers. This further propelled the growth through our commitment for on time delivery, quality and competitiveness. Having built good relationship with Cummins, the journey continued with esteemed customers such as Kirloskar, Alfa Laval, Greaves, Godrej, Wirtgen, Thermax, Cooper etc.

What products does your company offer? How do you differentiate yourself from your competitors?

We are one stop solution for Wiring harnesses, Control

How does UNI-TECH keep up with the constantly changing global technological environment?

In order to keep ourselves updated, our engineering team is always working in close coordination with customers' engineering teams, to understand new regulations, new standards coming up for next 3 to 5 years. We are also part of the external forums like Elecrama, MCCIA and others which helps us obtain updated information about global developments. We also continue to visit international exhibitions in different parts of the world including Europe, North America, Australia, and China so as to keep ourselves abreast of the market expectations and developments.

What is your company's growth strategy over 3-5 years?

Our strategy is to explore new business ventures which will help our organic as well as inorganic growth, by adding new product verticals. We also continue to adapt and evolve with the new trends such as Industry 4.0 and aligning ourselves with 'Make in India' initiative. While we continue to remain strong and grow our share in our core segment, our strategic intent is to enter in growing segments such as Precision Agriculture, EMS etc. with the targeted revenue to reach ₹ 500 Cr in next 5 years.





Jasbir Singh Gujral
Managing Director



Electronic System Design & Manufacturing Services

SGS Teknics Manufacturing Private Limited

control modules for industrial applications and smart RF based modules for energy metering. The company is also supplying thermal printers and power supplies as completely built up boxed units. The core strength of the company is quality products at market competitive prices and on time delivery. All the above three are achieved through continuous process improvements. The Company works under SAP Hana environment and has a barcoded process and product traceability system in place.

Kindly elaborate on the innovation initiatives and the impact that it had on the company in the recent years.

SGS Teknics is focused on adapting the latest technologies and processes. It has a 20 member strong R&D and Engineering Support Group which is constantly engaged in automating testing process, developing cost effective products. As a result approx. 15% of the revenues of the company are from Own Designed products.

What are the company's growth plans for the next 2-3 years?

The company has doubled its SMT capacity in the last two years and is now poised to tap the growing domestic and international demand. It is verified for Aerospace & Defence Electronics (AS9100), Medical Electronics (ISO13485) and Automotive Products (IATF 16949) besides having ISO 14001 and OHSAS 18001 certification. It is actively looking for strategic alliances to organically grow the business at an even faster rate than the 20% achieved thus far. A new Greenfield project is also planned in the next two years.

Please provide a brief background about the company and its growth story so far.

The company was set up in 1990 by 4 professionals and technocrats who still guide the growth and operations of the Company. Over the years SGS Teknics has earned the confidence of all its stakeholders- Customers, vendors, employees and bankers. It is catering to diverse industry verticals like automotive electronics, energy metering, water purification, industrial electronics, railways, defense and medical electronics. Approx. 1/3 of its revenues come from exports to EU. The Company is growing at an annual CAGR of 20%+. The Company took 21 years to achieve the ₹ 100 crore turnover, 5 years to clock the next 100 crore, two years for the third 100 crore and is now growing at the rate of ₹ 100 crore per year. The company has 4 manufacturing locations in Gurgaon, Manesar, Bangalore and Baddi. It has 8 SMT lines with a CPH capacity of 1.094 million.

What kind of products does the company offer and the competitive edge that you have in the market.

SGS Teknics is catering to a wide spectrum of customers in diverse industry verticals. In Automotive electronics it is supplying Engine Control Units, Body Control Modules, dash board cluster. Automotive lighting, pressure gauge sensors and oil igniters. It is supplying power





Vipul Thakkar
Managing Director

Please take us through the growth journey of Silver Touch Technologies Limited.

Silver Touch was founded in 1995 with a vision to deliver IT Solutions by keeping the pace with ever-changing technology-business scenario in the market. Being a total solution provider, we deliver end-to-end Digital solutions under a single umbrella to the Indian as well as global customer. One of the significant milestones in the journey of Silver Touch has been going public. The Company got listed on NSE - Emerge Platform on 1st December 2017.

We have carried out several domestic and international Joint Ventures which have enabled us to expand our geographical reach and create diverse clientele across domains, across technologies, and across geographies. The company has successfully executed various projects in India and globally.

What products does your company offer? How do you differentiate yourself from your competitors?

Silver Touch has rich pool of human capital, optimized processes, and state-of-the-art-technologies to deliver best breed of Digital Solutions to help its customers transform in a best possible way. Silver Touch portfolio covers wide range of services related to E-Governance Solutions, Software Development Services, SAP Implementation, Enterprise Mobility Solutions and System Integration.



Silver Touch Technologies Limited

Talking about how we are different from others, we are the Total IT solution provider under single roof with having CMMi Level 5 Certification, also accredited with ISO 27001, ISO 20000 & ISO 9001 quality Certifications. We have PAN-India presence and wholly own subsidiaries in USA and UK to cater offshore client's needs. Further we have achieved strategic empanelment with Government of India's GeM Portal, NIC, NISCI, various State Governments and PSUs.

How does Silver Touch keep up with the constantly changing global technological environment?

Silver Touch believes in the ideology of adapting the changes with the requirement of modern technological environment. We regularly track new technologies, industry segments and market trends in the digital solutions market and keep the pace by working together with ecosystem players like IBM, Oracle, SAP, Dell, VMware, Amazon, CISCO etc. We continuously focus on further enhancement of our digital platforms and portfolio, build industry and technology frameworks, stay tuned with emerging technologies. We have adopted emerging technologies like Blockchain, Artificial Intelligence (AI), Machine Learning (ML), Big Data and Analytics. We help our customers to explore digital disruption and help them to get benefit from these emerging technologies.

What is your company's growth strategy over 3-5 years?

We always believe in the organic growth of the organization and our growth strategy would be multi-fold. We have grown 35% in FY 2017-18, there has been increase in service revenue with Government & PSUs, Cloud & Product engineering services, ERP & Consulting services. We will be strengthening our presence across India and have specific expansions plans in USA, UK & Europe for global market expansion. We will be looking at strategic tie-ups and acquisition in ERP & Cloud software area. Silver Touch is currently working on few product development areas and on emerging technologies and would be looking to expand the product offerings in near future.





N. K. GARG
Chairman and Managing Director



Diffusion Engineers Limited

What kind of products does the company offer and the differential factor that sets you apart from your peers?

We have distinct edge over our peers –

(A) Our continuous forward integration efforts have led our business to successfully evolve from a product manufacturer to a solution provider. We are the most integrated player in the industry with manufacturing capability ranging from welding electrode to a large cement or power sector equipment with special wear resistant materials. **(B)** We are the most versatile among the top 3 M&R welding player in India with consistent industry leading growth rates. **(C)** Our manufacturing infrastructure is in place to support the growth plan with significant scope for further expansion.

What has been the company's growth story so far?

Around 35 years back, a group of people left erstwhile L&T EWAC Alloys and embarked upon creating a new brand to service the maintenance and repair needs of the core industrial sector clients from cement, power, sugar, mining, steel sectors. Today DEL has emerged as a leading manufacturer of welding consumables, wear resistance plates & parts, repair & reconditioning products, cold repair compounds, surfacing alloys, welding & cutting power sources, equipment fabrication, coatings, sealants & adhesives among others. DEL has 4 manufacturing facilities in Nagpur and is nearly doubling its manufacturing base in the next 6-8 months for manufacturing equipment such as Air Separators, Roll Press Rolls, Air Preheaters etc. DEL also has manufacturing and service repair shops in Malaysia, Philippines and has an office in Singapore and Indonesia. DEL's products are sold in East Africa, Middle East, South East and Far East to more than 15 countries. It has also formed a JV - LSN Diffusion Ltd., to manufacture atomized powders for nickel, cobalt and iron based surfacing alloys and powder consumables for Additive Layer manufacturing in West Wales, UK.

What are some of the technical and marketing collaborations formed in the recent past?

(A) Land mark agreement with M/s ThyssenKrupp Industrial Solutions Germany, for High Pressure Grinding Rolls business and offering value added services with latest technology to the cement and minerals industry. This agreement provides an unbeatable synergy which combines the DEL's service network with the innovative engineering solutions of ThyssenKrupp. **(B)** Entered into the business agreement with M/s Sidenor from Spain, the largest special steel producers and market leader in the European and a reference point for heavy forgings and casting pieces worldwide.

Kindly elaborate on the steps taken for green initiatives.

DEL is the 1st Company in Nagpur (or even in entire Vidarbha) to install the then largest Roof Top Solar Power Plant in March, 2014 which accounts for more than 17% of the total energy load of its biggest manufacturing plant. The new manufacturing plant set up by DEL is under process to get the Green Building certification to make its operations sustainable.





Senthilkumar Subramanian
Managing Director



SAVIC Technologies Private Limited

generation technologies. Thus, we achieved the distinction of first SAP partner to make a Go live on SAP S/4HANA 1610, 1709 & 1810 editions. SAVIC is already investing on IIOT with use cases from manufacturing industries, across regions. Highly qualified and cross skilled Consultants under the supervision of Industry Experts help us to come up with new and modern strategies which makes us different in market than any other competitors

How does SAVIC keep up with the constantly changing global technological environment?

We at SAVIC are tech savvy. Technology has helped us come a long way; continuously innovating on service offerings, processes, systems to our customers. As the business is ever expanding, thus the Digital transformation-based technology and our focus on investment for enabling talented resource pool.

At SAVIC, we understood that the whole credibility of the software or tech industry depends on how well the innovation is on Digital platform, how quickly the modern technologies are adopted & customers are able to realize their return on investment. The focus is always to bring value benefits to the end customers

What is your company's growth strategy over 3-5 years?

Our heart is at Digital core of the eco-system where we are providing various technology services. We are determined to disruptively impact the way businesses are conducted today. We aim to get Customers Digitally exposed so that our esteemed customers get accurate data Insights, Real time Analysis which is cost cutting and time saving, and they are able to achieve desired business growth, quickly and seamlessly. We are bringing IIOT, artificial intelligence & machine learning, practical and usable solutions within our customer ecosystem. Thus SAVIC is seamlessly aligned with current & future industry demands and ensuring our services value add customers all the time.

Please take us through the growth journey of SAVIC Technologies & factors that have contributed to its success?

SAVIC Technologies is one of the leading Gold partners of SAP and presently has its service portfolio globally in SAP S/4HANA Implementations, SAP S/4HANA Conversions, Leonardo, AMS Support, Intelligence ERP, Internet of Things (IoT), & Cloud Based Services for 150 + customers across Real Estate, CPG, Retail, Chemical, Auto, Pharma, Professional Services etc. SAVIC is now focused in modern generation technologies like machine learning, artificial intelligence and blockchain, Design Thinking related services as a way forward.

SAVIC is one of the sought-after organizations by Customers, Partners, Vendors and Candidates, providing processes, systems & competency. Customer satisfaction and taking their business to the Digital World has always been the mantra.

What products does your company offer? How do you differentiate yourself from your competitors?

SAVIC Technologies deals in providing various consultation services for implementing & supporting SAP S/4 HANA, SAP SuccessFactors, SAP C4C, SAP ByDesign, Analytics, Leonardo etc.

The key differentiator is continuous focus on modern





Shreedhar P. Kamat
Co-Founder & Sr. Director EAPL Group



Electronic Automation Private Limited

processes to manufacture the same. The products undergo extensive process control and final testing as per national / international standards. Company has established an in-house EMI/EMC lab which is used for regular product validation process thereby improving the product performance significantly. These products are conceived in-house, adopting embedded controllers in our designs, thereby providing high accuracy in the performance.

Kindly elaborate on the innovation initiatives and the impact that it had on the company in the recent years.

As mentioned above, company has developed many new products in the last few years and the focus has been on products Programmable Annunciators, Energymeters & Protection Devices. Many new variants have been developed to these product series to meet the customer requirements.

Continual improvement in these products namely RS485 RTU communication, user friendly programming and monitoring has brought additional sales revenue. More than 30% increase in the business and high degree of appreciation by the customers and endusers.

What are the company's growth plans for the next 2-3 years?

Company is working on new technologies in the fields of IoT and solar based systems. During the next 2-3 years, company intends to upgrade the existing product line adding new features, to be in line with the market trends and upgrade some of its existing as well as upcoming products with IoT technologies.

Some of the EAPL products are yet to experience the full market potential and we will strive towards that goal. Some of our products are also being exported in fairly good numbers and this sector will be focused on, in the coming years.

Please provide a brief background about the company and its growth story so far.

For over three decades, EAPL has been pioneering the Electronic Automation Industry in India. The saga was set off in the year 1984, when EAPL manufactured its first electronic timer called A1D1 which flagged off a revolution in the Automation market. Ever since, there was no looking back. Today, the company owns a manufacturing plant of a voracious size capable of manufacturing over 5,00,000 units/year. EAPL has brought a wide range of products (over 100) to cater diverse industry segments, EAPL legacy has always been that of a slow and steady growth backed by prudent financial planning. A culture of transparency, adherence to quality both at the macro and micro level and a philosophy of self-reliance-all these make us qualified to earn the trust and support from a prestigious clientele.

What kind of products does the company offer and the competitive edge that you have in the market.

EAPL is specialized in the field of process control instruments namely, Programmable Annunciators, Energymeters, Protection Devices, Temperature Controllers, Counters, Time switches, Non contact Tachometers, Power Supply Modules etc. EAPL products are designed to give ease of operation incorporating state of art and using SMT



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Launch of “Vendor Payable Finance”

Background

RBL Bank is one of India’s fastest growing private sector banks with an expanding presence across the country. They offer specialised services under all key business verticals.

The Bank has always been a firm believer that Small & Medium Enterprises (SMEs) and Micro Small & Medium Enterprises (MSMEs) play an integral role in the economic development of the country. Hence the Bank was keen to venture beyond being a plain-vanilla lender of traditional working capital and fixed asset requirements, for these segments.

Alongside with the government focus on the SME and MSME sector and its growth, it was important to develop a product which was easy to adopt and at the same time one that actually let these sectors reap the benefits of being associated with large buyers.

As a general trade practice, the sector faces payment delays from large buyers and corporates on whom they are dependent in terms of their sales. Although these associations are longstanding, SME business has lesser bargaining power resulting in loss of interest and risk of collection.

On a close assessment of various business segments which involve SME and MSME suppliers; we as a bank realized that although traditional lending products gave these customers buying power, they remained weak in terms of receivables management leading to higher working capital cycle and sometimes risk of continuity of production. We also observed that banks restricted their Supply Chain Finance business to large corporate buyers and their suppliers, once again keeping the aforementioned sectors uncatered.

As an outcome of our observation we designed a product keeping in mind regular payment needs of vendors who are critical in terms of supply to mid-sized, large and local buyers. This product also encapsulates the Digital India initiative along with easy adaptability as one of its strong USP. Transactions under the Vendor Payable Finance product would be paperless and conducted under a straight through processing model.

Launch of “Vendor Payable Finance”

In an effort to ensure SME and MSME suppliers get an organized source of borrowing for their ongoing consignments to a buyer – Vendor Payable Finance (VPF) will provide easy discounting solutions with instant payments to suppliers, basis buyer acceptance.

What does it do for the buyer?

In today’s times when consistency of supplies and quality have become important factors to any manufacturers growth, RBL Bank’s Vendor Payable Finance would ensure that suppliers are paid off instantly basis materials received and accepted by the buyer. While interest bearing mechanism would depend on the arrangement in place, VPF will bring the seller and buyer on better commercial terms building cost efficiencies and stronger relationships.

How would the supplier/seller get benefitted?

Suppliers usually face delayed payments from the buyer citing various reasons. The delay at times can range from 60 – 90 days and in some cases extends up to 120 days, leaving the vendor in a fix, increasing the financial burden, as in most cases vendors would have borrowed funds. VPF not only assures the vendor to receive payments on time but credits funds at a much earlier date depending on the mutually agreed arrangement between the buyer and RBL Bank. The vendor also gets the pricing benefit of buyer credit rating which helps facilitate funds at a much better rate than conventional borrowings.

Why choose RBL Bank?

- Sector focused with tailor made solution
- “Straight Through Processing” - digital financing
- Easy onboarding with hassle-free discounting
- Real time status with customised MIS
- Minimal documentation along with API integration at both ends

How would VPF work?

Once the buyer and vendors have signed on for the facility and the supplier has consigned the goods to the buyer.

1. Vendor will create the bill/invoice in an easy to relate format on RBL Bank’s VPF platform.
2. Buyer will accept the bill/invoice on receipt of goods, in terms of quality along with payment date.
3. RBL Bank will discount this bill/invoice and remit funds to the vendors account instantly.
4. Buyer will make the payments in line with the acceptance.

What does it do for the bank?

VPF not only deepens the supplier-buyer relationship but at the same time creates great dependency between customers and the Bank. It also creates a large value chain and cross selling opportunities for the Bank under various businesses. It develops an inclusive banking atmosphere especially empowering the vendor with the right to better banking services.

Dun & Bradstreet

**SME BUSINESS EXCELLENCE
AWARDS 2018 - WINNERS**



SME Business Excellence Awards 2018 - Winners

Sectoral Award Category

| Sector | Category | Company Name |
|--|---------------|---|
| Auto Components | SME | Indo Schöttle Auto Parts Private Limited |
| | Mid-Corporate | Roop Automotives Limited |
| Chemicals | SME | Acme Chem Limited |
| | Mid-Corporate | Neelikon Food Dyes & Chemicals Limited |
| Digital Solutions | SME | CAPIOT Software Private Limited |
| Electrical & Electronic Goods | SME | Alpha Design Technologies Private Limited |
| | Mid-Corporate | SGS Teknics Manufacturing Private Limited |
| Engineering & Machinery (Excluding auto components) | SME | CDE Asia Limited |
| | Mid-Corporate | Integrated Cleanroom Technologies Private Limited |
| Food Processing & Agro Products | SME | Zeon Lifesciences Limited |
| | Mid-Corporate | Chimique (India) Limited |
| IT & IT Enabled Services | SME | Silver Touch Technologies Limited |
| | Mid-Corporate | Newgen Software Technologies Limited |
| Pharmaceuticals | SME | Sentiss Pharma Private Limited |
| Professional & Business Services | SME | Consulting Engineers Group Limited |
| | Mid-Corporate | Orion Security Solutions Private Limited |
| Renewable Energy | SME | Navitas Green Solutions Private Limited |
| Textiles & Garments | SME | WILHELM Textiles India Private Limited |
| | Mid-Corporate | Sarla Performance Fibers Limited |
| Transportation & Logistics | SME | Sequel Logistics Private Limited |

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SERVICES**



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SOLUTIONS**





Theme Based Awards

| Category | Company Name |
|------------------------------------|---|
| Best Global Business | Roto Pumps Limited |
| Most Socially Responsible Company | Minda Stoneridge Instruments Limited |
| Most Innovative Company | Ankit Aerospace Private Limited |
| Best Employment Initiatives | Sentiss Pharma Private Limited |
| Best Women Empowerment Initiatives | Meril Diagnostics Private Limited |
| Best Green Initiatives | SIERRA ODC Private Limited |
| Best Woman Entrepreneur | Ms. Falguni Nayar (CEO, Nykaa E-Retail Private Limited) |

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PAST AWARD WINNERS



SME Business Excellence Awards 2017 - Winners

Sectoral Award Category

| Sector | Category | Company Name |
|----------------------------------|---------------|--|
| Chemicals & Pharmaceuticals | SME | Faith Industries Limited |
| | Mid-Corporate | Aksharchem (India) Limited |
| Digital & Fintech Solutions | Mid-Corporate | UFO Moviez India Limited |
| Education & Health Services | SME | Hosmac India Private Limited |
| | Mid-Corporate | Eduspark International Private Limited |
| Electrical & Electronic Goods | SME | HGS (India) Limited |
| | Mid-Corporate | Cotmac Electronics Private Limited |
| Engineering & Machinery | SME | Echaar Equipments Private Limited |
| | Mid-Corporate | Precision Camshafts Limited |
| Food Processing & Agro Products | SME | Maharaja Dehydration Private Limited |
| | Mid-Corporate | Arjuna Natural Extracts Limited |
| IT & ITeS | SME | Intellect Bizware Services Private Limited |
| | Mid-Corporate | Nucleus Software Exports Limited |
| Plastic & Plastic Products | SME | Calco Poly Technik Private Limited |
| | Mid-Corporate | Mold-Tek Packaging Limited |
| Professional & Business Services | SME | FTI Food Tech Private Limited |
| | Mid-Corporate | Rodic Consultants Private Limited |
| Renewable Energy | SME | Ankur Scientific Energy Technologies Private Limited |
| | Mid-Corporate | Fourth Partner Energy Private Limited |
| Textiles | SME | Advance Syntex Limited |
| | Mid-Corporate | Globe Cotyarn Private Limited |
| Transport & Logistics | SME | Express Global Logistics Private Limited |
| | Mid-Corporate | Deugro Projects (India) Private Limited |
| Travel, Tourism & Hospitality | Mid-Corporate | ECOS (I) Mobility & Hospitality Private Limited |

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Theme Based Awards

| Category | Company Name |
|-------------------------|--|
| Best Woman Entrepreneur | Ms. Neha Kant (Purple Panda Fashions P Limited) |
| Most Innovative Company | E-Zest Solutions Limited |
| Global Business | Aksharchem (India) Limited |
| Emerging SME | Cygni Energy Private Limited |

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SME Business Excellence Awards 2016 - Winners

Sectoral Award Category

| Sector | Category | Company Name |
|----------------------------------|---------------|---|
| Chemicals & Pharmaceuticals | SME | AMN Life Science Private Limited |
| | Mid-Corporate | Optimus Drugs Private Limited |
| Food Processing & Agro Products | SME | Marine Hydrocolloids |
| | Mid-Corporate | Capricorn Food Products India Limited |
| Engineering & Machinery | SME | CORE Energy Systems Pvt. Ltd. |
| | Mid-Corporate | HD Fire Protect Pvt. Ltd. |
| Electrical & Electronic Goods | SME | Ideal Lighting Systems Private Limited |
| | Mid-Corporate | Cotmac Electronics Pvt Ltd |
| IT & IT Enabled Services | SME | Cadsys (India) Limited |
| | Mid-Corporate | Computer Age Management Services Private Limited (CAMS) |
| Textiles & Garments | SME | Aesthetic living Merchants Pvt Ltd |
| | Mid-Corporate | MAF Clothing Private Limited |
| Professional & Business Services | SME | Fourth Partner Energy Private Limited |
| | Mid-Corporate | Kavin Engineering and Services Private Limited |
| Plastic & Plastic Products | SME | Suprabha Protective Products Pvt. Ltd. |
| | Mid-Corporate | Emmbi Industries Limited |
| Transportation & Logistics | SME | Express Global Logistics Private Limited |
| | Mid-Corporate | Sindhu Cargo Services Private Limited |
| Travel, Tourism & Hospitality | Mid-Corporate | Olive Bar And Kitchen Private Limited |

Theme Based Awards

| Category | Company Name |
|-------------------------|--|
| Best Global Business | Thermopads Private Limited |
| Emerging SME | Quarterfold Printabilities |
| Emerging Mid-Corporate | Jaipur Rugs Company Private Limited |
| Best Woman Entrepreneur | Ms. Deepa Sayal (ADG Online Solutions Private Limited) |



SME Business Excellence Awards 2015 - Winners

Sectoral Award Category

| Sector | Category | Company Name |
|----------------------------------|---------------|---|
| Chemicals & Pharmaceuticals | SME | Hexagon Nutrition Private Limited |
| | SME | VAV Life Sciences Private Limited |
| | Mid Corporate | Swiss Garnier Life Sciences |
| IT & IT Enabled Services | SME | Arcgate |
| | Mid Corporate | Newgen Software Technologies Limited |
| Transportation & Logistics | SME | eTrans Solutions Private Limited |
| | Mid Corporate | Sequel Logistics Private Limited |
| Travel, Tourism & Hospitality | SME | Brigade Hospitality Services Limited |
| Plastics & Plastics Products | SME | Captain Polyplast Limited |
| Food Processing & Agro Products | SME | MEGAA MODA Private Limited |
| | Mid Corporate | Capricorn Food Products India Limited |
| Electrical & Electronic Goods | SME | Encardio-Rite Electronics Private Limited |
| | Mid Corporate | Dhoot Transmission Private Limited |
| Textiles & Garments | SME | Premier Knits Apparel (India) |
| | Mid Corporate | Sarla Performance Fibers Limited |
| Engineering and Machinery | SME | Pioneer Coldstore& Cladding Private Limited |
| | Mid Corporate | Grind Master Machines Private Limited |
| Professional & Business Services | SME | Green Gold Animation Private Limited |
| | Mid Corporate | Ardom Telecom Private Limited |

Theme Based Awards

| Category | Company Name |
|------------------------------------|--|
| Woman Entrepreneur (SME) | Subasree Venkatesan (Founder & MD, Sri Veda EmSys Solutions Private Limited) |
| | Dr. Francin Pinto (MD, 3-S EnvoSolutions) |
| Woman Entrepreneur (Mid Corporate) | ParuJaykrishna (CMD, Asahi Songwon Colors Limited) |
| Best Global Business | TEMA India Limited |
| Emerging SME | Interactive Manpower Solutions Private Limited |
| Emerging Mid Corporate | MAF Clothing Private Limited |
| | Logicash Solutions Private Limited |



SME Business Excellence Awards 2014 - Winners

Sectoral Award Category

| Sector | Category | Company Name |
|----------------------------------|---------------|--|
| Chemicals and Pharmaceuticals | SME | Ashish Life Science Private Limited |
| | | Saga Laboratories |
| | Mid Corporate | ADI Finechem Limited |
| Textiles & Garments | SME | Calzini Fashions Limited |
| | Mid Corporate | Paragon Apparel Private Limited |
| Engineering & Machinery | SME | Skyshade Daylights Private Limited |
| | | HD Fire Protect Private Limited |
| | Mid Corporate | Sipra Engineers Private Limited |
| Electrical & Electronic Goods | SME | Masibus Automation and Instrumentation Private Limited |
| Food Processing & Agro Products | SME | Chemical Resources |
| | Mid Corporate | Sunrise Foods Private Limited |
| IT & ITeS | SME | Applied Research International Private Limited |
| | | Gislen Software Private Limited |
| | Mid Corporate | Newgen Software Technologies Limited |
| Professional & Business Services | SME | Green Gold Animation Private Limited |
| | | Axiom Consulting Private Limited |
| | Mid Corporate | AARVI Encon Private Limited |
| Transportation & Logistics | SME | AV Global Corporation Private Limited |
| | Mid Corporate | Sequel Logistics Private Limited |
| | | Sarjak Container Lines Private Limited |
| Travel, Tourism & Hospitality | SME | Synergy Kitchens and Hospitality Private Limited |
| | Mid Corporate | Ecos (I) Mobility & Hospitality Private Limited |

Theme Based Awards

| Category | Company Name |
|---|---|
| Entrepreneurial Spirit Award – Woman Entrepreneur | Mrs. Paru M Jaykrishna (Aksharchem (India) Limited) |
| Emerging SME | Arcgate |
| Best Global Business | Sarla Performance Fibers Limited |
| | Rotex Automation Limited |

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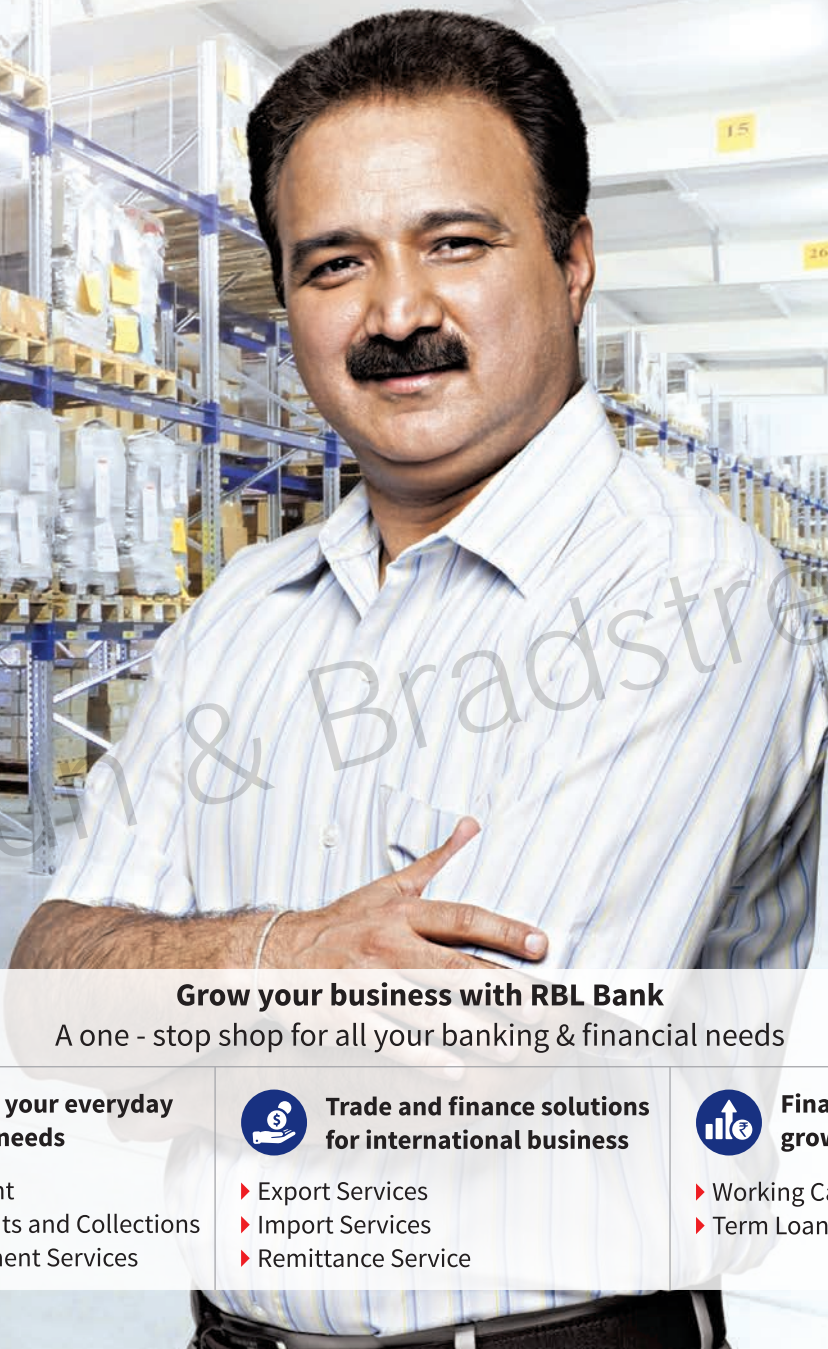
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Leading SMEs of India 2018

| Sr No | Company Name | Category | Sector |
|-------|--|---------------|----------------------------------|
| 1 | Aarvi Encon Limited | SME | Professional & Business Services |
| 2 | Aastrid Life Sciences Private Limited | SME | Chemicals |
| 3 | ABC Chemical Exports Private Limited | SME | Chemicals |
| 4 | Acme Chem Limited | SME | Chemicals |
| 5 | Active Clothing Co. Limited | SME | Textiles & Garments |
| 6 | Addteq Software India Private Limited | SME | IT & IT Enabled Services |
| 7 | ADG Online Solutions Private Limited | SME | IT & IT Enabled Services |
| 8 | Aditi Hospital | SME | Healthcare |
| 9 | Adtech Systems Limited | SME | Professional & Business Services |
| 10 | Advance Aqua Biotechnologies India Private Limited | SME | Pharmaceuticals |
| 11 | Advance Syntex Limited | SME | Metalized polyester films |
| 12 | Agri Till India | SME | Engineering & Machinery |
| 13 | AKP Ferrocast Private Limited | SME | Engineering & Machinery |
| 14 | Akry Organics Private Limited | SME | Chemicals |
| 15 | Alpha Design Technologies Private Limited | SME | Electrical & Electronic Goods |
| 16 | Ankit Aerospace Private Limited | SME | Engineering & Machinery |
| 17 | APT Tools & Machinery India Private Limited | SME | Engineering & Machinery |
| 18 | Arcgate | SME | IT & IT Enabled Services |
| 19 | Arfin India Limited | Mid-Corporate | Engineering & Machinery |
| 20 | Arien Metals Private Limited | SME | Furniture and home décor |
| 21 | Arohan Financial Services Limited | Mid-Corporate | Financial services |
| 22 | Arora Aromatics Private Limited | SME | Essential Oils |
| 23 | ATC Global Logistics Private Limited | SME | Transportation & Logistics |
| 24 | Atlas Life Sciences | SME | Pharmaceuticals |
| 25 | Auto Ignition Limited | Mid-Corporate | Auto Components |
| 26 | AV Global Corporation Private Limited | SME | Transportation & Logistics |
| 27 | Ayush Kasliwal Design Private Limited | SME | Furniture and home décor |
| 28 | Azad Engineering Private Limited | SME | Engineering & Machinery |
| 29 | Bansal Roofing Products Limited | SME | Roofing products |
| 30 | BCH Electric Limited | Mid-Corporate | Electrical & Electronic Goods |

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| Sr No | Company Name | Category | Sector |
|-------|---|---------------|----------------------------------|
| 31 | Bella Casa Fashion & Retail Limited | SME | Textiles & Garments |
| 32 | Bhagat Aromatics Limited | SME | Essential Oils |
| 33 | Bhalaria Metal Craft Private Limited | SME | Engineering & Machinery |
| 34 | Bharat Parenterals Limited | SME | Pharmaceuticals |
| 35 | Blueprint Technologies Private Limited | SME | IT & IT Enabled Services |
| 36 | Brickwork India Private Limited | SME | Professional & Business Services |
| 37 | Brilliant Polymers Private Limited | SME | Chemicals |
| 38 | Cadmaxx Solutions Private Limited | SME | Professional & Business Services |
| 39 | Calco Poly Technik Private Limited | SME | Plastic & Plastic products |
| 40 | CAPIOT Software Private Limited | SME | Digital Solutions |
| 41 | Captain Tractors Private Limited | SME | Automobiles |
| 42 | Catvision Limited | SME | Electrical & Electronic Goods |
| 43 | CDE Asia Limited | SME | Engineering & Machinery |
| 44 | Chemcrux Enterprises Limited | SME | Chemicals |
| 45 | Cherry Hill Interiors Private Limited | Mid-Corporate | Professional & Business Services |
| 46 | Chimique (India) Limited | Mid-Corporate | Food Processing & Agro Products |
| 47 | Choksi Laboratories Limited | SME | Professional & Business Services |
| 48 | Citizen Press Components | SME | Auto Components |
| 49 | CMI FPE Limited | Mid-Corporate | Engineering & Machinery |
| 50 | Commnet Networks Private Limited | SME | IT & IT Enabled Services |
| 51 | Connectwell Industries Private Limited | SME | Electrical & Electronic Goods |
| 52 | Consulting Engineers Group Limited | SME | Professional & Business Services |
| 53 | CORE Energy Systems Private Limited | SME | Engineering & Machinery |
| 54 | Cygnnet Infotech Private Limited | SME | IT & IT Enabled Services |
| 55 | Dalmia Tea Plantation & Industries Limited | SME | Food Processing & Agro Products |
| 56 | Diffusion Engineers Limited | SME | Engineering & Machinery |
| 57 | E-Connect Solutions Private Limited | SME | IT & IT Enabled Services |
| 58 | ECOS (I) Mobility & Hospitality Private Limited | Mid-Corporate | Travel and Hospitality |
| 59 | Eduspark International Private Limited | SME | Education |
| 60 | Electronic Automation Private Limited | SME | Electrical & Electronic Goods |
| 61 | Embee Software Private Limited | Mid-Corporate | IT & IT Enabled Services |
| 62 | Enrich Energy Private Limited | SME | Renewable Energy |
| 63 | Everfast Freight Forwarders Private Limited | SME | Transportation & Logistics |
| 64 | e-Zest Solutions Limited | SME | IT & IT Enabled Services |
| 65 | Five Core Electronics Limited | SME | Electrical & Electronic Goods |
| 66 | Fun Zoo Toys (India) | SME | Toys |

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| Sr No | Company Name | Category | Sector |
|-------|---|---------------|----------------------------------|
| 67 | Gadgetwood Eservices Private Limited | SME | Professional & Business Services |
| 68 | Galaxy Office Automation Private Limited | Mid-Corporate | IT & IT Enabled Services |
| 69 | GeBBS Healthcare Solutions Private Limited | SME | IT & IT Enabled Services |
| 70 | Gishnu Gears | SME | Auto Components |
| 71 | Global Castings Private Limited | SME | Engineering & Machinery |
| 72 | Globela Pharma Private Limited | SME | Pharmaceuticals |
| 73 | Go Fashions (India) Private Limited | SME | Textiles & Garments |
| 74 | Golden Seams Industries Private Limited | SME | Textiles & Garments |
| 75 | Green Gold Animation Private Limited | SME | Animation |
| 76 | Grind Master Machines Private Limited | SME | Engineering & Machinery |
| 77 | Gupta Machine Tools Private Limited | Mid-Corporate | Electrical & Electronic Goods |
| 78 | H. K. Jewels Private Limited | Mid-Corporate | Gems & Jewellery |
| 79 | HD Fire Protect Private Limited | SME | Engineering & Machinery |
| 80 | Hexagon Nutrition (Exports) Private Limited | SME | Food Processing & Agro Products |
| 81 | HGS (India) Limited | SME | Electrical & Electronic Goods |
| 82 | Holostik India Limited | SME | Holograms |
| 83 | Hydro Prokav Pumps India Private Limited | SME | Engineering & Machinery |
| 84 | Ice Make Refrigeration Limited | SME | Engineering & Machinery |
| 85 | Iclean Hollow Metal Systems Private Limited | SME | Engineering & Machinery |
| 86 | Imtiara Consultants Private Limited | SME | Professional & Business Services |
| 87 | Indo Schöttle Auto Parts Private Limited | SME | Auto Components |
| 88 | Innovent Spaces Private Limited | SME | Professional & Business Services |
| 89 | Integrated Cleanroom Technologies Private Limited | Mid-Corporate | Engineering & Machinery |
| 90 | Intellect Bizware Services Private Limited | SME | IT & IT Enabled Services |
| 91 | Interactive Manpower Solutions Private Limited | SME | Professional & Business Services |
| 92 | InterGlobe Technology Quotient Private Limited | Mid-Corporate | IT & IT Enabled Services |
| 93 | Jaipur Rugs Company Private Limited | SME | Textiles & Garments |
| 94 | JNR Management Resources Private Limited | SME | IT & IT Enabled Services |
| 95 | Jubee & Sarha Engineers Private Limited | SME | Engineering & Machinery |
| 96 | Jyoti Steel Industries | SME | Engineering & Machinery |
| 97 | Kan Biosys Private Limited | SME | Agri-biotechnology |
| 98 | Kanpur Plastipack Limited | Mid-Corporate | Packaging |
| 99 | Kariwala Industries Limited | SME | Textiles & Garments |
| 100 | Kaynes Technology India Private Limited | Mid-Corporate | Electrical & Electronic Goods |
| 101 | Kilitch Drugs (India) Limited | SME | Pharmaceuticals |
| 102 | Kran Consulting Private Limited | SME | IT & IT Enabled Services |

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| Sr No | Company Name | Category | Sector |
|-------|--|---------------|----------------------------------|
| 103 | Kranti Industries Limited | SME | Engineering & Machinery |
| 104 | Kudu Knit Process Private Limited | SME | Textiles & Garments |
| 105 | Lakhotia Infra Projects Private Limited | SME | Infrastructure |
| 106 | Lineomatic Graphic Industries | SME | Engineering & Machinery |
| 107 | Link Up Textiles Private Limited | SME | Textiles & Garments |
| 108 | Maan Aluminium Limited | Mid-Corporate | Engineering & Machinery |
| 109 | MAF Clothing Private Limited | Mid-Corporate | Textiles & Garments |
| 110 | Magicrete Building Solutions Private Limited | SME | Building Material |
| 111 | Mahalasa Exports | Mid-Corporate | Food Processing & Agro Products |
| 112 | Mahavir Sys Power Private Limited | SME | Power supply solutions |
| 113 | Mahindra Electric Mobility Limited | SME | Electric Vehicles |
| 114 | Manorama Industries Limited | SME | Food Processing & Agro Products |
| 115 | Marine Electricals (India) Limited | Mid-Corporate | Electrical & Electronic Goods |
| 116 | Maurya Industries | SME | Engineering & Machinery |
| 117 | Medi Assist Insurance TPA Private Limited | Mid-Corporate | Digital Solutions |
| 118 | Medico Electrodes International Limited | SME | Medical Equipment |
| 119 | Megsan Labs Private Limited | SME | Professional & Business Services |
| 120 | Meril Diagnostics Private Limited | SME | Healthcare |
| 121 | Meril Healthcare Private Limited | SME | Orthopaedic implants |
| 122 | Meril Life Sciences Private Limited | Mid-Corporate | Medical Equipment |
| 123 | Minda Stoneridge Instruments Limited | Mid-Corporate | Auto Components |
| 124 | Mobius Knowledge Services Private Limited | SME | Digital Solutions |
| 125 | Monarch Infotech Services Private Limited | SME | IT & IT Enabled Services |
| 126 | Monocept Consulting Private Limited | SME | IT & IT Enabled Services |
| 127 | Nagreeka Indcon Products (Private) Limited | SME | Engineering & Machinery |
| 128 | Navigators Software Private Limited | SME | IT & IT Enabled Services |
| 129 | Navitas Green Solutions Private Limited | SME | Renewable Energy |
| 130 | Neelikon Food Dyes & Chemicals Limited | Mid-Corporate | Chemicals |
| 131 | Newgen Software Technologies Limited | Mid-Corporate | IT & IT Enabled Services |
| 132 | Nucleus Software Exports Limited | Mid-Corporate | IT & IT Enabled Services |
| 133 | Nykaa E-Retail Private Limited | Mid-Corporate | Digital Solutions |
| 134 | OMC Power Private Limited | SME | Renewable Energy |
| 135 | Opatrix Laboratories Private Limited | SME | Chemicals |
| 136 | Orion Security Solutions Private Limited | Mid-Corporate | Professional & Business Services |
| 137 | Pagariya Food Product Private Limited | SME | Food Processing & Agro Products |
| 138 | Pegma Resources Private Limited | SME | Packaging |

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| Sr No | Company Name | Category | Sector |
|-------|---|---------------|----------------------------------|
| 139 | Poona Shims Private Limited | SME | Auto Components |
| 140 | Pragati Engineering Belgaum Private Limited | SME | Engineering & Machinery |
| 141 | Prasol Chemicals Private Limited | Mid-Corporate | Chemicals |
| 142 | Proactive Data Systems Private Limited | SME | IT & IT Enabled Services |
| 143 | RACL Geartech Limited | SME | Auto Components |
| 144 | Raw Edge Industrial Solutions Limited | SME | Industrial minerals |
| 145 | Ring Plus Aqua Limited | SME | Auto Components |
| 146 | RMC Switchgears Limited | SME | Electrical & Electronic Goods |
| 147 | Robo Silicon Private Limited | SME | Sand & Aggregates |
| 148 | Roop Automotives Limited | Mid-Corporate | Auto Components |
| 149 | Roto Pumps Limited | SME | Engineering & Machinery |
| 150 | S.A. Consultants & Forwarders Private Limited | SME | Transportation & Logistics |
| 151 | Saksoft Limited | SME | Digital Solutions |
| 152 | Sarah Exim Private Limited | SME | Food Processing & Agro Products |
| 153 | Sarjak Container Lines Private Limited | Mid-Corporate | Transportation & Logistics |
| 154 | Sarla Performance Fibers Limited | Mid-Corporate | Textiles & Garments |
| 155 | SAVIC Technologies Private Limited | SME | IT & IT Enabled Services |
| 156 | Sealmatic India Private Limited | SME | Engineering & Machinery |
| 157 | SEE Linkages Private Limited | SME | Engineering & Machinery |
| 158 | Sentiss Pharma Private Limited | SME | Pharmaceuticals |
| 159 | Sequel Logistics Private Limited | SME | Transportation & Logistics |
| 160 | ServiceMax Facility Management Private Limited | SME | Professional & Business Services |
| 161 | SGS Teknics Manufacturing Private Limited | Mid-Corporate | Electrical & Electronic Goods |
| 162 | Shalina Laboratories Private Limited | Mid-Corporate | Pharmaceuticals |
| 163 | Shingora Textiles Limited | SME | Textiles & Garments |
| 164 | Shubham Housing Development Finance Company Limited | SME | Financial services |
| 165 | SIERRA ODC Private Limited | SME | IT & IT Enabled Services |
| 166 | Sigachi Industries Private Limited | SME | Cellulose |
| 167 | Silver Spark Apparel Limited | Mid-Corporate | Textiles & Garments |
| 168 | Silver Touch Technologies Limited | SME | IT & IT Enabled Services |
| 169 | Silverton Pulp and Papers Private Limited | SME | Paper |
| 170 | Simpolo Vittrified Private Limited | Mid-Corporate | Ceramics |
| 171 | Sintercom India Limited | SME | Auto Components |
| 172 | Sipra Engineers Private Limited | SME | Auto Components |
| 173 | SMC Investment and Advisors Limited | SME | Financial Services |

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| Sr No | Company Name | Category | Sector |
|-------|--|---------------|----------------------------------|
| 174 | Srijan Technologies Private Limited | SME | IT & IT Enabled Services |
| 175 | SMSG Broadcast India Private Limited | SME | Professional & Business Services |
| 176 | Stellar Information Technology Private Limited | SME | IT & IT Enabled Services |
| 177 | Stratbeans Consulting Private Limited | SME | Digital Solutions |
| 178 | Suprabha Protective Products Private Limited | SME | Plastic & Plastic Products |
| 179 | Swamy Sons Agencies Private Limited | SME | Transportation & Logistics |
| 180 | Taparia Tools Limited | Mid-Corporate | Engineering & Machinery |
| 181 | Tasty Dairy Specialities Limited | Mid-Corporate | Food Processing & Agro Products |
| 182 | Tek Travels Private Limited | Mid-Corporate | Travel and Hospitality |
| 183 | Transit Electronics Limited | SME | Professional & Business Services |
| 184 | Tuaman Engineering Limited | SME | Professional & Business Services |
| 185 | Tulsidas Khimji Private Limited | SME | Transportation & Logistics |
| 186 | TUV India Private Limited | SME | Professional & Business Services |
| 187 | Ultracab (India) Limited | SME | Electrical & Electronic Goods |
| 188 | Ultrafilter (India) Private Limited | SME | Engineering & Machinery |
| 189 | Universal Autofoundry Limited | SME | Auto Components |
| 190 | Vaishali Pharma Limited | SME | Pharmaceuticals |
| 191 | Vanguard Diagnostics Private Limited | SME | Medical Equipment |
| 192 | Vasantha Advanced Systems | SME | Electrical & Electronic Goods |
| 193 | Vashi Electricals Private Limited | Mid-Corporate | Professional & Business Services |
| 194 | Venkanna Software Services Private Limited | SME | IT & IT Enabled Services |
| 195 | Victor Forgings | SME | Engineering & Machinery |
| 196 | Vikas Industries | SME | Engineering & Machinery |
| 197 | VIS Networks Private Limited | SME | IT & IT Enabled Services |
| 198 | Western India Forgings Private Limited | Mid-Corporate | Engineering & Machinery |
| 199 | WILHELM Textiles India Private Limited | SME | Textiles & Garments |
| 200 | Willowood Crop Sciences Private Limited | Mid-Corporate | Chemicals |
| 201 | Win (India) Exports | SME | Textiles & Garments |
| 202 | Wissen Infotech Private Limited | SME | IT & IT Enabled Services |
| 203 | Zeon Lifesciences Limited | SME | Food Processing & Agro Products |

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Customers Come First – Not just a slogan for IFFCO Tokio

IFFCO Tokio General Insurance has always believed that customers come first. IFFCO Tokio's vision is to be the industry leader by building customer satisfaction by building customer satisfaction through fairness, transparency and quick response. In keeping with this vision all its policies and processes are geared towards providing superior service to its customers. This is reflected and demonstrated at each interaction with its customers, especially during claims settlement. This may be one of the reason why IFFCO Tokio has the lowest claims repudiation ratio in the industry. The real test of an insurance company is how fast and fairly a claim is settled whenever it occurs.

When a disaster strikes, be it natural or accidental, it takes a lot of perseverance and patience for an individual or a firm to bounce back and get back to the normal life. In case of such an unfortunate event, an insurance company not only has a responsibility to pay the claims but also ensure loss minimisation services to ensure that the customer gets back to their normal life as quickly as they can. We present here two case studies of our clients where we not only paid claims promptly but also helped them in minimising the losses due to the disaster.

Even after taking all precautions hazardous conditions may present a risk to a business. To protect businesses from such adverse situations one needs to have an insurance cover. It protects big and small business.

Case 1

What Happened – Fire at UPS battery room and other utility area of 11 KVA station in a Auto manufacturing unit. The company suffered losses on account of damaged property due to fire. The fire soon spread to other parts damaging the building housing the utilities, cables to & from the DG sets to the panels, HT and LT panels and batteries. The factory was provided with 11 KV supply from national electricity grid and was also equipped with their own 11KV power supply provided by gas turbine generators. The UPS system for the national grid power supply was in the old power house and the UPS system for their internal power supply was in the new power house. Fire took place in the UPS battery room of the new power house.



Cover – Standard Fire & Special Perils Policy cover to protect the Building, Plant & Machinery, Stocks, etc.

What we did - The Insured reported the claim with a claim estimate of ₹ 27 Crores and looking at the magnitude of loss, IFFCO Tokio sought the services of a market leader of international repute in disaster recovery & property restoration to advise the Insured on loss minimization measures.



They immediately inspected the site of loss advised the Insured to wipe the affected property with an alkaline agent to reduce overall contamination levels and neutralize potential chloride contamination. They further advised that since residual soot and/or water contamination is conductive, the affected property should not be re-energized for testing till the time decontamination is complete so as to avoid any further damage to the equipment. This advice was welcomed by the Insured and it helped them to mitigate the loss. As a result the client could minimise the loss and spread of fire besides ensuring that the area is safe to restart the operations that did not affect the production schedule or its normal operations.

Case 2

What Happened – A fertiliser company suffered a damage to their stocks stored in godown in Andhra Pradesh due to Hudhud Cyclone that was followed by inundation. The Cyclone winds swept at a reported speed of 220 Km/hr and left a trail of destruction. The roof sheets of the godown were blown away and this resulted in direct fall of rain water on the stored Stocks, besides lashing winds carrying the rain water and causing inundation of water inside the godown with water level rising up to 1 to 2 feet.

Cover - The company had Standard Fire & Special Perils Policy, which came to its rescue. The maximum damage was to DAP as they were stored as Bulk-heaps and bagged-cargo. Since the bagged-cargo was lying near the outer periphery of the godown, it suffered more extensive damages as compared to the Bulk-heaps which were lying in the centre of the godown.

What we did – As per the Insured, approx. 18,000 MT of Diammonium phosphate (DAP) was affected and the provisional liability was in the range of ₹ 20 crores. The insured was advised to immediately carry out segregation and approx. 9000 MT DAP was found to be sound after segregation thereby reducing the affected quantity to 9000 MT. IFFCO Tokio sought the services of an industry expert to suggest how this segregated goods can be used and recover the loss. They suggested techniques like mechanical re-processing of the affected quantity.



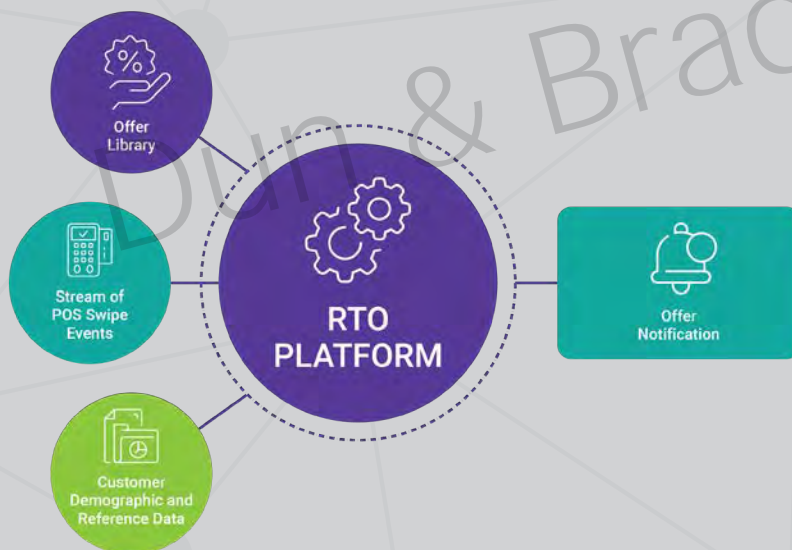
As a result, the client was able to start their trading operations without further delay and also recover the financial losses of the damaged stock.

HDFC Bank harvests micro-moments to improve customer engagement and increase revenue from real-time offers

In its constant endeavor to delight their customers, HDFC Bank Ltd, India's leading private sector bank, partnered with CAPIOT Software earlier this year to implement the RTO platform (a real-time offer generation for Credit Card customer). The initiative resulted in a significant increase in uptake of products and services from HDFC Bank.

In the digital age, banks are expected to engage customers with more context. A 2018 survey conducted by a leading research firm says "Marketers overwhelmingly agree (98%) that personalization helps advance customer relationships, with 74% claiming it has a "strong" or "extreme" impact. Nearly 9 out of 10 state that their customers and prospects expect a personalized experience." Every business is looking at engaging the customers at the right time with the best content available.

With the RTO platform, HDFC bank was able to deliver better customer experiences. The system monitors credit card transaction data from thousands of retail point of sale (POS) terminals and online channels in real-time and profiles them against customer behavior to determine the next best offer. It leverages a distributed architecture to manage millions of personalized offers every quarter in a cost effective manner. The time to market and feedback management for an offer is reduced to hours from days and weeks, resulting in agility to adjust or experiment with new ideas in real-time.



The RTO platform leverages several modern components including streaming analytics, in-memory grid and distributed queue technology, built on a combination of an Oracle and open-source stack. Transaction data is matched in real-time with customer demographics and reference data from the Data Warehouse. Predefined rules defined by business teams are then evaluated against this transaction and a customized offer is sent on customer's mobile and email ID in under a second.

The RTO platform serves a variety of up-sell, cross-sell offers ranging from instant loan alerts to limit upgrade recommendations, plus merchant specific offers on spends in specific categories like travel, hospital, jewelry and many more. The interactive SMS and Emails sent to the customers enable a conversation between the brand and the consumer. The feedback captured is used to tweak offers and improve the marketing campaign efficacy without IT intervention.

"We wanted to create personalized experience for our customers and thereby provide more value to them. CAPIOT helped us in building highly scalable real-time offer platform for our Credit Card customers, leveraging best of the technology stack enabling us to create customer delight."

MR. SHASHI MISHRA

Deputy Vice President – IT, HDFC Bank Limited

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The background features a close-up, blue-tinted image of several interlocking metal gears. Overlaid on this are three large, solid red geometric shapes: a large triangle pointing towards the top-left, another triangle pointing towards the top-right, and a third triangle pointing towards the bottom-left. These shapes overlap each other and the gear image.

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AUTO COMPONENTS



Dun & Bradstreet D-U-N-S® No 65-007-4453

Indo Schöttle Auto Parts Private Limited

Gate No. 378, At Village Urawade, Tal - Mulshi, Pirangut, Pune - 412115, Maharashtra
 Website: www.indoschottle.com | Email: nhmujawar@indoschottle.com | Contact: 020-66740511/12/13

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|----------------|
| Auto Components | SME | Managing Director | Ramchandra Rao |

Business Excellence Highlights

- Indo Schöttle's all five plants are IATF 16949 and ISO 14001 certified.
- The company does not rely on manual inspection as it has an auto vision inspection system for engine valve collets and retainers.
- The company has high end grinding and honing machines to manufacture BS VI components.

About the Company

Indo Schöttle Auto Parts Pvt Ltd (Indo Schöttle) a part of the Switzerland-based SFS Group, was established in 1986. The company established an export oriented unit in 1999. In 2015, it acquired the movable assets (high end machines) of a European company. Indo Schöttle is involved in the manufacturing of automotive and industrial components and sub-assemblies.

Operations

Indo Schöttle manufactures engine valve collets, rocker arm screws, turbocharger components and assemblies and fuel system parts and assemblies and supplies to OEM customers. It has three manufacturing plants in Pune, Maharashtra and two in Belgaum, Karnataka. The company has an installed capacity to manufacture 150 million engine valve collets, 40 million rocker arm screws, 50 million cold forged components, 4 million precision machined components and 1.5 million hydraulic components per year.

The company's product applications are found across diversified sectors namely automotive, industrial, locomotive and aerospace and defence. Some of the company's major domestic clients include Ashok Leyland, Hero Honda, Maruti Suzuki and Force Motors among others. Exports account for nearly 52% of the company's revenue with North America, Europe and China as the major export destinations.

Dun & Bradstreet D-U-N-S® No 86-217-3486

Roop Automotives Limited

Plot No 19, Rozka Meo Industrial Area, Nuh, Mewat - 122107, Haryana
 Website: www.roopauto.com | Email: info@roopauto.com | Contact: 0124-2362138

| Sector | Category | Management Details | |
|-----------------|---------------|--------------------|-------------|
| Auto Components | Mid-Corporate | Managing Director | Mohit Oswal |

Business Excellence Highlights

- Roop Automotives started with an initial production of 60,000 yokes and today manufactures 25 million yokes annually.
- Roop Automotives is diversifying into gear shaft manufacturing with its green field project coming up in January 2019.
- The company provides a single window contact point to the customer which is available 24/7 at all times.

About the Company

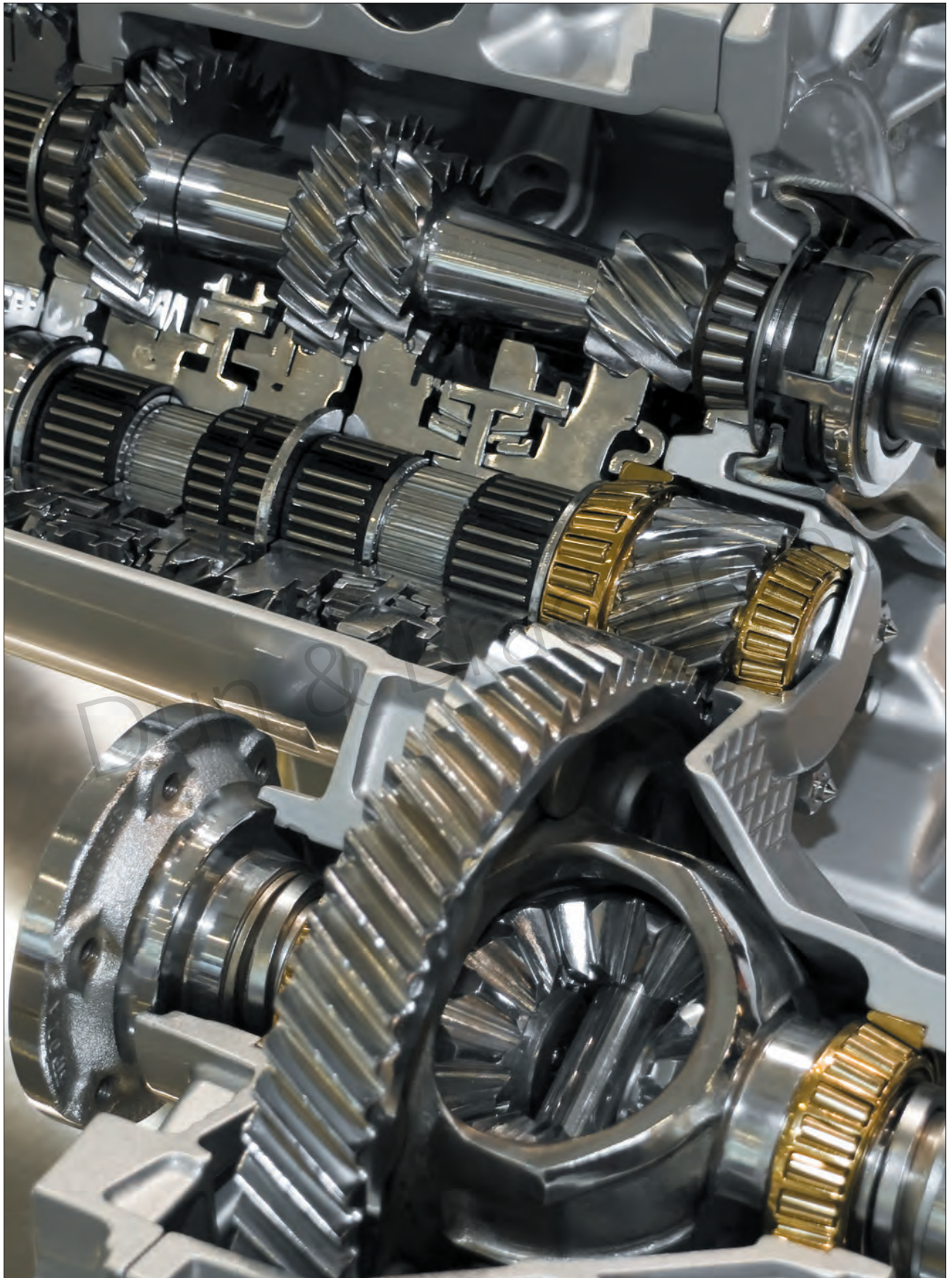
Roop Automotives Ltd (Roop Automotives) is involved in manufacturing of auto components and started its business with an initial production of 60,000 yokes. The company supplies primarily to OEMs and Tier I suppliers in across domestic and international market.

Operations

Roop Automotives' product portfolio comprises steering yokes (both cold/hot and ferrous/non ferrous forging, sheet metal), steering joints, slip shaft assemblies, I shaft assemblies, steering columns, differential housings, steering gearbox housing etc. The company's plants are located at Haryana, Tamil Nadu and Gujarat. All the manufacturing units have technology based advance machines like CNC machining centres, CAD/CAM facilities, idea-unigraphics software, 3-D modelling etc. The company manufactures 25 million yokes per year in more than 100 different variations.

The company has government recognized research and development lab for in-house improvement in product development and value addition for customers. The company also provides packing and labelling of products pertaining to customer requirements through its logistic team. The company has been certified with ISO/TS 16949 and ISO 14001 and follow the total quality management system. Exports account for nearly 70% of the company's total revenue.







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www.bhalaria.com, www.bhalariametal.com

The background of the entire page is a blue-tinted photograph of industrial gears. Several large, metallic gears are visible, some in sharp focus and others blurred in the background. Overlaid on this image are several large, solid red geometric shapes. These shapes are angular and triangular, creating a dynamic, abstract pattern that partially obscures the gears. The overall aesthetic is industrial and modern.

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CHEMICALS



Acme Chem Limited



Narain Holani
Managing Director

Sector

Chemicals

Category

SME

Management Details

Managing Director
Narain Holani

Contact Details

9A, Saket Apartment,
9th Floor, 2 Ho Chi Minh Sarani,
Kolkata - 700071, West Bengal
Phone – 033 2282 6195/ 6285
Email – info@acmechem.in
Website: www.acmechem.in

Key Business Highlights

- The Company was also covered by Rubber Asia Magazine in their August, 2016 edition. The cover story was titled '30 energising the rubber world'. The promoter, Mr. Narain Holani was also awarded at the Automotive Tyre Manufacturers' Association (ATMA) Partner's Summit, 2017.
- The company is in the process of acquiring 'Merchem Limited', through IBC route, the regulatory approval of which is awaited. Merchem Limited is one of the leading names in the rubber chemical Industry in India.
- Acme Chem regularly exports to several Asian, European and American countries.

About the Company

Acme Chem Ltd (ACL) commenced its business operations in the year 1992. Initially incorporated as a private limited company by the name 'Acme Chem Private Limited'. The company became a public limited company in the year 2005 under its present name. ACL was founded by Mr. Narain Holani, a Chemical Engineering Graduate from Birla Institute of Technology & Science (BITS), Pilani, a premiere Institute of Science & Technology. The company specialises in manufacturing of a wide range of fine and performance chemicals used in different stages of rubber processing. It primarily serves the tyre/rubber industry, with a few selected grades of specialty chemicals for rubber, which though used in small dosages are critical inputs in the manufacturing of rubber products. Currently these specialty chemicals have scarce market availability.

Operations

Acme Chem manufactures various types of rubber chemicals such as accelerators, antioxidants, peptizers and process aids. These specialty chemicals are critical inputs that play a vital role in imparting and improving the texture, strength and longevity of rubber products such as tyres (automobiles, aircraft), belt, hoses, footwear, rubber components, and industrial components & parts, protective products, foot wears, adhesives, etc.

Business Model

The company's business model is simple and effective: procuring of intermediate products i.e. petrochemicals, basic chemicals, polymers to develop, add value and or process specialty products with the specific functionalities. The company sells directly to the tyre manufacturers and have no intermediaries in its supply chain.

Quality Control

The company designs and manufactures premium quality products with a strict on-time delivery and offers competitive pricing. It regularly reviews and upgrades its Quality Management System based on the feedback from production, quality team and customers.

Safety, Health and Environment

The company is committed towards optimum use of natural resources and minimization of emissions. It has also implemented environmental management policy and has set measures for its systematic application towards sustainability. The company adheres to safety standards by implementing latest technologies and regular maintenance of the same. The company also provides regular trainings, organises awareness programs and seminars in order to facilitate safe operation of the plant and its equipments.

Facilities

- The registered and corporate office of the company is at Kolkata, West Bengal.
- The company has its manufacturing plant at Panoli, Gujarat. It is a 10-acre site equipped with state of the art modern technological setup, adequate production capacities and skilled manpower manning the facility. The company produces customised chemical products and have a customised packaging system. The company's manufacturing unit is ISO/TS 16949:2009 and ISO 14001:2015 certified.

Clients

Some of the company's major clients include MRF Limited, Apollo Tyres Ltd, Ceat Ltd, Balkrishna Tyres Ltd, JK Tyres among others. Acme Chem also exports to several Asian, European and American countries with some of its international clients being Lehmann & Voss & Co., Germany; Goodyear Dunlop Tires, Europe, Solvenia; Allianza Tire Company Ltd, Israel; C.A Goodyear, De Venezuela; Rogitex Inc., Canada among others.





Neelikon Food Dyes & Chemicals Limited

D-8, Everest, Pt.M.M.Malviya Marg, Tardeo, Mumbai - 400034, Maharashtra

Website: www.neelikon.com; www.fluorescentcolours.in | Email: info@neelikon.com | Contact: 022-66661415

| Sector | Category | Management Details | |
|-----------|---------------|--------------------|-------------------|
| Chemicals | Mid-Corporate | Managing Director | Mukund B Turakhia |

Business Excellence Highlights

- Neelikon's products are sold in more than 100 countries.
- The company is an ISO 9001:2008, FSSC 22000 (ISO 22000 + PAS220) and GMP certified.
- As a part of its global outreach, the company has subsidiary offices in the UK and in China to support its customers with technical sales and support.

About the Company

Neelikon Food Dyes & Chemicals Ltd (Neelikon) was initially founded as Neelikon Dyestuffs in 1983 and was incorporated into the present company in 1994 as Neelikon Food Dyes & Chemicals Limited. Neelikon is involved in the manufacture and export of specialty dyes well known for food colours, cosmetic pigments and fluorescent dyes.

Operations

Neelikon manufactures dyes, pigments and lakes for food, pharmaceutical, cosmetic, personal care, home care, stationary and inkjet ink industries and has developed more than 125 molecules of food, drugs & cosmetic, lake dyes. It also manufactures specialty fluorescent dyes used in manufacturing of daylight fluorescent pigments and other specialty industrial applications. It has a manufacturing plant in Dhatav which is around 120 kms from Mumbai.

The company entered the international market in 1990 when it started exporting 'Neelicol' brandwater-soluble food colours. Today, exports account for nearly 80% of the company's revenue. The company has its subsidiary offices in the UK and China and around 80 distributors around the globe. Neelikon is Registration, Evaluation, Authorisation and Restriction of Chemicals (REACH) compliant. The Neelikon colours are: Halal, Kosher, ISI and Non-GMO certified.



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DIGITAL SOLUTIONS



CAPIOT Software Private Limited

901, Manjeera Trinity Corporate, KPHB Road, Kukatpally, Hyderabad - 500072, Telangana

Website: www.capiot.com | Email: ask@capiot.com | Contact: 040-67673234 / +91 9820865782

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|---------------------|
| Digital Solutions | SME | CEO | Vasudeva Anumukonda |

Business Excellence Highlights

- CAPIOT is a heavy user of cloud applications (email, storage, finance, HR and timesheets) with zero data center/on premise IT applications allowing the company to gain real-time and accurate visibility into its operations.
- CAPIOT has developed strategic partnerships with TIBCO and RedHat in building and selling its solutions through their sales channels. The partnership also helped it expand its platform features by embedding their products and technologies into its solutions.

About the Company

CAPIOT Software Pvt Ltd (CAPIOT), founded in 2014, is a digital services provider, offering business intelligence and cloud solutions. CAPIOT helps organizations to digitalize their business to stay relevant in a highly competitive and disruptive world. The company works closely with its customers, helping them deliver better customer experiences, reduce business risk and bring orders of magnitude improvement to operational efficiency.

Operations

CAPIOT's digital solutions are built on top of an innovative, enterprise grade data and analytics platform called ODP (Omni Data Platform) that uses advanced automation, artificial intelligence and machine learning techniques. It helps clients in improved digitization process by reducing the time to implement, building agile solutions, with lesser cost, highly scalable and higher employee productivity by using advanced real-time analytics and AI/ML. CAPIOT licenses ODP (the platform) and business solutions such as XCRO (Escrow deal management), master data management, customer experience management, order management, etc. on yearly subscription or one-time perpetual models with annual maintenance contracts. The platform and the solutions are being offered both on cloud and on-premise deployment models. CAPIOT also undertakes large multi-year digital transformation projects. The company serves various industries like BFSI, retail, travel, logistics, healthcare, IT and educational institutes worldwide.





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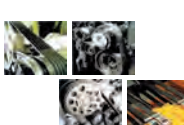
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Alpha Design Technologies Private Limited

09, Service Road, Hal 2nd Stage, Indira Nagar, Bengaluru - 560008, Karnataka
 Website: www.adtl.co.in | Email: alphacorp@adtl.co.in | Contact: 080-42556903

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|------------------------|
| Electrical & Electronic Goods | SME | Chairman & MD | Col. HS Shankar (Retd) |

Business Excellence Highlights

- Alpha Design Technologies is an AS-9001D and ISO 9001:2015 certified company and possesses industrial licenses for development / manufacture / supply of almost all types of defence electronics, avionics, simulation, UAVs, AFV equipment & systems.
- It supplies its products to the army, navy, air force & para military forces.

About the Company

Alpha Design Technologies Pvt Ltd (Alpha Design Technologies), with its registered office in Bengaluru, commenced its business operations in 2003. The company specialises in defence electronics and avionics design and manufacturing to meet the requirements of land, ship and air borne defence systems. The company is registered with various Defence Research & Development Organisations (DRDO Labs), Hindustan Aeronautical Ltd (HAL), Heavy Vehicle Factory (HVF), Avadi and Directorate General of Supplies & Disposals (DGS&D).

Operations

Alpha Design Technologies has its state-of-the-art R&D, manufacturing / production centers at Bangalore and Hyderabad. The company has developed its expertise in R&D, manufacturing, quality assurance, evaluation and system integration for various defence products such as fighter aircraft / helicopters / UAVs, avionics equipment including missile launch detection system (MILDS), IFF, optronics, LRF based products, laser target detectors, thermal imagers & fire control systems, navigation, tactical communication, software defined radios, image conversion, data & image fusion, radar, RF Seekers, C3I Systems, EW, simulators, microwave components & RF units for Indian and International markets. The company also operates in the Satellite Communication (SATCOM) space and has designed and developed CDMA systems for disaster management application.

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SGS Teknics Manufacturing Private Limited

A-3, Info City, Sector - 34, Gurugram - 122001, Haryana
 Website: www.sgst.com | Email: info@sgst.com | Contact: 0124-4628800

| Sector | Category | Management Details | |
|-------------------------------|---------------|--------------------|----------------|
| Electrical & Electronic Goods | Mid-Corporate | Chairman | Sanjiv Narayan |

Business Excellence Highlights

- SGS Teknics is a government accredited one star export house.
- Exports account for nearly one third of the company's revenue with Germany and Italy as major export destinations.
- The company is accredited with AS9100 (Aviation, Space and Defence), ISO 13485 (Medical), IATF 16949 (Automotive), ISO 9001, ISO 14001 and OHSAS 18001 certifications.

About the Company

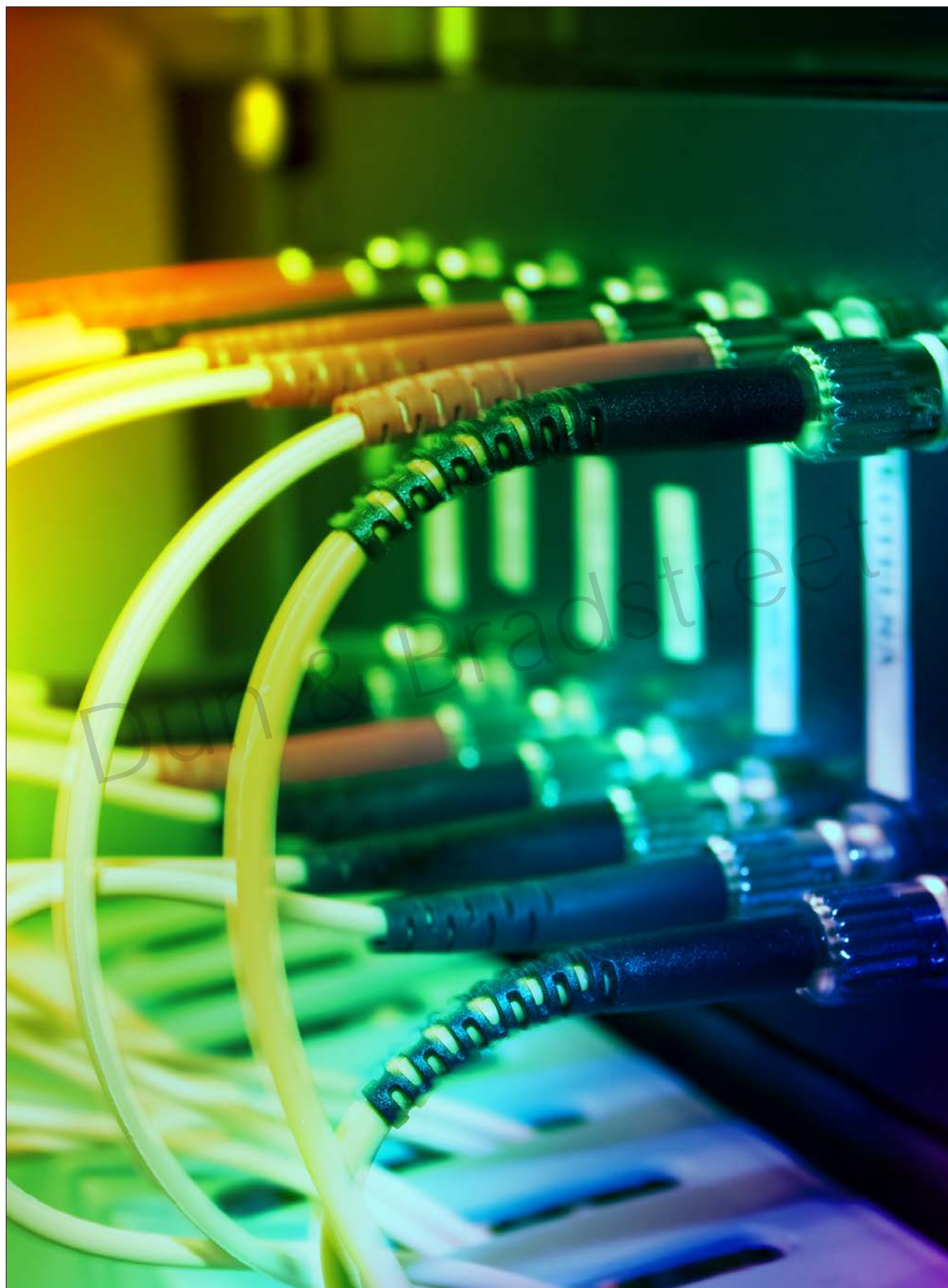
SGS Teknics Manufacturing Pvt Ltd (SGS Teknics) was established in the year 1990. The company provides electronic system design and manufacturing (ESDM), PCB assemblies and EMS (electronic manufacturing services).

Operations

SGS Teknics specialises in providing electronic design services (EDS), PCB assemblies and box build products. In addition to providing EDS, the company also partners to provide EDS at any phase of product development cycle from conceptual stage to mass production. It offers a complete and comprehensive product engineering solution for the boxed products including hardware designing, PCB designing/development, plastic and metal parts tool development etc. The company provides end-to-end solutions to OEMs involved in industrial, office automation, consumer electronics, automotive, railways and defence segments.

The company has four manufacturing locations in India at Infocity – Gurgaon, Manesar – Haryana, Baddi – Himachal Pradesh and Bengaluru – Karnataka. The total capacity of the plant is 1,094K CPH. It also has design and development centres at Stuttgart, Germany and Gurgaon. Some of the company's major clients include Bharat Electronics, Diamond Electric, Eureka Forbes and Delta Electronics among others.





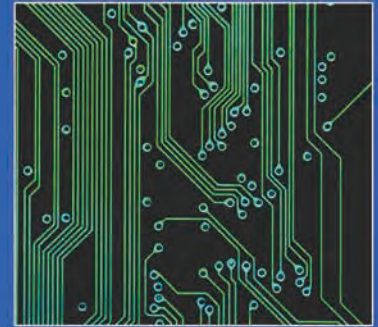
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PCB ASSEMBLIES



BOX PRODUCT

ELECTRONIC DESIGN



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Total Plants Area**

**Chip 0201, 12MIL & μ BGA
Capability**

**1094K CPH
Capacity**

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Infrastructure:



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- Design Centers in Stuttgart, Germany & Gurgaon, India
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- Barcoding, Product Traceability System Across All Plants

SGS Tekniks Manufacturing Pvt. Ltd.

A-3, Infocity, Sector- 34, Gurgaon - 122001, Haryana, India

Tel: +91-124-4628800-30 | **Fax** +91-124-4628821

E-mail: info@sgst.com | **Website:** www.sgst.com

Plants: Gurgaon | Manesar (Haryana) | Baddi (H.P.) | Bangalore (Karnataka)



Dunn & Bradstreet

**ENGINEERING & MACHINERY
(EXCLUDING AUTO COMPONENTS)**



CDE Asia Limited



Manish Bhartia
Promoter

Sector

Engineering & Machinery
(excluding auto components)

Category

SME

Management Details

Promoter

Manish Bhartia
CDE Global Investments Limited
Group Chairman

Directors

Anthony Joseph Convery
Brendan Joseph McGurgan
Enda Michael Ivanoff
Naresh Kumar Bhartia
Rajni Bhartia

Contact Details

Ecospace Business Park,
Block 4A, Floor 6,
Action Area II,
New Town Rajarhat,
Kolkata – 700160, WB
Website: www.cdeasia.com

Key Business Highlights

- The company has launched CDE Tech Centre in India to research and promote efficient use of manufactured sand and recycled aggregates for concrete production.
- Creation of employment opportunities through newly formed CDE Academy, imparting free technical expertise to young engineers to train as operators and specialist in CDE equipment.

Background

CDE Asia Ltd, founded in 2007, is the Asian arm of material-washing giant CDE Global. CDE is a globally recognized brand in the design and manufacture of customized material and mineral washing equipment for the quarrying, mining, recycling and waste management industries.

CDE Asia was established to serve markets in India and South East Asia with its range of wet processing equipment for quarries, mines and recycling operations. The company designs innovative solutions and modular-designed plants to convert waste materials into valuable resources.

Business Profile

CDE Asia is a specialist washing-equipment company with experience in 40 cities across India and 10 countries in Asia. Since its inception, the company has created environmental-friendly solutions that help reduce reliance on natural resources and deliver maximum return on investment. Working across five sectors, the company delivers collaborative, imaginative and unique processing systems to convert waste materials into high value products, creating a new world of resource for next generation.

CDE Asia is the pioneer of design and manufacturing of customized material and mineral washing equipment in India. A major breakthrough technology invented in India by CDE Asia was the Combo Series, which is used to produce manufactured sands and wash various minerals/materials to obtain desired output. The company has patented their products in Singapore, Japan, Korea and India, while the patent is pending in many other countries.

The company's core product portfolio consists of –

- 1) **Combo-i range** – advanced construction sand production technology used by real estate, infrastructure companies, roads builders & ready mix producers;
- 2) **Combo-XD range** – advanced washing systems for processing of minerals used by iron & steel, cement, aluminum and mining industries;
- 3) **MicroGrader range** – advanced processing system for industrial sands used by glass manufacturers, foundry, automotive, oil & gas & sports industry;
- 4) **ReUrban range** – advanced construction & demolition waste recycling technology used in tunneling projects, city waste management & for land remediation.

These intelligent systems have been designed on mobile platform for easy portability and to provide faster access to road contractors, urban planners and infrastructure developers. CDE zero-waste technology runs on less energy and recycles 95% of used water, making it sustainable and suitable for urban use.

Business Operations

CDE Asia operates three manufacturing plants in Dhulagarh and Domjur in West Bengal. It also has a research and development unit located inside its manufacturing plant at Dhulagarh with 14 full time employees dedicated to the research and development activities.

The company also launched a 'Tech Centre' in the country to undertake research activities and to promote the efficient use of manufactured sand and recycled aggregates for production of concrete.

The company's combo-manufactured sand plant has become its most successful product. Apart from serving domestic clients, CDE Asia also exports its products and technology to a number of countries. Some of its key domestic clients include Dilip Buildcon Ltd, GR Infra Projects Ltd, HG Infra Engineering Ltd and NCC Ltd, among others.





The company's major export destinations include Vietnam, Indonesia, Japan and U.K. CDE Asia was conferred a 'Star Trading House' status, thanks to the rapid growth in its exports, which is likely to increase further as more countries move towards sand conservation and recycling.

- Ten countries in South East Asia, namely Japan, Indonesia, Vietnam, Malaysia, Philippines, Thailand, Sri Lanka, Nepal, Bangladesh and Pakistan, have adopted CDE-manufactured sand technology. The company also exports equipment to UK and South Africa.
- The company has opened new exports markets in Thailand, Philippines and Bangladesh, and has deployed its sales team in Indonesia and Vietnam.
- The company has recently bagged glass sand projects worth ₹ 24 crore from Vietnam and ₹ 12 crore from Pakistan.
- CDE Asia has won construction & demolition waste recycling plants in Thane, Hyderabad and Surat.

Key Developments

CDE Asia has made significant achievements in the R&D sphere some of which are –

- Technology to manufacture artificial sand (a perfect substitute to river sand) from existing waste of crushing operations, which has reduced dependence on river sand mining.
- Pioneered India's first debris recycling plant by transforming construction and demolition waste into good quality sand and aggregates.
- Standalone plants for washing low-grade iron-ore for sponge iron as well as sinter feed, which has helped the industry increase campaign life of kilns by around 30% and also reduced coal consumption by 5-10%.
- Technology for beneficiation of slimes from iron-ore washing plants has increased the yield of washing plants.
- Washing/ beneficiation technology, which has made possible processing of silica sand for recovery of valuable products such as foundry sand, glass sand, frac sand etc.

In 2018, CDE Asia's few notable projects have been commissioned. These are -

- Vietnam's first silica sand beneficiation plant for float glass manufacturing.
- India's first modular plant for production of foundry sand used in automotive castings.
- India's first mobile recycling plant for construction & demolition waste in Thane.





Integrated Cleanroom Technologies Private Limited

3rd Floor, Ratna Arcade, Sy. No. 126-128, Kompally, Hyderabad - 500014, Telangana
 Website: www.icleantech.com | Email: info@icleantech.com | Contact: 040-27165311/16

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------|--------|
| Engineering & Machinery | Mid-Corporate | Chairman & MD | K Gopi |

Business Excellence Highlights

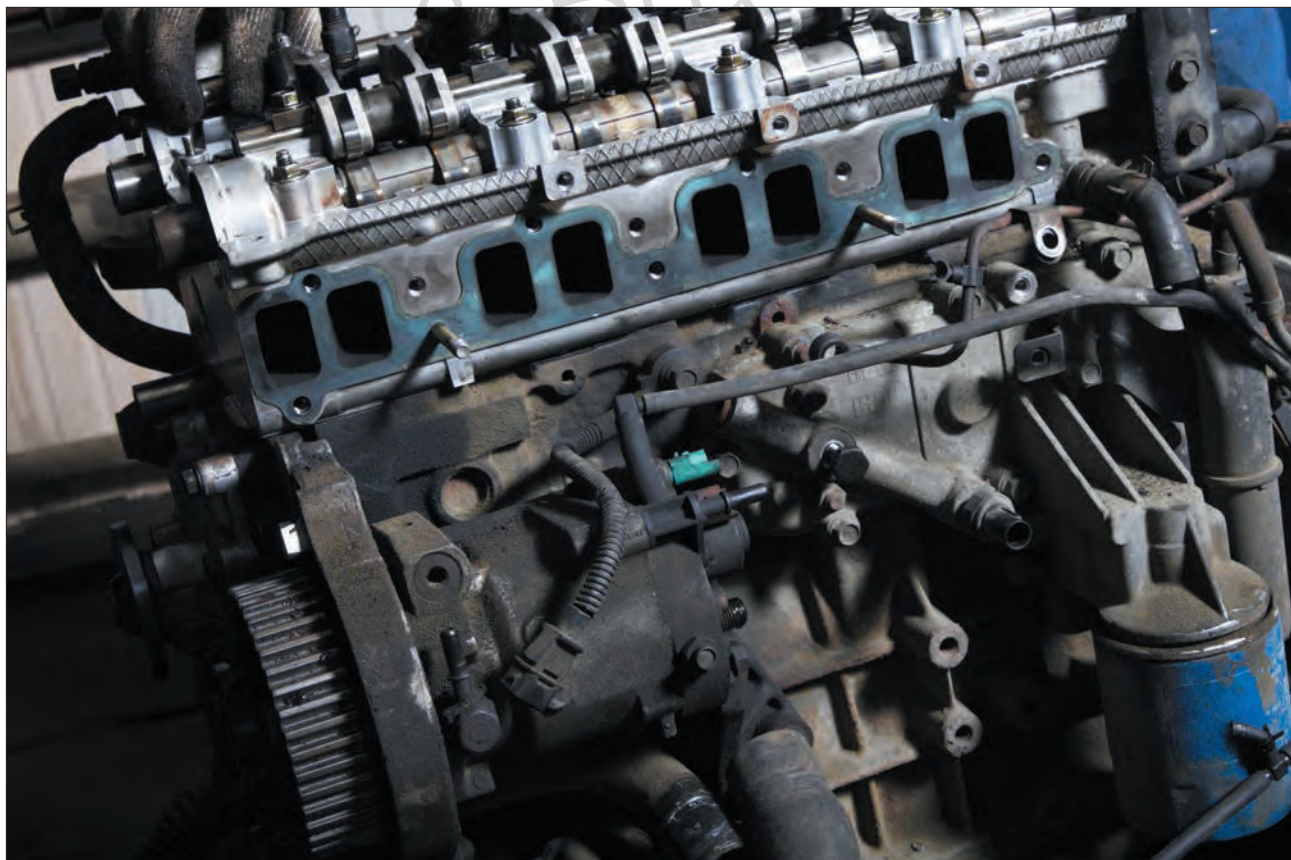
- ICTL has done 1,250+ installations across the globe and exports to 15 countries.
- For higher level of efficiency in business operations, the company has acquired land in Telangana to integrate its factories and sheds.
- The company's facilities are accredited with ISO 9001: 2000 certification.

About the Company

Integrated Cleanroom Technologies Pvt Ltd (ICTL) was incorporated in 2013 and started its first manufacturing unit in Hyderabad. In 2009 the company started its HVAC & turnkey projects divisions. In 2013, the company received cleanroom & HVAC (heating, ventilation, and air conditioning) order from the US. The company designs and manufactures products and equipment required for installation of clean rooms.

Operations

ICTL's product portfolio includes clean rooms, modular partitions (walls, ceilings, doors), clean room equipment (pass box, air flow unit, air shower, sterile trolley, bio-safety cabinet, dispensing and sampling booths, de-dusting booths, mist shower), laboratory furniture (fume hoods, modular lab table) and HVAC (air handling units). It also undertakes turnkey project solutions in civil work, HVAC and electrical segments. It offers a complete range of cleanroom partitions and ceiling systems meeting the technical requirements of high specification, controlled environment required for pharmaceuticals, biotech, healthcare, micro-electronics and food processing sectors among others. Some of its prominent clients include Bharat Biotech, Biocon, Cipla Ltd, Jubilant Lifesciences, Unichem Laboratories, Laurus Labs, Granules India Ltd etc. The company's manufacturing facilities are located in Telangana and Gujarat and well equipped with press shop having CNC imported machinery, CNC servo turret punch presses etc.







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www.neelikon.com

The background of the entire page is a blue-tinted photograph of industrial gears. Overlaid on this are several large, solid red geometric shapes: a large triangle pointing down from the top left, a smaller triangle pointing up from the top right, and a long, thin triangle pointing right from the bottom left. These shapes intersect to form a large 'X' pattern across the upper two-thirds of the page.

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FOOD PROCESSING & AGRO PRODUCTS



Zeon Lifesciences Limited



Suresh Garg
Managing Director

Sector

Food Processing & Agro Products

Category

SME

Management Details

Managing Director

Suresh Garg

Director

Rani Garg

Contact Details

B-93, First Floor,
Sector-65,
Noida-201307,
Uttar Pradesh
Website: www.zeonlifesciences.com

Key Business Highlights

- The company invests regularly in order to increase the capacity, upgradation of facility, adopt latest IT, hire experts and build R&D capabilities.

About the Company

Zeon Lifesciences Ltd (Zeon Lifesciences) is a contract manufacturing company which was incorporated in March 1987. Zeon Lifesciences is mainly engaged in the manufacturing of nutraceuticals and herbal products. The company manufactures formulations in different therapeutic segments like General Nutrition, Sports Nutrition, Weight Management, Men's Health, Women's Health, Kid's Health, and Veterinary Products.

Besides providing tailor-made formulations, the company also undertakes new formulation development. It has developed and commercialised more than 80 formulations.

The company also manufactures a broad range of Medical Nutrition products including Dermal, Diabetic, Hepatic, Neurology, Oncology, Orthopaedic, Pulmonary, Eye and Renal, etc. for domestic and international market. It also manufactures specialised ingredients like sodium caseinate, calcium caseinate, Solubilized Curcuminoids Powder, Solubilized Vitamin D3 Powder, Solubilized Vitamin D2 Powder, Solubilized Co-Enzyme Q10 Powder, Palm Fat Powder, Coconut fat powder, High Oleic sunflower fat powder, Seabuckthorn oil powder, Soy fat powder, Hydrogenated palm kernel fat powder, Non-dairy creamer and Cheese powder.

Apart from the domestic market, the company has operations in international markets like Jordan, Dubai, Sudan, Sri Lanka, Myanmar, Cambodia, Philippines, Yemen and Russia.

Business Operations

The company operates under two modes of business i.e. loan license mode and principal to principal mode. Loan license operations of the company are based only on manufacturing (Job Work) charges. On the other hand, under principal to principal mode, the total value of the product is recorded as revenue.

Zeon Lifesciences has four manufacturing units located at Ponta Sahib in HP. These units are engaged in the manufacture of formulations like spray dried powder, dry blended powder, tablet capsules, diskettes and syrups. Its manufacturing unit has a production capacity of producing over 80 MT per day or 30 Million units a year for powders, 35 Million bottles a year for syrup, 22 Million units per year for diskettes and 150 Million units of tablets/capsules. The company had registered employee strength of 894 people in FY18. The company has also set up an in-house R&D unit which is registered with the Department of Scientific & Industry Research and is meticulously working to deliver ready to launch market defining formulations.

Zeon also has NABL certified in-house testing lab to ensure quality of every product. The R&D, QC and QA work integratedly to ensure purity and precision from source to seal.

Major Highlights for FY18

- The turnover of the company increased from ₹ 730.5 mn in FY17 to ₹ 753.1 mn in FY18, registering a growth of over 3%.
- In FY18, ON & ON Nutrilife Vanilla Powder 750 gm registered a significant increase in sales to ₹ 49.2 mn as against ₹ 12.8 mn in FY17.
- Herbalife International India Pvt Ltd was the key client of the Zeon Lifesciences which contributed almost 21% of the total sales of the company in FY18. This is followed by Nutricia International Ltd which contributed 13% of total sales of Zeon Lifesciences in FY18.





Chimique (India) Limited

Hisar-Rajgarh Road, Village Barwa, NH-65, Siwani Mandi, Bhiwani - 127046, Haryana
Website: www.chimiqueindia.com | Email: ho@chimiqueindia.com | Contact: 01255-278111

| Sector | Category | Management Details | |
|---------------------------------|---------------|--------------------|--------------|
| Food Processing & Agro Products | Mid-Corporate | Director | Rajesh Kedia |

Business Excellence Highlights

- Chimique is a Government of India recognized two star export house.
- Exports account for nearly 65% of the company's total revenue.
- The plants are HACCP accredited and are certified for ISO 9001:2008 and ISO 14001:2004.

About the Company

Chimique (India) Ltd (Chimique) commenced its business operations in the year 2014. The company specialises in processing of various agriculture commodities into speciality and functional products for use in process foods, protein rich feeds, energy sector and a number of other industries ranging from textile printing, paper and pharmaceuticals among others. It is primarily a guar gum company having fully integrated operations from guar seed to guar gum in end use form.

Operations

Chimique is engaged in manufacturing and export of guar gum refined splits, guar gum powder and guar meal which is used for oil drilling, food, textiles, pharmaceuticals and other industries. Its product portfolio comprises food and industrial grade guar gum, fast hydrating guar, guar churi, guar korma, etc.

The company has two manufacturing facilities in the state of Haryana and Gujarat. The Haryana plant facilitates the manufacturing of guar splits and has capacity of 50000 M.T. per annum. The Gujarat plant facilitates the manufacturing of guar gum powder and products and has capacity of 25000 M.T. per annum. The company also has its own product warehouses and silo storage facility.



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Silver Touch Technologies Limited

2nd Floor, Saffron, Nr. Panchwati Circle, Ambawadi, Ahmedabad - 380006, Gujarat
 Website: www.silvertouch.com | Email: jignesh@silvertouch.com | Contact: 079-26563158

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-----------------|
| IT & IT Enabled Services | SME | Managing Director | Vipul H Thakkar |

Business Excellence Highlights

The company's business achievements include -

- Software services: 1,000+ applications developed
- E-governance solutions: 2,000+ projects
- System integration: 10,000+ cores deployed
- SAP Solutions: 125+ SAP implementations
- Enterprise mobile applications: 500+ mobile apps developed

About the Company

Silver Touch Technologies Ltd (Silver Touch Technologies) commenced its business operations in 1995. It is a global IT services, solutions and product engineering company. The company is listed on the NSE. The company has its international offices in the US, UK and France.

Operations

Silver Touch Technologies, as a system integrator, provides end-to-end solution for IT infrastructure from designing to installation and commissioning. The solutions that the company provides cover top to bottom technical needs including IT consulting, system integration services, software development, e-governance solutions, mobility solutions etc. The company also provides digital transformation solutions in areas of blockchain (solidity, ERC20 Token, Hyperledger); artificial intelligence and machine learning (Google ML Kit, Apache Singa) and big data and analytics (Hadoop, Hiv). The company caters to a variety of industries across the spectrum which include banking, corporate, e-commerce, education, e-governance, entertainment, fashion, healthcare and many more. Some of the company's e-governance projects include – software solution for technical examination board, Gujarat; build & operate an automated driving test track for RTO, Gujarat; online solution for managing application forms to announcement of results, Rajasthan Public Service Commission and an online web based system to automate and manage the various schemes offered by the Ministry of Textiles to the textile and jute industry.

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Newgen Software Technologies Limited

A-6, Satsang Vihar Marg, Qutab Institutional Area, New Delhi - 110067, Delhi
 Website: www.newgensoft.com | Email: tanu-taneja@newgen.co.in | Contact: 011-40770100

| Sector | Category | Management Details | |
|--------------------------|---------------|--------------------|---------------|
| IT & IT Enabled Services | Mid-Corporate | Chairman & MD | Diwakar Nigam |

Business Excellence Highlights

- Newgen has 32 patent applications under process and 5 patents granted as of March 2018.
- The company's new offerings include Mobility (Newgen Enterprise Mobility Framework), Virtual Repository Services, Dynamic Case Management, RPA with BPM, Digital Sensing and Flexible Designing and Authoring.

About the Company

Newgen Software Technologies Ltd (Newgen) incorporated in 1992, is a global provider of Business Process Management (BPM), Enterprise Content Management (ECM), Customer Communication Management (CCM) solutions with a footprint in over 60 countries with large, mission-critical solutions deployed at banks, governments, BPOs & IT companies, insurance firms and healthcare organizations.

Operations

Newgen offers a broad, cross-industry portfolio of solutions to meet specific industry or functional requirements. The company has multi-vertical industry expertise and has built applications on its platform for 17 different verticals. Newgen's innovative technologies and solutions help organizations to drive smarter business decisions. Newgen through its proven platforms provides a perfect amalgamation of information / content, technology and processes; the building blocks of Digital Transformation. This has enabled clients to reinvent their workplaces and achieve greater agility, accuracy and efficiency in transforming processes, managing information, enhancing overall customer satisfaction and driving enterprise profitability. The company has recently upgraded its product portfolio to leverage new age technologies – social media, mobility, analytics, and cloud, to enable enterprises – large and small – to improve operational efficiencies, ensure regulatory compliance, and reduce spends.







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Mobile : +91 9825321703.
Email : sales@globelapharma.com
Website : www.globelapharma.com

The background features a close-up, blue-tinted image of several interlocking metal gears. Overlaid on this are large, solid red geometric shapes: a large triangle on the left, a smaller triangle on the right, and a long, thin triangle pointing towards the center from the bottom left. The text 'Dun & Bradstreet' is faintly visible in the center, overlaid by the red shapes.

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PHARMACEUTICALS



Sentiss Pharma Private Limited

261, 3rd Floor, Udyog Vihar, Phase-IV, Gurugram - 122001, Haryana

Website: www.sentisspharma.com | Email: information@sentisspharma.com | Contact: 0124-4951100

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|--------------|
| Pharmaceuticals | SME | President | Deepak Bahri |

Business Excellence Highlights

- Sentiss Pharma, as a part of the expansion plan, installed a new three piece vial producing line in Nalagarh, Himachal Pradesh.
- The company's new product launches include 'On Tears Mini' (carboxy methyl cellulose ophthalmic solution), in India in June 2017; 'Visallergol' (olopatadine 0.2% ophthalmic solution) in Ukraine in Nov 2017 and 'NaviOnce' (bromfenac ophthalmic solution) in India Nov 2017.

About the Company

Sentiss Pharma Pvt Ltd (Sentiss Pharma) was established in 1990 as Promed Exports Pvt Ltd and re-branded to Sentiss' in the year 2013. In the same year, it opened subsidiaries in the US, Switzerland and Russia. Sentiss is engaged in providing pharmaceutical products for ophthalmology and ENT segments.

Operations

Sentiss Pharma develops, manufactures and markets products in ophthalmic solutions, suspensions and emulsions multi-dose and unit-dose (with and without preservative), injectables, respiratory solutions and suspensions, irrigation solutions, otic solutions and suspensions. The manufacturing plant of the company was established in the year 2007 at Nalagarh (Himachal Pradesh). The manufacturing plant is ISO 9001, 140001, 13485:2003, OHSAS 18001 accredited and EU GMP approved. In the past two years, the company has launched more than 10 new products across various markets. In the US, the company has filed more than 10 ANDAs (abbreviated new drug applications) for niche products. As a part of its global expansion strategy, Sentiss has established offices in Switzerland (Sentiss AG), in Russia (Sentiss LLC), in US (Sentiss LLC, USA) and in Cyprus. The subsidiary in Switzerland, Sentiss AG, serves as the hub of Sentiss commercial operations globally. Exports account for over 85% of the company's revenue with Russia as the major export destination.







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Consulting Engineers Group Limited

B-11(G), CEG Tower, Malviya Industrial Area, Jaipur - 302017, Rajasthan

Website: www.cegindia.com | Email: ceg@cegindia.com; hqjpr@cegindia.com | Contact: 0141-2751801-802-803 / 2751806

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|--------------|
| Professional & Business Services | SME | Managing Director | Vishwas Jain |

Business Excellence Highlights

Some of the company's major projects include:

- Independent engineer services for Six Laning of Kishangarh Udaipur Ahmedabad Highway (115 km).
- Preparation of feasibility report and DPR for Jalandhar-Moga-Bhatinda-Kishangarh-Ajmer Greenfield Expressway (700 km).
- General consultancy for Mumbai Metro Line 7 Andheri Dahisar and Line 2B DN Nagar-Mandala (45 km).

About the Company

Consulting Engineers Group Ltd (CEG) is an infrastructure consulting organization providing services for expressways, railway, metros, airports, water, asset management, smart cities with its focus on feasibility studies, design, design review, DPR, project management consultancy, material testing, geotech, food, pharma, environmental, safety audits, asset management and quality control.

Operations

CEG provides comprehensive services for various facets of infrastructure development projects, including pre-feasibility and feasibility studies, detailed engineering and design, detailed project report, pre-tender services, independent engineer, project management, contract, administration and construction management, structural design, design validation & proof checking, traffic and transportation planning, traffic advisory, economic analysis, financial modeling, environment impact assessment, environment management, sociological impact assessment etc. Some of the company's clients include National Highways Authority of India, MMRDA, JICA, CIDICO, PNC Infratech Ltd, CMRL, Sadbhav Engineering Limited, Dedicated Freight Corridor Corporation of India, Bangalore Airport Rail Link Limited, Bangladesh Railway, Dodoma City Council, Department of Road (Mozambique), JMC (Ethiopia) and many others. The company also carries out consultancy work for abroad. For example, it provided consultancy services to review the design standards for roads in Mozambique funded by International Development Association.

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Orion Security Solutions Private Limited

5E, 1st Floor Jungi House Shahpur Jat, New Delhi - 110049, Delhi

Website: www.orionsecure.co.in | Email: firoz.alam@orionsecure.co.in | Contact: 011-26495662 / 64

| Sector | Category | Management Details | |
|----------------------------------|---------------|--------------------|-------------------|
| Professional & Business Services | Mid-Corporate | Managing Director | Maj. Ashutosh Jha |

Business Excellence Highlights

- Orion Secure has a client portfolio of over 1200+ customers from a diverse mix of over 16 different industries/sectors.
- The company leverages training as a critical tool for the development of its resources and has an advanced training infrastructure in more than 14 states.

About the Company

Orion Security Solutions Pvt Ltd (Orion Secure), founded in 2005, is the flagship & holding company of the larger Orion Group, whose services include security services, facility management, information security and investigations. Orion Secure is a service provider of both traditional and new-age security services and also provides a wide bouquet of service offerings in the facility management arena.

Operations

Orion Secure operates through 8 regional offices, 42 branches and 24 training centres. The company runs its own vertical training academy/centre in partnership with various state governments as well as central government. These centres are located in Rajasthan, J&K, New Delhi, Uttar Pradesh, Uttarakhand, Orissa, Bihar, Assam, Tripura, West Bengal, Haryana, Andhra Pradesh, Telangana, Karnataka and Mumbai. The company provides mandatory training to all its recruits, under the aegis of NSDC (National Skill Development Council) and in partnership with the State Skill Missions of the more than 14 states across India. In addition to domestic market, Orion Secure has presence in countries such as UAE, Bahrain and Finland through group entities. The company is accredited with ISO 9001:2008, ISO 14001: 2004, ISO 9001:2015, OHSAS18001:2007 and SA 8000:2008 certifications. The company is a member of the World Association of Detective Inc.





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RENEWABLE ENERGY



Navitas Green Solutions Private Limited

Plot No B-20/3, Road No 13-14, Hojiwala Industrial Estate, Sachin-Palsana Highway, Surat - 394230, Gujarat
 Website: www.navitassolar.in | Email: info@navitassolar.in | Contact: +91 7069070990

| Sector | Category | Management Details | |
|------------------|----------|--------------------|---------------|
| Renewable Energy | SME | Director | Vineet Mittal |

Business Excellence Highlights

- Navitas Solar has successfully established its EPC vertical and introduced a new product named "All in One Solar Lights". The company bagged its first overseas order for both executing turnkey EPC services for solar projects and installation of "All in One Solar Lights" in Nigeria.
- The company has expanded its annual manufacturing capacity from 75 MW to 200 MW. It has also diversified and bagged contracts for developing solar energy generation assets and sell electricity to government buildings and corporate entities.

About the Company

Navitas Green Solutions Pvt Ltd (Navitas Solar), established in 2015, manufactures solar photovoltaic (PV) modules, develops, installs and owns rooftop solar projects. With a 200 MW installed production capacity, Navitas Solar designs and integrates solutions to meet energy demand for small households, agricultural, commercial and industrial off-takers.

Operations

Navitas Solar builds state-of-the-art mono/multi crystalline solar photovoltaic (PV) modules that supply sustainable solar electric power to both on-grid and off-grid residential, commercial and industrial establishments. The company's solar panels come in a range of formats and efficiencies to meet the diverse needs of global customers. The solar PV modules range from 3Wp to 370Wp and are one of the most technologically-advanced modules.

In addition, the company provides a complete lifecycle of solar power solutions including development, installation and construction of solar power plants. Navitas Solar also provides turnkey EPC solutions for solar projects, right from initial conceptualization and design to the installation and commissioning stage. Some of the company's installations are at Western Metal, Pune; Shri Prayagdharm Hospital, Pune; Bhadla Phase-IV and III Solar Park, Rajasthan; SGS India, Manesar etc.





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The background of the entire page is a blue-tinted photograph of several interlocking industrial gears. Overlaid on this background are three large, solid red geometric shapes: a large triangle pointing towards the top-left, another triangle pointing towards the top-right, and a third triangle pointing towards the bottom-left. These shapes overlap each other and the gear image.

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TEXTILES & GARMENTS



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WILHELM Textiles India Private Limited



Erik Oliver Illig
Managing Director

Sector

Textiles & Garments

Category

SME

Management Details

Managing Director
Erik Oliver Illig

Contact Details

38th Km Stone,
Delhi – Jaipur Highway,
Village Khandsa,
Behrampur Road,
Gurgaon – 122001,
Haryana
Website: www.wilhelmindia.co.in
www.wilhelm-textil.de

Key Business Highlights

- The company has capitalized more than ₹ 90 mn on new machines to increase the production capacity and productivity.

About the Company

WILHELM Textiles India Pvt Ltd is a subsidiary of Werner Wilhelm GmbH, Germany and is an Indo-German joint venture. The company is operational in India since 1995. The company manufactures one of the finest quality of technical textiles with specialization in footwear textiles. The company is headquartered in Gurgaon and has its regional sales office, warehouse and distribution centre in Chennai and Agra. Wilhelm textiles India is further operating local distribution centers in Hong Kong and Vietnam. In addition to India, the company operates in Germany and Portugal through its local offices and serves over 750 customers across the globe. Since 2013, the turnover of the company has grown from ₹ 0.43 bn to ₹ 1.17 bn.

The company's primary export countries include Vietnam, Bangladesh, Germany, Slovakia, Thailand, Taiwan, China and Israel. The company's exports grew more than 19% in 2018 as compared to the previous year. The company also has international manufacturing facility at Germany, Hong Kong and Vietnam.

Product Range

Wilhelm Textiles offers an extensive product mix for the shoe, automobile, sports goods, home furnishings and other specialised technical application. Its product range includes:

Fusible Interlinings: It offers a range of fusible interlinings that technically fit to different types of leathers and are available in greige, bleached and dyed form.

Crimping Cloth: The company offers this product which are specially knitted fabric and have excellent crimping features.

Linings: The company processes its range of lining material in different colours, designs, texture and pattern in order to keep its originality. The product is also customised as per the requirement and are available in laminated version with backers, ranging from non-woven, foam, wadding or other special material.

Spacers: The company offers a very wide range of spacer fabrics with varied construction, thickness, appearance and colour. The spacers supplied by company have high resiliency and are widely used by reputed shoe manufacturers.

Non-Woven Fabrics: The company makes the fabric usable for footwear after processing it technically. The product is available in different colours like black, white, etc. and is used in footwear lining.

Strobel Material: The company offers strobel material which is soft, flexible, comfortable and has a cushioning effect on wearing. It is also hard and solid to protect from any distortion of shoe sole. This material has high stability and seam-holding capability during critical shoe-making process.

Uppers: The company offers wide assortment of durable and weather resistant upper material. It is available in wide spectrum of colours and hold wide demand by footwear manufacturers. Its range of upper materials include Canvas, Denims, Satins, Chequered designs and many more. The fabric shoe upper can also be produced as water resistant.

Leather Imitations & Micro Fibre Fabrics: Leather Imitation have some of the qualities of the original leather like flexibility, permeability, abrasion resistance, adhesion properties and is very soft and durable. The company offers micro fibre material which can be used for manufacturing of bags, shoes and other products. It is generally used as heel grip of shoes.

Fur Linings: The company uses fur lining for shoes, especially in long boots, hand bags and jackets. They are found in natural and synthetic version.

Water Proof Membranes: Membranes provides breathability. The company uses membranes in shoes and jackets as it moves the moisture away from the body using the physio-chemical process (diffusion) and is waterproof. It has a special property of stretching more than their original length and width.





Sarla Performance Fibers Limited

304, Arcadia, Nariman Point, Mumbai - 400021, Maharashtra

Website: www.sarlafibers.com | Email: neha@sarlafibers.com | Contact: 022-22834116 / 40322786

| Sector | Category | Management Details | |
|---------------------|---------------|--------------------|------------------------|
| Textiles & Garments | Mid-Corporate | Chairman | Madhusudan Jhunjunwala |

Business Excellence Highlights

- Sarla Performance Fibers, in nylon yarns, has expanded with backward integration into manufacturing Nylon POY.
- The company exports to over 40 countries across six continents.
- The company has subsidiary marketing & sales office in Portugal and distribution centers in Thailand & Vietnam.

About the Company

Sarla Performance Fibers Ltd (Sarla Performance Fibers) was formed as Sarla Polyester Pvt Ltd with a status of 100% Export Oriented Unit (EOU) in the year 1993. It was converted into a public limited company in the year 1994. The company changed its name from Sarla Polyester Ltd to Sarla Performance Fibers Ltd in 2006. The company is listed on Bombay Stock Exchange (BSE). It is engaged in the manufacturing and export of polyester and nylon filament yarns & threads.

Operations

Sarla Performance Fibers is a vertically integrated textured sewing thread manufacturer and its product categories include polyester textured yarn, nylon textured yarn, high bulk yarn, covered yarn, high tenacity yarn, sewing thread and dyed yarn with 250 different varieties in these categories. Innerwear, narrow fabrics, hosiery and sportswear collectively accounted for nearly 38% of the total sales in FY18. The company produces nylon 66 feeder yarn from chips.

As on Mar 31, 2018, the company operated with two manufacturing plants at Silvassa, UT of Dadra & Nagar Haveli and a dyeing Plant at Vapi, Gujarat. It has an installed capacity of 11,900 tons per annum for manufacturing yarns in Silvassa and 3,200 tons per annum for a dyeing unit at Vapi. The company has wholly owned subsidiaries at British Virgin Islands and the US. The company earns nearly 51% of its total income from the export market.



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TRANSPORTATION & LOGISTICS



Sequel Logistics Private Limited

5th Main Road, VI-Sector, HSR Layout, Bengaluru - 560102, Karnataka

Website: www.sequelglobal.com | Email: info@sequelglobal.com | Contact: 080-66382200

| Sector | Category | Management Details | |
|----------------------------|----------|---------------------|-------------------|
| Transportation & Logistics | SME | Chairman & Director | Sharad Jobanputra |

Business Excellence Highlights

- Sequel Logistics has completely digitalized the documentation of its customer-centric services.
- The company has migrated to a proprietary app providing end-to-end services such as scheduling the pick-up time, tracking the movement on real time basis, invoice generation and tracking the historical data of earlier assignments too.

About the Company

Sequel Logistics Pvt Ltd (Sequel Logistics) started its business operations in 2004. In 2005 and 2006, the company commenced its contract warehousing solutions, inaugurated its first sq. ft. distribution centre for accessories and fashion brand and commenced the in-plant logistics services for Ashok Leyland and warehousing solutions for TVS Motors. The company is a supply chain management company providing comprehensive solutions for critical logistics requirements.

Operations

Sequel Logistics operates Pan India through its network at 265 locations, 40 secure hubs and 20 high grade vaults. It also has a direct presence in some of the largest geographies namely North America, Europe and South Asia. The company has its flagship logistics product by the name of Sequel Secure that is focused on moving high monetary value consignments such as gems, jewellery, precious commodities, fine art and other valuable cargo. Some of the services offered under this product include secured logistics (armoured service), small value shipments, e-commerce logistics solutions, vaulting, skilled packaging & crating & exhibition logistics etc.

The company's Sequel LifeCare product specialises in logistics service that focuses on time-critical healthcare shipments. The company is certified by TAPA (Transported Asset Protection Association), ISO 39001 and RJC (Responsible Jewellery Council).





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THEME BASED AWARDS



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Roto Pumps Limited

Roto House, Noida Special Economic Zone, Noida - 201305, Uttar Pradesh

Website: www.rotopumps.com | Email: corp@rotopumps.com | Contact: 0120-2567902-05

| Special Award Category | Management Details | |
|------------------------|--------------------|----------------------|
| Best Global Business | Chairman & MD | Harish Chandra Gupta |

Global Business Highlights

- Export sales of pumps and spares recorded 47.1% and 10.2% growth, respectively in FY18 as compared to the previous year.
- To strengthen its global presence, the company appointed new distributors for Saudi Arabia, Thailand and Kuwait.

About the Company

Roto Pumps Ltd (Roto Pumps) is engaged in manufacturing of screw pumps and parts of pumps. It offers a vast range of highly engineered customized pumping solutions, and include progressive cavity pumps (PCP), twin screw pumps (TSP) and retrofit parts. Roto Pumps is a pioneer of positive displacement pumps in India. The company's products are customized based on the clients' requirements, for which it has a dedicated in-house R&D centre for product and quality innovation. It has separate centralized manufacturing centres for metal components and rubber components, which are supported by two assembly centres – one for domestic and export sales and another for select export sales.

Global Business Initiatives

For the overseas markets, the company has its own warehouse and marketing offices in Australia and UK, and subsidiaries in USA, South Africa and Germany for sales and marketing. For the rest of the overseas market, the company services its clients directly and through distributors. Exports account for nearly 65% of the company's business revenue.

The US, UK, Germany, South Africa, Middle East, South East Asia, Far East and Australia are among some of the company's major export destinations. The company's exports grew by nearly 25% in FY18 over the previous year.

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Minda Stoneridge Instruments Limited

A-15, Ashok Vihar, Phase-I, Delhi North West Delhi - 110052, Delhi

Website: www.minda.co.in | Email: ajay.kumar@mindastoneridge.com | Contact: +91 9689902931

| Special Award Category | Management Details | |
|-----------------------------------|--------------------|----------------|
| Most Socially Responsible Company | Managing Director | Sanjeev Saxena |

CSR Highlights

- Akarshan is a flagship program for skill development, women empowerment & employability as well as supplementing to Skill India Program of Govt. Almost 2,370 people had benefited during the period FY14-FY17, with plans expected to extend benefits to 1,400 people in FY18.
- In Aug 2017, the company inaugurated a new center and beauty culture program at Akarshan, Greater Noida wherein the learners will be linked with beauty parlours for employment opportunities.

About the Company

Minda Stoneridge Instruments Ltd (MSIL), part of the Spark Minda, Ashok Minda Group, is a joint venture with the US-based Stoneridge Inc, a leading manufacturer of electronic instruments. Having commenced operations in 1995, the company is engaged in the manufacture of automobile components & parts thereof, especially of mechanical & electronic instrument clusters and sensors. For MSIL, in FY18, instrument clusters accounted for about 80% of MSIL's total income. Apart from this, the company's product portfolio also includes complete dashboard assemblies with instruments and switches, automotive sensors for speed, position, level, temperature and pressure, LCD and VFD digital clocks, infotainment, telemetry and electronic controllers and actuators. Some of its key clients include Bajaj, Mahindra, Tata Motors, HMSI and Ashok Leyland.

CSR Initiatives

MSIL's CSR activities are conducted through a group level foundation named 'Spark Minda Foundation', with a dedicated team of 20 members. The company performs CSR activities primarily in the areas of environment & resource protection, health & safety and community care. Some of the major CSR projects undertaken by the company include artificial limb-fitment project in Pune and Akarshan centre in Donde village.





Dun & Bradstreet D-U-N-S® No 87-193-2761

Ankit Aerospace Private Limited

No 34, Azeez Sait Industrial Town, 6th Mile, Mysore Road, Nayandahalli, Bengaluru - 560039, Karnataka
Email: reshma.tv@ankitaerospace.com | Contact: 080-39817900

| Special Award Category | Management Details | |
|-------------------------|--------------------|-------------------|
| Most Innovative Company | Director | Ankit Umesh Patel |

Innovation Highlights

- The small batch forging through quick change segmented tooling has led to provide large raw material savings for the customers.
- Cellular manufacturing has led to productivity improvement of 13% and improved capacity utilization by 16%.

About the Company

Ankit Aerospace Pvt Ltd (Ankit Aerospace) commenced its business operations in the year 2006 and is engaged into machining titanium, nickel and cobalt alloys for the aerospace industry. Ankit Aerospace specializes in manufacturing of small precision forged and machined components for the aerospace industry. It has developed special fluid fitting parts used in aero engine and critical landing systems. The company has the ability to provide a one stop solution for critical machined parts which include heat treatment and surface treatment. It also has combined expertise from different engineering fields such as forging, rolling, machining to provide unique value proposal to its customers. The company is investing in COBOT to enable machines and humans to work together in a safe environment. The company is ISO 14000 certified.

Innovation Details

Ankit Aerospace has innovated in forging tool design and quick tool change to be able to efficiently run small batch production. This has enabled the company to provide hybrid manufacturing options to its aerospace customers. The company has optimized internal manufacturing process through cellular manufacturing technology. This has enabled the company to reduce the overall setup time and change over time in the manufacturing process.

Dun & Bradstreet D-U-N-S® No 65-053-8325

Sentiss Pharma Private Limited

261, 3rd Floor, Udyog Vihar, Phase-IV, Gurugram - 122001, Haryana
Website: www.sentisspharma.com | Email: information@sentisspharma.com | Contact: 0124-4951100

| Special Award Category | Management Details | |
|-----------------------------|--------------------|--------------|
| Best Employment Initiatives | President | Deepak Bahri |

Employment Initiative Highlights

- Sentiss Pharma has been ranked in the Top 100 Best Companies to work for three times
- The company offers a holistic employment initiative programme in areas of gender diversity, new employment opportunities, health and wellness, academic policies etc.

About the Company

Sentiss Pharma Pvt Ltd (Sentiss Pharma) is engaged in providing pharmaceutical products for ophthalmology and ENT segments. Sentiss Pharma develops, manufactures and markets products in ophthalmic solutions, suspensions and emulsions multi-dose and unit-dose (with and without preservative), injectables, etc.

Employment Initiatives

Some of the company's major employment initiatives include –

Gender diversity: The company puts special focus on gender diversity in the organization with nearly 30% females in the workforce and aiming for higher share in coming years.

Employment Opportunities: The company, through its 'HR Young Professional Programme', inducts 10-15 fresh graduates annually from pharmacy institutions to provide them a good platform and opportunity to increase their professional skills.

Health Initiatives: The company conducts free vaccination camps annually for the employees and their families. It also conducts fitness events on weekends.

Academic Initiatives: The company bears 75% of the total tuition fees for the employees. It also provides scholarship for employees' children on academic and extra-curricular activities.





Meril Diagnostics Private Limited

D1-D3, Meril Park, No. 135/139, Billakhia House, Muktanand Marg, Chala, Vapi - 396191, Gujarat
 Website: www.merillife.com | Email: askinfo@merillife.com | Contact: 0260-3052100

| Special Award Category | Management Details | |
|------------------------------------|--------------------|---------------------|
| Best Women Empowerment Initiatives | Director | Pramodkumar Minocha |

Women Empowerment Initiative Highlights

- Meril Diagnostics aims to create an economically sustainable ecosystem for women from the financially weaker section of the society who in turn can act as agents of change.
- In FY16, women accounted for nearly 16% of the company's total workforce. In FY18, the share of women in the company's workforce went up to 17%.
- In FY18, of the total women workforce, 8% of the females were in managerial position.

About the Company

Meril Diagnostics Pvt Ltd (Meril Diagnostics) is a medical device company spanning a broad operational canvas from vascular interventional devices to orthopaedics, in-vitro diagnostics and endo-surgery.

Women Empowerment Initiatives

Meril Diagnostics runs a programme for women from the weaker section of the society, mainly from the Valsad district, who are either financially poor or are facing domestic issues to work with the company. The company educates such women regarding social awareness, company culture and awareness towards health and hygiene. Once the women accept employment, the company conducts counselling programmes, for providing solutions, which can create a positive impact in their daily life. Through its group NGO, the company also empowers women through various other initiatives such as making them aware on managing their basic finance and to save and invest in FD, RD, etc; providing academic counselling to their children to choose the appropriate career paths through which they can be gainfully employed. By achieving financial and social stability, such women become agents of change and encourage other women to adopt similar steps in life. The company has also created a committee on prevention of sexual harassment at workplace. It also provides a mandatory paid maternity leave of up to 6-9 months to ensure a healthy work-life balance.

SIERRA ODC Private Limited

e-facility, 6 (SF. 218/2A), Annamalai Industrial Estate, Kalapatti, Coimbatore - 641048, Tamil Nadu
 Website: www.sierratec.com | Email: info@sierratec.com | Contact: 0422-7115566 / +91 9363220483

| Special Award Category | Management Details | |
|------------------------|--------------------|-------------|
| Best Green Initiatives | CEO & MD | Giridhar JG |

Green Initiative Highlights

- SIERRA's eFACILITY® building is rated India's highest ranking and the World's 2nd ranked Green Building.
- It is also rated as the greenest software development center in the world under the U.S. Green Building Council's LEED NC v2009 Green Building rating system.
- On Saturdays, the company's SIERRA's eFACILITY® building serves as a 'Green Learning Centre' wherein it is open to students, industry experts and general public and used to promote and spread awareness about green initiatives.

About the Company

SIERRA ODC Pvt Ltd (SIERRA), started in 1998 by a group of professionals with technical and domain expertise, is a software company. Headquartered in India, it has offices in Malaysia, USA and the Middle East. The company provides IT solutions and hardware integration/automation technologies, enterprise software development, custom software development, web and mobile applications development solutions, both within and outside India.

Green Initiatives

The company's environmental sustainability initiative started five years back when it invested in a solar power plant and waterless urinals. In Nov 2017, the company unveiled its green building namely eFACILITY® whose some of the major features are –

- Sun-tracking Shadow Management System
- Green toilets
- Green power through 60KW conventional on- grid solar power plant
- Rain water harvesting
- Lighting Controls





Ms. Falguni Nayar (CEO, Nykaa E-Retail Private Limited)

104, Vasan Udyog Bhavan, Sun Mill Compound, S B Marg, Lower Parel, Mumbai - 400013, Maharashtra
Website: www.nykaa.com | Email: akhilesh.rathi@nykaa.com | Contact: 022-66149644

| Special Award Category | Management Details | |
|-------------------------|--------------------|---------------|
| Best Woman Entrepreneur | CEO | Falguni Nayar |

Business Excellence Highlights

Some of the company's recent launches include -

- NykaaDesignStudio.com: A luxury fashion platform for fashion inclined woman with 50+ designer labels from established designers like Ritu Kumar, Masaba, Anita Dongre etc.
- NykaaMan.com: 350+ brands with men specific content such as The Shave Doctor, Kiehl's, Clinique.
- Nykaa PRO: B2B vertical, catering to authorized and registered beauty professionals and salons across India.

Falguni Nayar holds an MBA degree from IIM Ahmedabad and is currently the Chief Executive Officer of Nykaa E-Retail Pvt Ltd, an online platform for sale of beauty and wellness products. She has been in the Indian business world for nearly 25 years and has spent 19 years in Kotak Mahindra Bank with her last stint as CEO of Investment Banking vertical. Currently, she serves on the board of various blue chip companies including Dabur, ACC, Tata Motors, Aviva Life Insurance, Endurance Technologies, Tata Technologies and Kotak Securities. She is a passionate first generation entrepreneur who has developed a strong beauty & wellness platform in less than 5 years.

Falguni realized the opportunity of a multi brand beauty retailer in India as she was inspired by Sephora, a multi brand beauty retailer during her visits to abroad. In India, beauty brands always occupied the first floors of modern trade units like Shoppers Stop thus highlighting the immense opportunity for specialized beauty retailers. From this opportunity, Nykaa emerged as a multi-brand online beauty retailer in 2012 and went on to extend its presence through brick-and-mortar stores along with launching own private label brand.

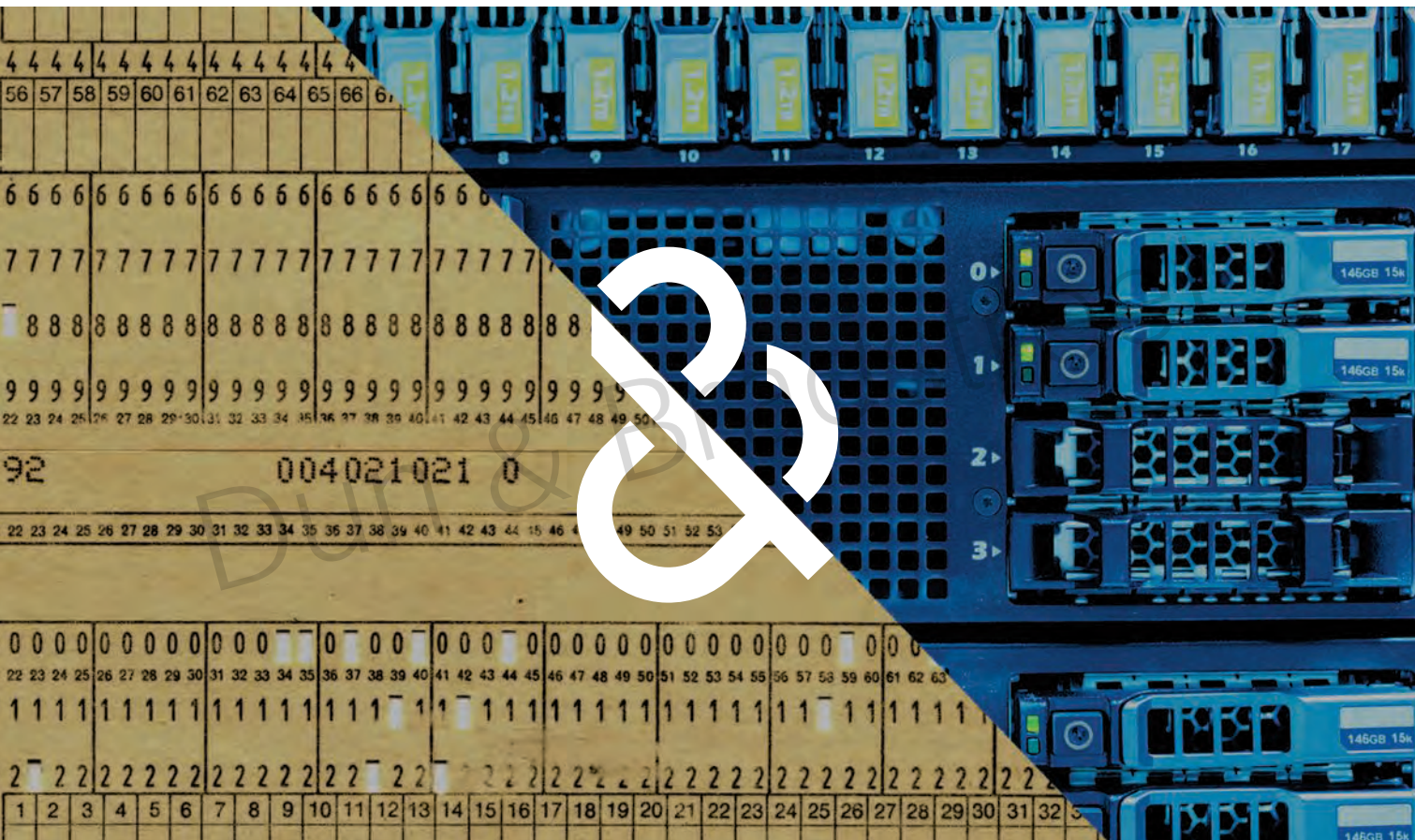
Apart from her past experience in finance, the company's success is largely due to Falguni's involvement in every critical aspect of the business such as inventory management, logistics, technology, marketing etc. Today Nykaa is a well-known retailer known for bringing popular brands such as M.A.C, Bobbi Brown, Clinique, Estee Lauder and Smashbox Cosmetics to India. The company operates on an omni channel model and currently has 22 stores across the country in two formats - Nykaa Luxe and Nykaa On Trend.



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B-1/603, Marathon Innova, Marathona Nextgen Complex, G.K. Marg, Lower Parel (West), Mumbai - 400013, Maharashtra
 Website: www.aarviencon.com | Email: info@aarviencon.com | Contact: 022-40499999

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|----------------------|
| Professional & Business Services | SME | Managing Director | Virendra D. Sanghavi |

Aarvi Encon Ltd started its business operations in 1987. The company is involved in delivering engineering and manpower outsourcing services. The company provides engineers, designers, on secondment / deputation to companies.

Dun & Bradstreet D-U-N-S® No 87-149-8723

Aastrid Life Sciences Private Limited

A-514, TTC Industrial Area, MIDC, Mahape, Navi Mumbai - 400701, Maharashtra
 Website: www.aastridlifesciences.com | Email: sunil.deshpande@aastrid.com | Contact: 022-41122626

| Sector | Category | Management Details | |
|-----------|----------|--------------------|-----------------|
| Chemicals | SME | Managing Director | Ravindra Jagtap |

Aastrid Life Sciences Pvt Ltd commenced its operations in the year 2011. The company is a research base manufacturer of intermediates, fine & speciality chemicals for pharmaceutical and allied industries.

Dun & Bradstreet D-U-N-S® No 91-528-9537

ABC Chemical Exports Private Limited

105/106 Kshitij Building, Veera Desai Road, Andheri West, Mumbai - 400058, Maharashtra
 Website: www.abcchemical.com | Email: india@abcchemical.com | Contact: 022-26766643

| Sector | Category | Management Details | |
|-----------|----------|--------------------|-------------------------|
| Chemicals | SME | Managing Director | Hirao Jethanand Thadani |

ABC Chemical Exports Pvt Ltd was established in the year 1984. Its product portfolio includes resins, pigments, additives, packaging raw materials and plasticizers among others.

Dun & Bradstreet D-U-N-S® No 67-772-2974

Active Clothing Co. Limited

Plot No. E-225, Phase VIII-B, Industrial Area, Mohali - 160059, Punjab
 Website: www.activesourcing.org | Email: rmehra@activesourcing.org | Contact: 0172-4313300

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|--------------|
| Textiles & Garments | SME | Managing Director | Rajesh Mehra |

Active Clothing Co. Ltd commenced its business in the year 1997. The company's business operations include manufacturing of apparels and also offers design, development, sourcing and retail of readymade garments.

Dun & Bradstreet D-U-N-S® No 87-405-5097

Addteq Software India Private Limited

Marjsoft IT Park, West Wing, 5th Floor, Office No. 501, Kalyani Nagar, Pune - 411014, Maharashtra
 Website: www.addteq.com | Email: skumar@addteq.com | Contact: 020-49181103

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------------------|
| IT & IT Enabled Services | SME | Director | Surinderpal Singh Kumar |

Addteq Software India Pvt Ltd is involved in providing business solutions to Enterprise clients. It uses the DevOps automation to create innovative solutions to solve business processes.





Dun & Bradstreet D-U-N-S® No 91-655-8106

ADG Online Solutions Private Limited

103-105, Charmwood Plaza, Charmwood Village, Faridabad - 121009, Haryana
Website: www.adgonline.in | Email: info@adgonline.in | Contact: 0129-4107527

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-----------------|
| IT & IT Enabled Services | SME | CEO & Co-Founder | Ms. Deepa Sayal |

ADG Online Solutions Pvt Ltd was incorporated in the year 2008. The company is involved in providing digital marketing and web development solutions across India and abroad.

Dun & Bradstreet D-U-N-S® No 87-140-0454

Aditi Hospital

Alhad' - 185 / R, Opp. Kalidas Sports Complex, P. K. Road, Mulund West, Mumbai - 400080, Maharashtra
Website: www.aditihospitalmulund.com | Email: info@aditihospital.net | Contact: 022-61116777

| Sector | Category | Management Details | |
|------------|----------|--------------------|----------------------------|
| Healthcare | SME | CEO | Capt. Adityavardhan Pathak |

Aditi Hospital was established in the year 1985. Initially started as an orthopaedic hospital, it expanded to multispecialty tertiary care hospital providing treatment in cardiology, neurology, nephrology, oncology, general surgery and gynaecology among others.

Dun & Bradstreet D-U-N-S® No 91-900-9134

Adtech Systems Limited

TC.5/2523, Golf Links, Kowdiar, Trivandrum - 695003, Kerala
Website: www.adtechindia.com | Email: adtsl@vsnl.com | Contact: 0471-2433805

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|-------------------|
| Professional & Business Services | SME | Managing Director | M. R. Subramonian |

Adtech Systems Ltd started in the year 1992. The company is involved in providing integrated electronic security systems to companies, industries and retail chains. It also focuses on non-conventional energy solutions.

Dun & Bradstreet D-U-N-S® No 87-689-3605

Advance Aqua Biotechnologies India Private Limited

"Aabt House" #62 P&T Colony- II, Near Sai Baba Temple, Vijayawada - 520008, Andhra Pradesh
Website: www.aabt.in | Email: aabtindia@yahoo.co.in | Contact: 0866-2485361

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Pharmaceuticals | SME | Proprietor | Mrs. P. Sujatha |

Advance Aqua Biotechnologies India Pvt Ltd (AABT) was established in the year 1999. The company's business operations include manufacturing of aquaculture, veterinary and poultry animal health care and nutritional needs for domestic and export market.

Dun & Bradstreet D-U-N-S® No 91-668-7291

Advance Syntex Limited

233/2 & 238/2, GIDC, POR, Ramangamdi, Vadodara - 391243, Gujarat
Website: www.midasglitter.com | Email: midas1002003@hotmail.com | Contact: 0265-2831400

| Sector | Category | Management Details | |
|---------------------------|----------|--------------------|-----------------------|
| Metalized polyester films | SME | Managing Director | Bhavan Dharendra Vora |

Advance Syntex Ltd was established in the year 1974. The company is engaged in manufacturing of precision cut glitter powder for various applications such as textile printing, molding and flocking over and above conventional decorative application.





Dun & Bradstreet D-U-N-S® No 67-548-0935

Agri Till India

Village Darar, Indri Road, Karnal - 132001, Haryana

Website: www.agritill.com | Email: umesh.ganotra@gmail.com | Contact: +91 9812433333

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|--------------|
| Engineering & Machinery | SME | Partner | Rohit Rajpal |

Agri Till India was established in the year 1970. The company's business includes manufacturing of agricultural components that produces disc blades and other tillage equipment.

Dun & Bradstreet D-U-N-S® No 67-741-8867

AKP Ferrocast Private Limited

663, Waghavade Road, Macche, Belgaum - 590014, Karnataka

Website: www.akpferrocast.com | Email: accounts@akpferrocast.com | Contact: 0831- 2440164

| Sector | Category | Management Details | |
|-------------------------|----------|---------------------|--------------|
| Engineering & Machinery | SME | Chairman & Director | Ram Bhandare |

AKP Ferrocast Pvt Ltd was established in the year 2008. The company is involved in the manufacturing of ductile and gray iron castings. The company caters to diesel engine components, compressors, automobile and many more.

Dun & Bradstreet D-U-N-S® No 91-703-8804

Akry Organics Private Limited

A318 Ahura Centre, Mahakali Caves Road, Andheri Road, Mumbai - 400093, Maharashtra

Website: www.akry.in | Email: pratik@akry.in | Contact: 022-30863371

| Sector | Category | Management Details | |
|-----------|----------|--------------------|------------------|
| Chemicals | SME | Director | Kamlesh Sanghavi |

Akry Organics Pvt Ltd was established in the year 1977. The company is involved in trading and manufacturing of ethylene glycols and the products include: diethylene glycol (DEG), triethylene glycol (TEG), and monoethylene glycol (MEG).

Dun & Bradstreet D-U-N-S® No 87-370-7144

APT Tools & Machinery India Private Limited

Door No:4/226 A, Chinnaquilli Main Road, Kallapalayam Village, Coimbatore - 641201, Tamil Nadu

Website: www.aptpack.com | Email: accounts@apttools.in | Contact: 080-71683125

| Sector | Category | Management Details | |
|-------------------------|----------|-------------------------------|---------------|
| Engineering & Machinery | SME | Director - Business Operation | S Karthikeyan |

APT Tools & Machinery India Pvt Ltd was established in the year 2003. The company's major products include coil nails, concrete nails, industrial stapler pins, crings, spring clips, roll clips and steel packing clips.

Dun & Bradstreet D-U-N-S® No 85-878-9032

Arcgate

G1-11, I. T. Park, M.I.A. (Extn.), Udaipur - 313003, Rajasthan

Website: www.arcgate.com | Email: kbagla@arcgate.com | Contact: +91 7742092381

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------|
| IT & IT Enabled Services | SME | CEO | Kunal Bagla |

Arcgate commenced its operations in the year 2005. The company provides services such as AI training, data augmentation, data enrichment, lead generation, customer on-boarding and order management mainly to startups.





Dun & Bradstreet D-U-N-S® No 65-065-6643

Arfin India Limited

B-302, Pelican House, GCCI Building, Ashram Road, Ahmedabad - 380009, Gujarat
Website: www.arfin.co.in | Email: info@arfin.co.in | Contact: 079-26583791

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------------------|-----------------|
| Engineering & Machinery | Mid-Corporate | Chairman & Whole Time Director | Mahendra R Shah |

Arfin India Ltd commenced its operations in the year 1992. The company's business operations include manufacturing of aluminium products, production of ferro alloys and is also in the business of aluminium recycling.

Dun & Bradstreet D-U-N-S® No 91-503-0523

Arien Metals Private Limited

C-07, Sector-80, G. B. Nagar, Noida - 201301, Uttar Pradesh
Website: www.arienglobal.com | Email: info@arienglobal.com | Contact: 0120-6532244

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------|
| Furniture and home décor | SME | Managing Director | Hetal Verma |

Arien Metals Pvt Ltd was established in the year 1999. The company is involved in manufacture and export of metal articles and products such as home decor, gardening, furniture and utensils.

Dun & Bradstreet D-U-N-S® No 67-791-1099

Arohan Financial Services Limited

PTI Building, 4th Floor, Dp-9, Sec V, Salt Lake, Kolkata - 700091, West Bengal
Website: www.arohan.in | Email: corpcom@arohan.in | Contact: 033-40156000

| Sector | Category | Management Details | |
|--------------------|---------------|--------------------|---------------------|
| Financial services | Mid-Corporate | Managing Director | Manoj Kumar Nambiar |

Arohan Financial Services Ltd was established in the year 2006. The company offers a wide suite of credit products serving underprivileged women, micro and small enterprises with focus on serving the central, eastern and north eastern parts of the country.

Dun & Bradstreet D-U-N-S® No 91-851-7439

Arora Aromatics Private Limited

2 K.M. Stone Moradabad Road Sambhal, Moradabad - 244302, Uttar Pradesh
Website: www.aroraaromatics.com | Email: exports@aroraaromatics.com | Contact: 05923-230624

| Sector | Category | Management Details | |
|----------------|----------|--------------------|--------------------|
| Essential Oils | SME | Managing Director | Arvind Kumar Arora |

Arora Aromatics Pvt Ltd, formed in the year 1976, manufactures menthol crystals, mint oils and essential oils. The products include natural products, natural essential oils, natural isolates and natural specialities.

Dun & Bradstreet D-U-N-S® No 65-102-7992

ATC Global Logistics Private Limited

901 Peninsula Towers, G. K. Marg, Lower Parel (West), Mumbai - 400013, Maharashtra
Website: www.atc.co.in | Email: atc@atc.co.in | Contact: 022-66513000

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|---------------------|
| Transportation & Logistics | SME | Managing Director | Shantanu Bhadkamkar |

ATC Global Logistics Pvt Ltd was founded in 1957. The company acts as a custom house agent, international freight forwarder, IATA air cargo agent, licensed multimodal transport operator, import - air consolidator etc.





Dun & Bradstreet D-U-N-S® No 67-548-0936

Atlas Life Sciences

2nd Floor, Shiromani Complex, Satellite Road, Ahmedabad - 380015, Gujarat
 Website: www.atlaslifesciences.com | Email: contact@atlaslifesciences.com | Contact: 079-26769721

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|------------------|
| Pharmaceuticals | SME | Chairman & MD | Jagdish K. Sheth |

Atlas Life Sciences was established in the year 2009. The company is involved in manufacturing of APIs (Pregabalin, Levosulpiride) and API intermediates (R-CHM, bromo compound, L – Phenylephrine Base).

Dun & Bradstreet D-U-N-S® No 91-533-6775

Auto Ignition Limited

49 Km Milestone, Main Mathura Road, Village Prithla, District Palwal - 121102, Haryana
 Website: www.autolek.com | Email: joshendervirk@autolek.com | Contact: 01275-249200

| Sector | Category | Management Details | |
|-----------------|---------------|--------------------|---------------|
| Auto Components | Mid-Corporate | Managing Director | Ishaan Sarine |

Auto Ignition Ltd was incorporated in the year 1971. The company manufactures starter motors, alternators and components for tractors, commercial vehicles, generating sets, off-road vehicles and other stationery engines.

Dun & Bradstreet D-U-N-S® No 65-035-3456

AV Global Corporation Private Limited

201, New Delhi House, Barakhamba Road, New Delhi - 110001, Delhi
 Website: www.avglobal.in | Email: oparora@avglobal.in | Contact: 011-43565656

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|-------------|
| Transportation & Logistics | SME | Managing Director | Vijay Mehta |

AV Global Corporation Pvt Ltd was incorporated in the year 2007. The company is involved in providing total logistic solutions and also acts as a custom broker on a PAN India basis.

Dun & Bradstreet D-U-N-S® No 65-024-8862

Ayush Kasliwal Design Private Limited

F-687, Sitapura Industrial Area, Jaipur - 302022, Rajasthan
 Website: www.akfdstudio.com | Email: jyoti@akfdstudio.com | Contact: 0141-4068400-4

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|----------------|
| Furniture and home décor | SME | Director | Jyoti Kasliwal |

Ayush Kasliwal Design Pvt Ltd was established in the year 2006. The company manufactures Handicraft products and furniture and has four business verticals viz Exports, Projects, Retail in furniture, design, craft & culture and Design Consultancy.

Dun & Bradstreet D-U-N-S® No 67-780-0296

Azad Engineering Private Limited

90/C, Phase 1, IDA, Jeedimetla, Hyderabad - 500055, Telangana
 Website: www.azad.in | Email: info@azad.in | Contact: 040-23097007

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|----------------|
| Engineering & Machinery | SME | Managing Director | Rakesh Chopdar |

Azad Engineering Pvt Ltd was incorporated in the year 2008. The company's business operations include manufacturing of turbine and aerospace parts required by power generation and aerospace OEMs.





Dun & Bradstreet D-U-N-S® No 65-080-1066

Bansal Roofing Products Limited

3/2, Labdhi Industrial Estate, Acid Mill Compound, Ranmukteshwar Road, Pratapnagar, Vadodara - 390004, Gujarat
Website: www.bansalroofing.com | Email: reception@bansalroofing.com | Contact: 0265-2581365

| Sector | Category | Management Details | |
|------------------|----------|--------------------|---------------------|
| Roofing products | SME | Chairman & MD | Kaushal Kumar Gupta |

Bansal Roofing Products Ltd was established in the year 2008. The company manufactures roofing products and accessories such as metal roofing sheets, pre engineered building, colour coated roofing sheets, skylight sheets, Z and C purlins etc.

Dun & Bradstreet D-U-N-S® No 67-611-0691

BCH Electric Limited

1105, New Delhi House, 27, Barakhama Road, New Delhi - 110001, Delhi
Website: www.bchindia.com | Email: marketing@bchindia.com | Contact: 011-43673100

| Sector | Category | Management Details | |
|-------------------------------|---------------|--------------------|-------------|
| Electrical & Electronic Goods | Mid-Corporate | Chairman & MD | O P Bhartia |

BCH Electric Ltd was established in the year 1965. The company's business includes manufacturing of switchgear and low voltage panel of low voltage electrical and electronic controls in India.

Dun & Bradstreet D-U-N-S® No 91-561-4056

Bella Casa Fashion & Retail Limited

E-102, 103, Epip, Sitapura Industrial Area, Jaipur - 302029, Rajasthan
Website: www.bellacasa.in | Email: info@bellacasa.in | Contact: 0141-2771844

| Sector | Category | Management Details | |
|---------------------|----------|---------------------|--------------------|
| Textiles & Garments | SME | Whole Time Director | Harish Kumar Gupta |

Bella Casa Fashion & Retail Ltd was established in the year 1996. The company's business includes complete in-house designing and manufacturing of home textiles and ethnic fashion apparel with a PAN India distribution network.

Dun & Bradstreet D-U-N-S® No 91-856-8734

Bhagat Aromatics Limited

A-76, Sector - 57, G B Nagar, Noida - 201301, Uttar Pradesh
Website: www.mentholcrystals.com | Email: accounts@mentholcrystals.com | Contact: 011-4044300

| Sector | Category | Management Details | |
|----------------|----------|--------------------|-----------------------------|
| Essential Oils | SME | Director | Praveen Laxminarayan Biyani |

Bhagat Aromatics Ltd was established in the year 1989. The company is involved in manufacturing of menthol crystals, mint oils and other essential oils.

Dun & Bradstreet D-U-N-S® No 91-704-8100

Bhalaria Metal Craft Private Limited

3,4 Raj Asman, Gr. Flr, Vijay Home Complex, Swami Shree Satyanandji Maharaj Marg Dist. Thane - 401101, Maharashtra
Website: www.bhalariametal.com | Email: accounts@bhalariametal.com | Contact: 022-28198226

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------|
| Engineering & Machinery | SME | Managing Director | Hitendra Bhalaria |

Bhalaria Metal Craft Pvt Ltd was established in the year 1994. The company is involved in manufacturing and exports of stainless steel products of flatware and hollow ware specializing in products for restaurant supplies like bars, desserts, table, beverage etc.





Dun & Bradstreet D-U-N-S® No 92-028-4036

Bharat Parenterals Limited

Survey No. 144 & 145, Village - Haripura, Taluka-Savli, Dist: Vadodara - 391520, Gujarat
 Website: www.bplindia.in | Email: info@bplindia.in | Contact: +91 909928332

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Pharmaceuticals | SME | Managing Director | Bharat R. Desai |

Bharat Parenterals Ltd was incorporated in 1992. The company's portfolio of general products include Atenolol tablets, Isoniazide tablets, Amino acids and Vitamins capsules, Indomethacin capsules and Cloxacillin syrup among others.

Dun & Bradstreet D-U-N-S® No 87-404-6224

Blueprint Technologies Private Limited

25-30, 4th Floor, Ramky House, 2nd Cross, Kalyan Nagar, Hennur Cross, Bengaluru - 560043, Karnataka
 Website: www.bpterp.com | Email: info@bpterp.com | Contact: 080-46204601

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-----------|
| IT & IT Enabled Services | SME | Managing Director | Rony John |

Blueprint Technologies Pvt Ltd was established in the year 2010. The company is involved in providing end to end ERP Solutions in SAP and Kronos Products to various industries such as manufacturing, oil & gas, pharma, banking and many more.

Dun & Bradstreet D-U-N-S® No 85-904-2399

Brickwork India Private Limited

3rd Floor, Raj Alkaa Park, Kalena Agrahara, Baneerghatta Road, Bengaluru - 560076, Karnataka
 Website: www.brickworkindia.com | Email: sharada.shivram@brickworkindia.com | Contact: 080-40409999

| Sector | Category | Management Details | |
|----------------------------------|----------|-----------------------------|----------------|
| Professional & Business Services | SME | Chairman / Founder Director | Vivek Kulkarni |

Brickwork India Pvt Ltd was established in 2005. The company provides outsourcing services with the concept of Remote Executive Assistance (REA). The company's portfolio comprises admin services, knowledge services and technical services.

Dun & Bradstreet D-U-N-S® No 87-278-6948

Brilliant Polymers Private Limited

78 Jolly Maker Chambers II, Nariman Point, Mumbai - 400021, Maharashtra
 Website: www.brilliantploymers.com | Email: legal@brilliantploymers.com | Contact: 022-22040181

| Sector | Category | Management Details | |
|-----------|----------|--------------------|---------------|
| Chemicals | SME | Managing Director | Gaurav Talwar |

Brilliant Polymers Pvt Ltd was established in the year 2011. The company manufactures laminating adhesives for flexible packaging applications including solvent based and solvent free adhesives, solvent based and water based primer, etc.

Dun & Bradstreet D-U-N-S® No 67-594-1500

Cadmaxx Solutions Private Limited

No. 2095, 5th Floor, 9th Cross, RPC Layout, Vijaynagar, Bengaluru - 560104, Karnataka
 Website: www.cadmaxx.com | Email: patilarunc@cadmaxx.com | Contact: 080-41270467

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|--------------------|
| Professional & Business Services | SME | Managing Director | Patil Arun Kumar C |

Cadmaxx Solutions Pvt Ltd was established in 2010. The company's business portfolio includes staffing solutions, skill development, engineering services, product design and development.





Dun & Bradstreet D-U-N-S® No 87-368-5923

Calco Poly Technik Private Limited

Aggarwal Millenium Tower, 882-883, Netaji Subhash Place, New Delhi - 110034, Delhi
Website: www.calco.in | Email: export@calco.in | Contact: 011-43082333

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|-------------|
| Plastic & Plastic products | SME | Director | Varun Gupta |

Calco Poly Technik Pvt Ltd was incorporated in the year 2010. The company's product portfolio includes PC compunds, PA-6 compound, PA-66 compound, PBT-compound, ABS-compound, SAN-compound and PPS-compound among others.

Dun & Bradstreet D-U-N-S® No 87-096-6845

Captain Tractors Private Limited

106, Royal Complex, Bhutkhana Chowk, Dhebar Road, Rajkot - 360002, Gujarat
Website: www.captaintractors.com | Email: info@captaintractors.com | Contact: 02827-252547

| Sector | Category | Management Details | |
|-------------|----------|--------------------|-----------------|
| Automobiles | SME | Managing Director | Rajesh Movaliya |

Captain Tractors Pvt Ltd was established in the year 1994. The company's business includes manufacturing and exports of compact tractors and agriculture implements such as reversible plough, disc harrow ridger and many more.

Dun & Bradstreet D-U-N-S® No 65-067-4047

Catvision Limited

E-14 & 15, Sector-08, Noida - 201301, Uttar Pradesh
Website: www.catvisionindia.com | Email: catvision@catvisionindia.com | Contact: 0120-4936750

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|------------------|
| Electrical & Electronic Goods | SME | Managing Director | Syed Athar Abbas |

Catvision Ltd was established in the year 1985. The company is engaged in manufacturing and selling of complete range of digital & non-digital products for cable television industry which include digital head end, networking and distribution equipment, set top boxes etc.

Dun & Bradstreet D-U-N-S® No 91-815-0983

Chemcrux Enterprises Limited

T-7, National Plaza, R.C. Dutt Road, Alkapuri, Vadodara -390007, Gujarat
Website: www.chemcrux.com | Email: girishshah@chemcrux.com | Contact: 0265-2344803

| Sector | Category | Management Details | |
|-----------|----------|--------------------------------|------------------|
| Chemicals | SME | Chairman & Whole Time Director | Girishkumar Shah |

Chemcrux Enterprises Ltd was established in the year 1996. The company is involved in the manufacturing of intermediates and chemicals used in manufacture of bulk drugs, electro-plating, pharmaceuticals, dyes and pigments.

Dun & Bradstreet D-U-N-S® No 91-609-1770

Cherry Hill Interiors Private Limited

E-25, East Of Kailash, New Delhi - 110065, Delhi
Website: www.cherryhill.in | Email: contact@cherryhill.in | Contact: 011-49201900

| Sector | Category | Management Details | |
|----------------------------------|---------------|--------------------|----------------|
| Professional & Business Services | Mid-Corporate | CEO | Gaurav Kashyap |

Cherry Hill Interiors Pvt Ltd was established in the year 1987. The company's service portfolio includes design and build services, general contracting services, international products (such as imported furniture) and specialized services such as LEED certified projects.





Dun & Bradstreet D-U-N-S® No 91-847-0852

Choksi Laboratories Limited

6/3 Manoramaganj, Indore - 452001, Madhya Pradesh
 Website: www.choksilab.com | Email: info@choksilab.com | Contact: 0731-4243888

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|--------------|
| Professional & Business Services | SME | CEO & MD | Sunil Choksi |

Choksi Laboratories Ltd was established in the year 1982. The company is a contract research and testing organization providing analytical research and testing services to pharmaceutical, healthcare sectors etc.

Dun & Bradstreet D-U-N-S® No 65-026-4489

Citizen Press Components

E- 599 -600, Phase VII, Focal Point, Ludhiana - 141010, Punjab
 Website: www.citizencomponents.com | Email: info@citizencomponents.com | Contact: +91 9814025711

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Auto Components | SME | CEO | Manjinder Singh |

Citizen Press Components was established in the year 1990. The company is involved in the manufacturing of auto Components which includes suspension, welded fabrication, tubular components, oil seal parts and many more.

Dun & Bradstreet D-U-N-S® No 65-071-5725

CMI FPE Limited

Mehta House, Plot No. 64, Road No. 13, MIDC, Andheri East, Mumbai - 400093, Maharashtra
 Website: www.cmifpe.com | Email: investors@cmifpe.com | Contact: 022-66762727

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------|--------------|
| Engineering & Machinery | Mid-Corporate | Managing Director | Raman Madhok |

CMI FPE Ltd was incorporated in the year 1986. The company's business operations include designing, engineering, installation, and manufacturing components of cold rolling mill complexes, processing lines, chemical equipment, industrial furnaces for steel industry.

Dun & Bradstreet D-U-N-S® No 86-217-5486

Commnet Networks Private Limited

Convergence Centre, Raheja District-I, B3 & B4 Plot No.Gen-2/1/B, D Block, Juinagar, Navi Mumbai - 400706, Maharashtra
 Website: www.commnetnetworks.com | Email: info@commnetnetworks.com | Contact: 022-67734100

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-----------------------|
| IT & IT Enabled Services | SME | Chairman & MD | Shriprakash R. Pandey |

Commnet Networks Pvt Ltd was established in the year 1998. The company is involved in providing advanced engineering and digital technology solutions to oil and gas, power, transportation, mining and other related sectors.

Dun & Bradstreet D-U-N-S® No 91-734-0655

Connectwell Industries Private Limited

D-7, MIDC, Phase II, Dombivli - 421204, Maharashtra
 Website: www.connectwell.com | Email: connect@connectwell.com | Contact: 0251-6762600

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|--------------|
| Electrical & Electronic Goods | SME | Managing Director | Vijay Saheta |

Connectwell Industries Pvt Ltd was established in the year 1978. The company is involved in the manufacturing of terminal blocks and its product range includes Din Rail, PCB terminal blocks, interface modules, switching power supplies and many more.





Dun & Bradstreet D-U-N-S® No 65-007-2809

CORE Energy Systems Private Limited

9th Floor, Platina, G Block, Plot C 59, Bandra Kurla Complex, Bandra (East), Mumbai - 400051, Maharashtra
Website: www.core.co.in | Email: nagesh@core.co.in | Contact: 0251-2444800

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-----------------|
| Engineering & Machinery | SME | Chairman & MD | Nagesh Basarkar |

CORE Energy Systems Pvt Ltd was established in the year 1997. The company provides services in areas of engineered solutions, project Management, turnkey installations and high end engineering for niche areas of oil & gas, nuclear and defence.

Dun & Bradstreet D-U-N-S® No 92-050-2049

Cygnnet Infotech Private Limited

16, Swastik Society, Near Amco Bank, Stadium Circle, Navrangpura, Ahmedabad - 380009, Gujarat
Website: www.cygnnet-infotech.com | Email: inquiry@cygnnetinfotech.com | Contact: 079-67124000

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|------------------|
| IT & IT Enabled Services | SME | Managing Director | Niraj Hutheesing |

Cygnnet Infotech Pvt Ltd was established in the year 2000. The company's service portfolio includes application development, product engineering services, web content management and mobile application development among others.

Dun & Bradstreet D-U-N-S® No 65-031-3369

Dalmia Tea Plantation & Industries Limited

130, Cotton Stree, Kolkata - 700007, West Bengal
Website: www.mldalmiagroup.com | Email: kolkata@mldgroup.in | Contact: 033-40176900

| Sector | Category | Management Details | |
|---------------------------------|----------|--------------------|----------------------|
| Food Processing & Agro Products | SME | Director | Girdhar Gopal Dalmia |

Dalmia Tea Plantation & Industries Ltd was established in the year 1980. The company's business operations include processing of tea and manufacturing of plastic woven sacks in India.

Dun & Bradstreet D-U-N-S® No 91-522-5945

Diffusion Engineers Limited

T5 & 6, M.I.D.C., Hingna Industrial Area, Nagpur - 440016, Maharashtra
Website: www.diffusionengineers.com | Email: info@diffusionengineers.com | Contact: 07104-232820

| Sector | Category | Management Details | |
|-------------------------|----------|------------------------------|------------|
| Engineering & Machinery | SME | Chairman & Managing Director | N. K. Garg |

Diffusion Engineers Ltd was established in the year 1983. The company is involved in the manufacturing and marketing of the welding consumables, flux cold wires, wear plates, regeneration of critical components and cold repairs compound.

Dun & Bradstreet D-U-N-S® No 91-554-0256

E-Connect Solutions Private Limited

G-18, 19, 20, IT Park, M.I.A, Udaipur - 313003, Rajasthan
Website: www.e-connectsolutions.com | Email: sales@e-connectsolutions.com | Contact: 0294-3057300

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|---------------|
| IT & IT Enabled Services | SME | Managing Director | Manoj Agarwal |

E-Connect Solutions Pvt Ltd was established in the year 1999. The company provides end-to-end business and IT solutions, e-governance, corporate solutions and specializes in technologies like Oracle/DB2/MS SQL, Java and Java Mobile Framework.





Dun & Bradstreet D-U-N-S® No 86-265-0554

ECOS (I) Mobility & Hospitality Private Limited

238, 2nd Floor, Okhla-3, New Delhi - 11002, Delhi
 Website: www.ecorentacar.com | Email: legal@ecorentacar.com | Contact: 011-40794079

| Sector | Category | Management Details | |
|------------------------|---------------|--------------------|---------------|
| Travel and hospitality | Mid-Corporate | Managing Director | Rajesh Loomba |

ECOS (I) Mobility & Hospitality Pvt Ltd was incorporated in the year 1996. The company is involved in providing luxury cars on rent to individuals, corporates, hotels, tour operators, management companies, BPOs and events.

Dun & Bradstreet D-U-N-S® No 85-891-1245

Eduspark International Private Limited

Motilal Nagar, Srirang Sabde Marg, Off Link Road, Goregaon (West), Mumbai - 400104, Maharashtra
 Website: www.vibgyorhigh.com | Email: neha.mehra@vibgyorhigh.com | Contact: 022-62487000

| Sector | Category | Management Details | |
|-----------|----------|--------------------|------------------|
| Education | SME | Founder Chairman | Rustom Kerawalla |

Eduspark International Pvt Ltd owns the VIBGYOR Group of schools which is a chain of K-12 Schools with its presence in nine markets - Mumbai, Pune, Bengaluru, Mangaluru, Kolhapur, Surat, Lucknow, Vadodara and Gurugram.

Dun & Bradstreet D-U-N-S® No 65-018-6950

Electronic Automation Private Limited

No. 20, K.H.B. Industrial Area, Yelahanka, Bengaluru - 560064, Karnataka
 Website: www.eaplindia.com | Email: sales@eaplindiamail.com | Contact: 080-42802345

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------------------------|--------------------|
| Electrical & Electronic Goods | SME | Co-Founder & Sr. Director EAPL Group | Shreedhar P. Kamat |

Electronic Automation Pvt Ltd was established in the year 1984. The company is involved in the manufacturing of electronic timers, programmable annunciators, energy meters, time switches, protection relays, counters, hour meters and many more products.

Dun & Bradstreet D-U-N-S® No 91-521-0251

Embee Software Private Limited

701 Advent Atria, Chincholi Bunder Road, Malad West, Mumbai - 400064, Maharashtra
 Website: www.embee.co.in | Email: connect@embee.co.in | Contact: 022-40745678

| Sector | Category | Management Details | |
|--------------------------|---------------|--------------------|----------------|
| IT & IT Enabled Services | Mid-Corporate | CEO & MD | Sudhir Kothari |

Embee Software Pvt Ltd was incorporated in the year 1992. The company is involved in providing cloud services and system integration services through its solutions viz Application Modernization, Modern Workspace Solution, Cloud Architecting, BI, etc.

Dun & Bradstreet D-U-N-S® No 65-067-4471

Enrich Energy Private Limited

302, Orion Building, Koregaon Park, Pune - 411001, Maharashtra
 Website: www.enrichenergy.com | Email: info@enrichenergy.com | Contact: 020-26050080

| Sector | Category | Management Details | |
|------------------|----------|--------------------|---------------|
| Renewable Energy | SME | CEO & MD | Ankit Kanchal |

Enrich Energy Pvt Ltd was incepted in 2011 and operates in the solar energy domain offering full spectrum services providing end to end solutions & EPC for both solar ground mounted & rooftop projects.





Dun & Bradstreet D-U-N-S® No 91-661-1882

Everfast Freight Forwarders Private Limited

FF CS 02, Ansal Plaza, Vaishali, Ghaziabad - 201010, Uttar Pradesh
Website: www.everfastfreight.com | Email: info@everfastfreight.com | Contact: 0120-4184500

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|------------|
| Transportation & Logistics | SME | Managing Director | Arun Kumar |

Everfast Freight Forwarders Pvt Ltd was established in the year 1997. The company provides services in areas of international forwarding and has specialisation into air, sea, exports and imports.

Dun & Bradstreet D-U-N-S® No 91-819-9316

e-Zest Solutions Limited

2nd Floor, Anand Nilay Business Center, Near Karve Statue, Karve Road, Kothrud, Pune - 411029, Maharashtra
Website: www.e-zest.com | Email: info@e-zest.in | Contact: +91 8055839378

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------------|
| IT & IT Enabled Services | SME | CEO & Founder | Devendra Deshmukh |

e-Zest Solutions Ltd was established in the year 2000. The company is involved in providing software development and consulting services for cloud computing, enterprise mobility, big data and analytics, user experience and digital commerce.

Dun & Bradstreet D-U-N-S® No 87-682-6705

Five Core Electronics Limited

WZ-15B, Ground Floor, Uggersain Market, Ashok Nagar, New Delhi - 110018, Delhi
Website: www.5core.com | Email: info@5core.in | Contact: 011-28128000

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|---------------------|
| Electrical & Electronic Goods | SME | Managing Director | Amarjit Singh Kalra |

Five Core Electronics Ltd was established in the year 2002. The company is involved in the manufacturing and exports of public address systems, car speakers, woofers, amplifiers, bass tubes & tweeters, home theaters, computers speakers and many more.

Dun & Bradstreet D-U-N-S® No 65-046-6498

Fun Zoo Toys (India)

81 Toy City, Greater Noida - 201306, Uttar Pradesh
Website: www.funzootoys.com | Email: naresh@funzoogroup.com | Contact: 0120-6477062

| Sector | Category | Management Details | |
|--------|----------|----------------------|--------------------|
| Toys | SME | Proprietor & Founder | Mrs. Santosh Gupta |

Fun Zoo Toys (India) is primarily into manufacturing and exports of soft toys and home furnishing items. Its product range includes dolls, hanging toys, teddy bears and cushions among others.

Dun & Bradstreet D-U-N-S® No 87-390-9909

Gadgetwood Eservices Private Limited

33/33A, Rama Road, Kriti Nagar, New Delhi - 110015, Delhi
Website: www.yaantra.com | Email: ankit@yaantra.com | Contact: 011-66336633

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|------------|
| Professional & Business Services | SME | CEO & Co-Founder | Jayant Jha |

Gadgetwood Eservices Pvt Ltd (Yaantra) was incorporated in the year 2013. The company's business operations include refurbishment of mobile phones, mobile repair services and support services for smartphones, tablets and laptops.





Dun & Bradstreet D-U-N-S® No 91-716-2518

Galaxy Office Automation Private Limited

B Wing, 602, Lotus Corporate Park, Graham Firth Compound, Opp. Raheja Ridgewood, Goregaon (E), Mumbai - 400063, Maharashtra
 Website: www.goapl.com | Email: galaxyinfo@goapl.com | Contact: 022-46108777

| Sector | Category | Management Details | |
|--------------------------|---------------|--------------------|-------------------|
| IT & IT Enabled Services | Mid-Corporate | Chairman & MD | Anoop Pai Dhungat |

Galaxy Office Automation Pvt Ltd was established in the year 1987. The company provides systems integration services and solutions for infrastructure, networking, security, mobility, and business intelligence to small, medium and large enterprises.

Dun & Bradstreet D-U-N-S® No 65-005-4062

GeBBS Healthcare Solutions Private Limited

First Floor, Building No 3, Mindspace, Serene Properties, Airoli - 400708, Maharashtra
 Website: www.gebbs.com | Email: info@gebbs.com | Contact: 022-39487300

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|----------------|
| IT & IT Enabled Services | SME | Managing Director | Milind Godbole |

GeBBS Healthcare Solutions Pvt Ltd was established in the year 2005. The company provides revenue cycle management (RCM) & health information management (HIM) solutions and also provides end-to-end business solutions in resolving client's billing challenges.

Dun & Bradstreet D-U-N-S® No 86-041-0980

Gishnu Gears

329/1-A, V.K.Road, Peelamedu, Coimbatore - 641004, Tamil Nadu
 Website: www.gishnugears.com | Email: accounts@mmgears.in | Contact: 0422-2627884

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------|
| Auto Components | SME | Proprietor | R. Mysamy |

Gishnu Gears was established in the year 2011. The company is involved in manufacturing standard gear boxes, customised gear boxes and special level gear boxes for automobile application.

Dun & Bradstreet D-U-N-S® No 67-782-8218

Global Castings Private Limited

1, Sardar Shankar Road, Kolkata - 700026, West Bengal
 Website: www.globalcastings.in | Email: info@globalcastings.in | Contact: 033-24635029

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------|
| Engineering & Machinery | SME | Managing Director | Saurav Shah |

Global Casting Pvt Ltd was established in the year 2010. The company is involved in the manufacturing of ductile and grey iron castings and its key products includes municipal castings, pipe fittings, pumps and valves and counter weights.

Dun & Bradstreet D-U-N-S® No 91-541-4132

Globela Pharma Private Limited

Plot No. 357 & 358, Road No. 3, GIDC, Sachin, Surat - 394230, Gujarat
 Website: www.globelapharma.com | Email: sales@globelapharma.com | Contact: 0261-2398058

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|---------------------------|
| Pharmaceuticals | SME | Managing Director | Dr. Bhanubhai S Vaghashia |

Globela Pharma Pvt Ltd was incorporated in the year 2006. The company is involved in the manufacture of pharmaceutical formulations and its products include Renoket, Pinnacle ORS, Sivoloratidine and many others.





Dun & Bradstreet D-U-N-S® No 85-950-1500

Go Fashions (India) Private Limited

Sathak Center, 5th Floor, No 4 Nungambakkam High Road, Chennai - 600034, Tamil Nadu
Website: www.gocolors.com | Email: mail1@gocolors.com | Contact: 044-42111777

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|-----------------------|
| Textiles & Garments | SME | Managing Director | Prakash Kumar Saraogi |

Go Fashions (India) Pvt Ltd was established in the year 2010. The company's business operations include retailing of cotton fabric legwear products such as leggings, palazzos, denim, etc for women and girls.

Dun & Bradstreet D-U-N-S® No 86-414-9750

Golden Seams Industries Private Limited

014, Peninsula Centre, Dr SS Rao Road, Parel, Mumbai - 400012, Maharashtra
Website: www.goldenseams.in | Email: subhash@goldenseams.in | Contact: 080-23713451

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|-----------------|
| Textiles & Garments | SME | Managing Director | Sanjeev Mukhija |

Golden Seams Industries Pvt Ltd was established in the year 2004. The company is involved in the manufacturing of garments and offers apparel products which includes casual wear, active wear, leisure wear, sleepwear, innerwear and more.

Dun & Bradstreet D-U-N-S® No 72-596-7090

Green Gold Animation Private Limited

The Platina, 11th Floor, A Block, APHB, Kondapur Road, Gachibowli, Hyderabad - 500032, Telangana
Website: www.greengold.tv | Email: connect@greengold.tv | Contact: 040-44361900

| Sector | Category | Management Details | |
|-----------|----------|--------------------|---------------------|
| Animation | SME | Founder & MD | Rajiv Chilakalapudi |

Green Gold Animation Pvt Ltd was established in 2004. The company is engaged in creation of original Indian animation content and is involved in licensing & merchandising, movie production & distribution, digital business, retail stores & events.

Dun & Bradstreet D-U-N-S® No 65-042-9608

Grind Master Machines Private Limited

B-10/11/14 MIDC, Railway Station Area, Aurangabad - 431005, Maharashtra
Website: www.grindmaster.co.in | Email: sales@grindmaster.co.in | Contact: 0240-2374104

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|----------------------|
| Engineering & Machinery | SME | Chairman & MD | Milind Dinkar Kelkar |

Grind Master Machines Pvt Ltd was incorporated in the year 1993. The company is involved in the manufacturing of machinery and equipment for metal finishing, deburring, microfinishing and robotic automation.

Dun & Bradstreet D-U-N-S® No 91-852-9975

Gupta Machine Tools Private Limited

122, Avenue South, Santoshpur, Ground Floor, Flat No-B, Kolkata - 700075, West Bengal
Website: www.precision-stampings.com | Email: harsh.gupta@prestamp.in | Contact: 0129-4023631

| Sector | Category | Management Details | |
|-------------------------------|---------------|--------------------|-------------|
| Electrical & Electronic Goods | Mid-Corporate | Chairman & MD | Mohan Gupta |

Gupta Machine Tools Pvt Ltd commenced its business operations in the year 1954. The company is involved in the manufacturing, trading and export of electric stampings and lamination.





Dun & Bradstreet D-U-N-S® No 87-682-8436

H. K. Jewels Private Limited

1701- A, the Capital, 'B' Wing, 17th Floor, Opp ICICI Bank, Bandra Kurla Complex, Bandra (East), Mumbai - 400051, Maharashtra
Website: www.kisna.com | Email: info@kisna.com | Contact: 022-67160000

| Sector | Category | Management Details | |
|------------------|---------------|--------------------|--------------|
| Gems & Jewellery | Mid-Corporate | General Manager | Parag A Shah |

H. K. Jewels Pvt Ltd was established in the year 2009. The company's business operations include manufacturing diamond studded gold jewellery and some of the products include rings, earrings, pendants, necklaces, bangles and bracelets.

Dun & Bradstreet D-U-N-S® No 91-808-6877

HD Fire Protect Private Limited

D-6/2, Road No.34, Wagle Industrial Estate, Thane - 400604, Maharashtra
Website: www.hdfire.com | Email: info@hdfire.com | Contact: 022-21582600

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|------------------|
| Engineering & Machinery | SME | Managing Director | Harish Dharamshi |

HD Fire Protect Pvt Ltd was established in the year 1990. The company's business operations include design, development and manufacture of fire fighting equipment and systems, including standard and customized solutions.

Dun & Bradstreet D-U-N-S® No 65-074-6840

Hexagon Nutrition (Exports) Private Limited

Plot No. B-11, Phase-1, MEPZ-SEZ, Tambaram, Chennai - 600045, Tamil Nadu
Website: www.hexagonnutrition.com | Email: amit.k@hexagonnutrition.com | Contact: 044-22625252 / 50

| Sector | Category | Management Details | |
|---------------------------------|----------|--------------------|--------------|
| Food Processing & Agro Products | SME | Sr. Vice President | Amit Kataria |

Hexagon Nutrition (Exports) Pvt Ltd was established in the year 1991. The company manufactures and markets products such as micronutrient powders that fulfills the nutritional needs in areas of illness, wellness and lifestyle disease management.

Dun & Bradstreet D-U-N-S® No 91-853-9086

HGS (India) Limited

A-259 (2nd Portion), Defence Colony, New Delhi - 110024, Delhi
Website: www.hgsindia.com | Email: sales@hgsindia.com | Contact: 011-46066604

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|-----------|
| Electrical & Electronic Goods | SME | Managing Director | Anil Dass |

HGS (India) Ltd was established in the year 1986. The company is involved in the manufacturing of geophone strings, connectors and cables and its product range includes geophone testers, geophone cases & leader cables, battery chargers and many more.

Dun & Bradstreet D-U-N-S® No 65-044-0274

Holostik India Limited

C-117, Sector-2, Noida - 201301, Uttar Pradesh
Website: www.holostik.com | Email: marcom@holostik.com | Contact: 0120-4192700

| Sector | Category | Management Details | |
|-----------|----------|--------------------|---------------------|
| Holograms | SME | Chairman & MD | Umendra Kumar Gupta |

Holostik India Ltd was established in the year 1991. The company is involved in providing anti-counterfeiting products and solutions which includes security holograms, security labels, tax/revenue stamps and others.





Dun & Bradstreet D-U-N-S® No 72-599-3401

Hydro Prokav Pumps India Private Limited

170/2, 170/3, Private Industrial Estate, SIDCO, Coimbatore - 641021, Tamil Nadu
Website: www.hppumps.com | Email: hydroprokav@vsnl.net | Contact: 0422-4301900

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------|
| Engineering & Machinery | SME | Managing Director | Dr.Srinivasa Giri |

Hydro Prokav Pumps India Pvt Ltd was incorporated in the year 2001. The company is involved in the manufacturing and exports of all types of positive displacements such as PC pumps, screw pumps, lobe pumps, etc.

Dun & Bradstreet D-U-N-S® No 91-599-5514

Ice Make Refrigeration Limited

Survey No. 226/227, Dantali Industrial Estate, Gota Vadsar Road, Ta: Kalol, Dist: Gandhinagar - 382721, Gujarat
Website: www.icemakeindia.com | Email: info@icemakeindia.com | Contact: +91 9879107884

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------|
| Engineering & Machinery | SME | Chairman & MD | Chandrakant Patel |

Ice Make Refrigeration Ltd was established in the year 1993. The company's business includes manufacturing and supply of refrigeration products and equipments and is also engaged in providing customised cooling solutions.

Dun & Bradstreet D-U-N-S® No 87-682-3843

Iclean Hollow Metal Systems Private Limited

3rd Floor, Ratna Arcade, Sy. No. 126-128, Kompally, Hyderabad - 500014, Telangana
Website: www.icleanhollowmetal.com | Email: cfo@icleanhollowmetal.com | Contact: 040-27165311

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|---------|
| Engineering & Machinery | SME | Managing Director | K. Gopi |

Iclean Hollow Metal Systems Pvt Ltd was incorporated in the year 2015. The company's business operations include manufacturing of hollow metal doors in commercial, residential and industrial sectors.

Dun & Bradstreet D-U-N-S® No 91-558-4023

Imtiara Consultants Private Limited

25-26, Community Centre, Zamrudpur, New Delhi - 110048, Delhi
Website: www.indianinc.com | Email: info@indianinc.com | Contact: 011-29248101-3

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|-----------------|
| Professional & Business Services | SME | Managing Director | Christine E Rai |

Imtiara Consultants Pvt Ltd was established in the year 1997. The company provides services in areas of sourcing, product development, order management, compliance, logistics operations, consultancy for the facilitation of exports of various products.

Dun & Bradstreet D-U-N-S® No 87-684-0486

Innovent Spaces Private Limited

Careernet Campus, Plot No. 53, Kariyamma Aghara Road, Devarabisanahalli, Outer Ring Road, Bengaluru - 560103, Karnataka
Website: www.indiqube.com | Email: ojas.deshmukh@indiqube.com | Contact: 080-66560600

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|-----------|
| Professional & Business Services | SME | Co-Founder & CEO | Rishi Das |

Innovent Spaces Pvt Ltd was established in the year 2015. The company's major services include providing work space for the emerging companies or entrepreneurs to set up and run their business efficiently.





Dun & Bradstreet D-U-N-S® No 86-415-2771

Intellect Bizware Services Private Limited

Technocity, 6th Floor, Opp. M.B.P., MIDC, Mahape, Navi Mumbai - 400701, Maharashtra
 Website: www.intellectbizware.com | Email: harshad.s@intellectbizware.com | Contact: 022-62646800

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------------|
| IT & IT Enabled Services | SME | CEO | Syed Sabahat Kazi |

Intellect Bizware Services Pvt Ltd was established in the year 2007. The company provides end-to-end IT services such as SAP & ERP Implementation, support, development, consulting and resourcing services.

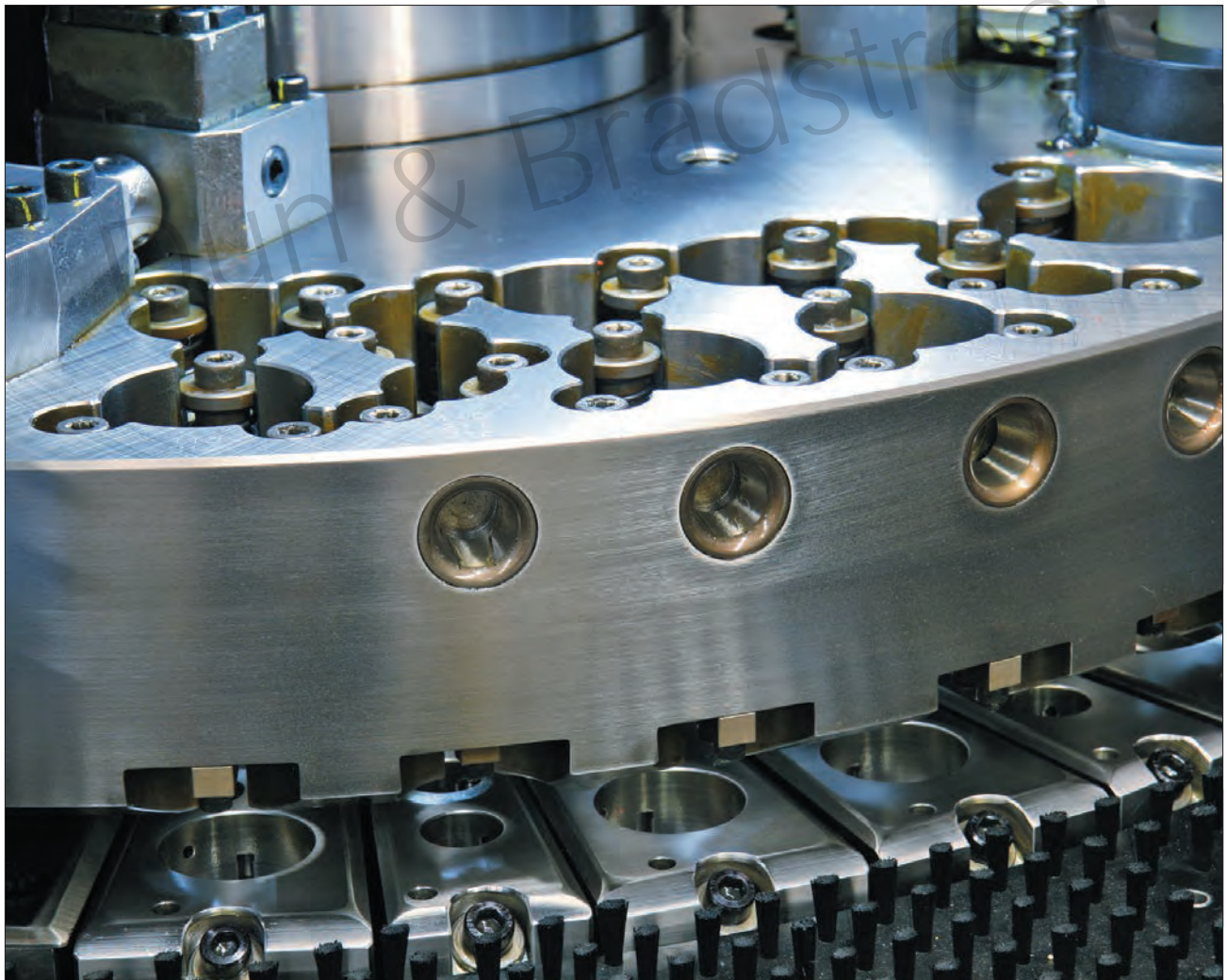
Dun & Bradstreet D-U-N-S® No 87-215-1620

Interactive Manpower Solutions Private Limited

301, President Plaza, Near Thaltej Cross Road, S.G. Highway, Ahmedabad - 380054, Gujarat
 Website: www.imspeople.com | Email: info@imspeople.com | Contact: 079-30114318

| Sector | Category | Management Details | |
|----------------------------------|----------|-------------------------|--------------|
| Professional & Business Services | SME | CEO/ Executive Director | Amit Somaiya |

Interactive Manpower Solutions Pvt Ltd was established in the year 2006. The company provides offshore and global recruitment services which includes recruitment, administration, accounting support and many more.





Dun & Bradstreet D-U-N-S® No 91-600-9191

InterGlobe Technology Quotient Private Limited



Anil Parashar
President & CEO

Sector

IT & IT Enabled Services

Category

Mid-Corporate

Management Details

President & CEO
Anil Parashar

Contact Details

InterGlobe Technology Quotient Pvt Ltd
Candor Tech Space,
Tower-6, 6th Floor
Tikri, Sector-48,
Gurgaon - 122001
Haryana
Website: <http://itq.in>
Email: marketing@galileo.co.in

Key Business Highlights

- Travelport has won the tender for sole distribution supplier to Air India.
- Travelport and Jet Airways has signed a new long-term supplier agreement commencing from April 2019.
- Travelport is the first GDS operator to offer NDC content.

About the Company

InterGlobe Technology Quotient Pvt Ltd (ITQ) was incorporated in the year 2005, is a strategic business unit of InterGlobe Enterprises which is a leader in aviation, hospitality and travel related services. The company is headquartered in Gurgaon and provides cutting edge travel technology solutions with various inventory options to its customers helping them to increase their productivity and business efficiency.

Operations

InterGlobe Technology Quotient is an official distributor of Travelport in 6 markets across Asia Pacific region including India, Sri Lanka.

- It is responsible to provide travel technology solutions to its customers, mainly travel agents whether online or offline to offer their consumers or travellers more travel choice through Travelport's global distribution systems (GDS) – Smartpoint, popularly known as Galileo and Worldspan
- It enables travel providers, travel agencies, corporations, OTAs and travel management companies to access branded fares and ancillaries available to book from 400+ airlines including global LCCs, 610,000 unique hotel properties, 35,000 car rental locations, 65 cruise and tour operators and 12 major rail networks, which increases profitability and drives commercial success across the business-to-business (B2B) travel marketplace.

The company has a network reach in nearly 400 cities having 19 dedicated offices and 14 REPs, ITQ reaches out to over 36,000 agency terminals, with two nationalised service centres and 16 training centres having state-of-the-art infrastructure and facilities matching international standards. The company received 'Most Professional GDS' award for Travelport Smartpoint (Galileo) at Global Star Awards 2018, 'Most Outstanding Travel Technology Provider' award at 3rd Travel & Hospitality awards and 'Best GDS' title at South India Travel awards 2018 among others.

Travelport

Travelport (NYSE: TVPT) is the technology company which makes the experience of buying and managing travel continually better. It operates a travel commerce platform providing distribution, technology, payment and other solutions for the global travel and tourism industry. The company facilitates travel commerce by connecting the world's leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel marketplace.

Travelport has a leadership position in airline merchandising, hotel content and distribution, car rental, mobile commerce and B2B payment solutions. The company also provides critical IT services to airlines, such as shopping, ticketing, departure control and other solutions. With net revenue of over \$2.4 billion in 2017, Travelport is headquartered in Langley, UK, has approximately 4,000 staff and is represented in 180 countries and territories.

Business Excellence Highlights

- The company provides customer focused business practices such as automated and timely payments to travel agents.
- The company is valued by travel agents because of the robust processes provided which avoids the reconciliation issues with respect to the number of segments booked.
- The company has standard form agreements with travel agents for clear understanding and ease of monitoring.





Dun & Bradstreet D-U-N-S® No 91-809-1666

Jaipur Rugs Company Private Limited

G-250, Mansarovar Industrial Area, Jaipur - 302020, Rajasthan

Website: www.jaipurrugs.com | Email: communication@jaipurrugs.com | Contact: 0141-3987400

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|------------------------|
| Textiles & Garments | SME | Chairman | Nand Kishore Chaudhary |

Jaipur Rugs Company Pvt Ltd commenced its business in 1999. The company manufactures and supplies handmade rugs and several other products such as hand knotted carpet, hand loom, hand tufted carpet, flat weaves.

Dun & Bradstreet D-U-N-S® No 67-709-7066

JNR Management Resources Private Limited

327, Ansal Chambers-II, 6, Bhikaji Cama Place, New Delhi - 110066, Delhi

Website: www.jnrmr.com | Email: prashantjain@jnrmrmanagement.com | Contact: 011-26187385

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|---------------|
| IT & IT Enabled Services | SME | Director | Prashant Jain |

JNR Management Resources Pvt Ltd was established in the year 2003. The company is involved in providing IT security solutions such as SSL certificates, hardware security module (HSM), multifactor authentication solutions, IoT solutions, etc.

Dun & Bradstreet D-U-N-S® No 67-611-0483

Jubee & Sarha Engineers Private Limited

G-58, UPSIDC Ind. Area, Panki Site-III, Kanpur - 208022, Uttar Pradesh

Website: www.jubeesarha.com | Email: business@jubeesarha.com | Contact: 0512-2691155

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------|
| Engineering & Machinery | SME | Managing Director | R. K. Raina |

Jubee & Sarha Engineers Pvt Ltd was established in 1994. The company's business operations include manufacturing and exports of plant & machinery for personal hygiene and fabric wash products.

Dun & Bradstreet D-U-N-S® No 65-033-5842

Jyoti Steel Industries

Kakad Bhavan, 4th Floor, Opp. Gaiety Galaxy Cinema, 30th Road, Bandra (W), Mumbai - 400050, Maharashtra

Website: www.jyotisteel.com | Email: export@jyotisteel.com | Contact: 022-26455474

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|---------------|
| Engineering & Machinery | SME | Partner | Pankaj Chadha |

Jyoti Steel Industries was formed in the year 1973. The company's business includes manufacturing and exports of stainless steel products such as bright bars, stainless steel wire, angle bar, flat bar and many more.

Dun & Bradstreet D-U-N-S® No 67-631-8030

Kan Biosys Private Limited

917/17, Raveedeeep, Ganeshwadi, Off F C Road, Prin. K. R. Kanitkar Path, Pune - 411004, Maharashtra

Website: www.kanbiosys.com | Email: info@kanbiosys.com | Contact: 020-25650196

| Sector | Category | Management Details | |
|--------------------|----------|--------------------|-----------------------|
| Agri-biotechnology | SME | Chairperson & MD | Ms. Sandeepa Kanitkar |

Kan Biosys Pvt Ltd was established in the year 2005. The company is involved in the production of microbial inputs for agriculture, agri-inputs like bio-fertilizers and bio-pesticides and also provides services for soil health management.





Dun & Bradstreet D-U-N-S® No 65-010-3385

Kanpur Plastipack Limited

D-19-20 Panki Industrial Area, Po: Udyog Nagar, Kanpur - 208022, Uttar Pradesh
Website: www.kanplas.com | Email: info@kanplas.com | Contact: 0512 - 2691113

| Sector | Category | Management Details | |
|-----------|---------------|--------------------|---------------|
| Packaging | Mid-Corporate | Managing Director | Manoj Agarwal |

Kanpur Plastipack Ltd was established in the year 1971. The company is involved in the manufacturing of flexible intermediate bulk containers (FIBC) for industrial and bulk transportation of cement, food grains, chemicals, fertilizers and other such materials.

Dun & Bradstreet D-U-N-S® No 91-816-6018

Kariwala Industries Limited

Kariwala Tower, J1-5, Salt Lake, Block-Ep, Sector-V, Kolkata - 700091, West Bengal
Website: www.kariwala.com | Email: info@kariwala.com | Contact: 033-66527000

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|---------------|
| Textiles & Garments | SME | Chairman | Anil Kariwala |

Kariwala Industries Ltd was founded in the year 1989. The company is engaged in manufacturing and export of textile products including uniforms, workwear, bottomwear, outerwear, corporate clothing, fashion accessories and many more.

Dun & Bradstreet D-U-N-S® No 67-615-9903

Kaynes Technology India Private Limited

23-25, Belagola Food Industrial Area, Metagalli PO, Mysore - 570016, Karnataka
Website: www.kaynestechtechnology.net | Email: artysharath@kaynestechtechnology.net | Contact: 091-4280259

| Sector | Category | Management Details | |
|-------------------------------|---------------|--------------------|---------------|
| Electrical & Electronic Goods | Mid-Corporate | Managing Director | Ramesh Kannan |

Kaynes Technology India Pvt Ltd was established in the year 1988. It is an electronics system design and manufacturing company catering to various sectors such as railway, automotive, aerospace, medical, IT and industrial electronics.

Dun & Bradstreet D-U-N-S® No 65-064-9296

Kilitch Drugs (India) Limited

37, Ujagar Industrial Estate, W T Patil Marg, Deonar, Mumbai - 400088, Maharashtra
Website: www.kilitch.com | Email: info@kilitch.com | Contact: 022-61214100

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|------------------------|
| Pharmaceuticals | SME | Managing Director | Mukund Prataprai Mehta |

Kilitch Drugs (India) Ltd was established in the year 1992. The company is involved in the pharmaceutical manufacturing of generic drugs and food supplements.

Dun & Bradstreet D-U-N-S® No 86-380-1567

Kran Consulting Private Limited

Building No. 203, TC24/400, Sangeeth Nagar, Thycaud PO, Thiruvananthapuram - 695014, Kerala
Website: www.kran.co.in | Email: info@kran.co.in | Contact: +91 9447078125

| Sector | Category | Management Details | |
|--------------------------|----------|------------------------|---------------|
| IT & IT Enabled Services | SME | CEO & Chief Consultant | Ajith Kumar A |

Kran Consulting Pvt Ltd was established in the year 2006. The company provides services in areas of IT consulting, software development, hosted solutions and app development among others.





Dun & Bradstreet D-U-N-S® No 65-033-4126

Kranti Industries Limited

Gate No. 267/B/1, At Post Pirangut, Tal. Mulshi, Pune - 412115, Maharashtra
 Website: www.krantiindustries.com | Email: info@krantiindustries.com | Contact: 020-66755676

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|---------------------|
| Engineering & Machinery | SME | Managing Director | Sachin Subhash Vora |

Kranti Industries Ltd commenced its business in 1981. The company manufactures and supplies automotive and non-automotive components such as axles (front and gear), engines, chasis, brakes and other parts & accessories.

Dun & Bradstreet D-U-N-S® No 91-722-4370

Kudu Knit Process Private Limited

C - 219, Phase - VIII, Focal Point, Ludhiana - 141010, Punjab
 Website: www.kuduonline.com | Email: marketing@kuduonline.com | Contact: 0161-5048900

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|--------------------|
| Textiles & Garments | SME | Chairman & MD | Vipan Kumar Mittal |

Kudu Knit Process Pvt Ltd commenced its operation in 1952. The company is engaged in manufacturing of knitted fabrics, garments, blankets and dyeing & processing of yarn & fabric.

Dun & Bradstreet D-U-N-S® No 87-401-6121

Lakhotia Infra Projects Private Limited

Fortuna Tower, 23A N.S.Road, (8th Floor) Suite No. 32, Kolkata - 700001, West Bengal
 Email: lakhotiainfra23@gmail.com | Contact: 033-40076967

| Sector | Category | Management Details | |
|----------------|----------|--------------------|-----------------|
| Infrastructure | SME | Director | Bharat Lakhotia |

Lakhotia Infra Projects Pvt Ltd was established in the year 2013. The company is involved in construction of buildings, check dam, water retention, warehouse, makert complexes and others.

Dun & Bradstreet D-U-N-S® No 72-514-8311

Lineomatic Graphic Industries

D-62, Diamond Park, GIDC Naroda, Opp. Toyota Showroom, NH. No. 8, Naroda, Ahmedabad - 382330, Gujarat
 Website: www.lineomatic.com | Email: cgm@lineomatic.com | Contact: 079-22816601

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|--------------------|
| Engineering & Machinery | SME | Managing Director | Udaykumar C. Patel |

Lineomatic Graphic Industries commenced its business operations in the year 1997. The company's business include manufacturing of automatic exercise book machines and other paper converting machines.

Dun & Bradstreet D-U-N-S® No 91-851-1684

Link Up Textiles Private Limited

6AB-7AB, Sri Devi Kuppam Main Road, Kumaran Colony, Valasaravakkam, Chennai - 600087, Tamil Nadu
 Email: accounts1@linkuptextiles.com | Contact: +91 9940724351

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|-----------------------|
| Textiles & Garments | SME | Managing Director | Venkataraman Sundaram |

Link Up Textiles Pvt Ltd was incorporated in the year 1995. The company's business operations include manufacturing and exports of readymade garments. The products that are exported includes churidar material, men's vest, saree and other garments.





Dun & Bradstreet D-U-N-S® No 86-453-6827

Maan Aluminium Limited

4/5, 1st Floor, Asaf Ali Road, New Delhi - 110002, DelhiWebsite: www.maanaluminium.com | Email: info@maanaluminium.in | Contact: 07292-253618

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------|---------------|
| Engineering & Machinery | Mid-Corporate | Director | Sandeep Verma |

Maan Aluminium Ltd commenced its operation in 2003. The company manufactures and supplies aluminium products such as extrusions, billets and ingots.

Dun & Bradstreet D-U-N-S® No 85-964-8098

MAF Clothing Private Limited

#35/3, 32 Adakamaranahalli, 21st Km of Tumkur Road, Next to Himalaya Drugs, Bengaluru - 562123, KarnatakaEmail: ronald@mafclothing.com | Contact: 080-29717786

| Sector | Category | Management Details | |
|---------------------|---------------|--------------------|------------------------|
| Textiles & Garments | Mid-Corporate | Director | Munavar Yunus Jaliwala |

MAF Clothing Pvt Ltd was established in the year 2009. The company's business operations include manufacturing of knitted and woven readymade garments for men, women, boys, girls and babies.

Dun & Bradstreet D-U-N-S® No 86-437-9766

Magicrete Building Solutions Private Limited

101-102, Ritz Square, Near Narmad Library, Ghod Dod Road, Surat - 395007, Gujarat

Website: www.magicrete.in | Email: info@magicrete.in | Contact: +91 1800 274 5555

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|----------------|
| Building Material | SME | Managing Director | Sourabh Bansal |

Magicrete Building Solutions Pvt Ltd was established in 2008. The company is involved in manufacturing of autoclaved aerated concrete blocks (MagicBlox), dry mix products (MagicBond & MagicPlast) and other building materials.

Dun & Bradstreet D-U-N-S® No 91-718-5832

Mahalasa Exports

S. No. 75-1 A 3B, Rajaji Road, Udipi Dist., Hiriadka, Udipi - 576113, Karnataka

Website: www.mahalasaexports.com | Email: info@mahalasaexports.com | Contact: 0820-2542285

| Sector | Category | Management Details | |
|---------------------------------|---------------|--------------------|---------------|
| Food Processing & Agro Products | Mid-Corporate | Managing Partner | B Rohidas Pai |

Mahalasa Exports was incorporated in the year 1993. Mahalasa Exports is involved in import, manufacturing and export of cashew kernels and raw cashew nuts.

Dun & Bradstreet D-U-N-S® No 65-027-5118

Mahavir Sys Power Private Limited

104, Sahkar Niwas, Plot No. 160-161, Jawahar Nagar, Goregaon (West), Mumbai - 400062, Maharashtra

Website: www.msplgroup.com | Email: info@msplgroup.com | Contact: 022-40991100

| Sector | Category | Management Details | |
|------------------------|----------|--------------------|-------------|
| Power supply solutions | SME | Director | Pranav Shah |

Mahavir Sys Power Pvt Ltd commenced its operations in the year 1994. The company is involved in providing power conditioning product solution and services and its main products include UPS and data centre products.





Dun & Bradstreet D-U-N-S® No 86-439-0734

Mahindra Electric Mobility Limited

8th & 9th Floor, Gold Hill Square Software Park, No.690, Hosur Road, Bommanahalli, Bengaluru – 560068, Karnataka
 Website: www.mahindraelectric.com | Email: corporate.solutions@mahindraelectric.com | Contact: 080-46455555

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|-------------|
| Electric Vehicles | SME | CEO | Mahesh Babu |

Mahindra Electric Mobility Ltd started its business operations in 1994. The company is involved in the manufacturing of electric vehicles under the brand 'Mahindra Electric'. Some of the company's popular products include eVerito, eSupro etc.

Dun & Bradstreet D-U-N-S® No 65-008-5645

Manorama Industries Limited

F-6, Anupam Nagar, Near TV Tower, Raipur - 492007, Chhattisgarh
 Website: www.manoramagroup.co.in | Email: info@manoramagroup.co.in | Contact: 0771-2283071

| Sector | Category | Management Details | |
|---------------------------------|----------|--------------------|--------------|
| Food Processing & Agro Products | SME | President | Ashish Saraf |

Manorama Industries Ltd commenced its business operations in 2005. Some of its major products include cocoa butter equivalent (CE), sal seed oil, mango kernel oil, sal seed oil /stearine, mango kernel oils/butters, kokum butter, mowrah seed oil/stearine etc.

Dun & Bradstreet D-U-N-S® No 91-583-8221

Marine Electricals (India) Limited

B-1, Udyog Sadan-3, MIDC, Marol Industrial Area, Andheri East, Mumbai - 400093, Maharashtra
 Website: www.marineelectricals.com | Email: info@marineelectricals.com | Contact: 022-40334300

| Sector | Category | Management Details | |
|-------------------------------|---------------|--------------------|-------------|
| Electrical & Electronic Goods | Mid-Corporate | Director | Vinay Uchil |

Marine Electricals (India) Ltd was established in the year 1978. The company provides technical services in the areas of electrical automation and information and communication technology solutions.

Dun & Bradstreet D-U-N-S® No 65-053-0764

Maurya Industries

A-12/1, MIDC, Gokul Shirgaon, Kolhapur - 416234, Maharashtra
 Website: www.mauryagroup.co.in | Email: contact@mauryagroup.co.in | Contact: 0231-2622221

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------------|
| Engineering & Machinery | SME | CEO | Mangesh Keshavrao Patil |

Maurya Industries was incorporated in the year 2006. The company manufactures and supplies precision machined components like cylinder heads and blocks, transmission, engine parts, valves and pumps, construction equipments, and many others.

Dun & Bradstreet D-U-N-S® No 92-051-1552

Medi Assist Insurance TPA Private Limited

Tower D, 4th Floor, IBC Knowledge Park, 4/1 Bannerghatta Road, Bengaluru - 560029, Karnataka
 Website: www.medibuddy.in | Email: info@mahs.in | Contact: 080-49698000

| Sector | Category | Management Details | |
|-------------------|---------------|--------------------|--------------------------|
| Digital Solutions | Mid-Corporate | CFO | Subramanian Ramachandran |

Medi Assist Insurance TPA Pvt Ltd commenced its business operations in 2002. The company provides TPA solutions such as cashless claims management, ecashless, doctor consultations and online appointment management to health insurance services.





Dun & Bradstreet D-U-N-S® No 67-742-5215

Medico Electrodes International Limited

142A/11&12, N.S.E.Z., Noida - 201305, Uttar Pradesh

Website: www.medicoelectrodes.com | Email: Sales@MedicoElectrodes.com | Contact: 0120-4880600

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|------------|
| Medical Equipment | SME | Chairman & MD | Amit Mehra |

Medico Electrodes International Ltd was established in the year 2002. The company's business operations include manufacturing of disposable ECG electrodes and hydrogels for cardiac monitoring and diagnostic procedures.

Dun & Bradstreet D-U-N-S® No 65-080-1215

Megsan Labs Private Limited

3-31/33, Plot No.33, Part Sy. No. 123,124,125 & 142, Kompally, Hyderabad- 500014, Telangana

Website: www.megsanlabs.com | Email: mdo@megsanlabs.com | Contact: 040-30272727

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|-------------------------|
| Professional & Business Services | SME | Managing Director | Jyapal Reddy Madiredady |

Megsan Labs Pvt Ltd was established in the year 2014. The company provides services in areas of laboratory testing in the pharmaceutical and packaging industry across the globe.

Dun & Bradstreet D-U-N-S® No 65-064-7543

Meril Healthcare Private Limited

No 135/139, Bilakha House, Muktanand Marg, Chala, Vapi - 396191, Gujarat

Website: www.merillife.com | Email: askinfo@merillife.com | Contact: 0260-3052100

| Sector | Category | Management Details | |
|----------------------|----------|--------------------|---------------------|
| Orthopaedic implants | SME | Director | Pramodkumar Minocha |

Meril Healthcare Pvt Ltd was incorporated in 2011. The company's business operations include manufacturing and supply of orthopaedic implants and instruments. Some of its main products include knee implant, hip implant system etc.

Dun & Bradstreet D-U-N-S® No 65-032-8680

Meril Life Sciences Private Limited

M1-M2, Meril Park, No. 135/139, Muktanand Marg, Chala, Vapi - 396191, Gujarat

Website: www.merillife.com | Email: askinfo@merillife.com | Contact: 0260-3052100

| Sector | Category | Management Details | |
|-------------------|---------------|---------------------|---------------------------------|
| Medical equipment | Mid-Corporate | Whole Time Director | Utpalkumar Devendrakumar Thakor |

Meril Life Sciences Pvt Ltd was established in the year 2007. The company's business operations include manufacturing, design and development of devices such as, orthopaedics, in-vitro diagnostics, stent, balloon and its components.

Dun & Bradstreet D-U-N-S® No 67-731-8139

Mobius Knowledge Services Private Limited

Gateway Parks, A1 First Floor, No.16, GST Road, Perungalathur, Chennai - 600063, Tamil Nadu

Website: www.mobiussservices.com | Email: support@mobiusservices.com | Contact: 044-66005800

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|---------------------|
| Digital Solutions | SME | CEO & Co-Founder | Karthik Karunakaran |

Mobius Knowledge Services Pvt Ltd was established in the year 2002. The company provides data solutions through data aggregation, unstructured data extraction, data enrichment, software & testing, digitization & conversion, research & consulting, etc.





Dun & Bradstreet D-U-N-S® No 85-903-7753

Monarch Infotech Services Private Limited

8-2-684/1/3/A, Bhavani Nagar, Road No.12, Banjara Hills, Hyderabad - 500034, Telangana
 Website: www.mitsind.com | Email: bhushan@mitsind.com | Contact: 040-44648080

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------|
| IT & IT Enabled Services | SME | CEO & MD | Chinnapolla |

Monarch Infotech Services Pvt Ltd was established in the year 2006. The company provides services in areas of enterprise content management, business process management, end to end business process automation solutions, etc to various sectors.

Dun & Bradstreet D-U-N-S® No 65-075-7557

Monocept Consulting Private Limited

5th Floor, Purva Summit, Survey No 8, Whitefield Road, Hitech City, Hyderabad - 500081, Telangana
 Website: www.monocept.com | Email: info@monocept.com | Contact: 040-67675100

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|------------|
| IT & IT Enabled Services | SME | CEO | Manav Gaur |

Monocept Consulting Pvt Ltd was established in the year 2012. The company's services portfolio includes performance engineering, enterprise architecture, cloud services, data analytics & BI, etc. and offers products such as video365.

Dun & Bradstreet D-U-N-S® No 65-071-0523

Nagreeka Indcon Products (Private) Limited

7, Kala Bhavan, 3 Mathew Road, Near Opera House, Charni Road East, Mumbai - 400004, Maharashtra
 Website: www.nagreeka.com | Email: satish@nagreeka.com | Contact: 022-61447551

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|----------------|
| Engineering & Machinery | SME | Managing Director | Satish Patwari |

Nagreeka Indcon Products (P) Ltd. was established in the year 1992. The company is involved in the manufacturing of plastic clad aluminium, steel tapes, cable-joining kits for cable industry and aluminium foil rolls & containers for household and catering use.

Dun & Bradstreet D-U-N-S® No 86-227-7494

Navigators Software Private Limited

86A, Topsia Road (South), Haute Street, Suite- 205 & 206, Kolkata - 700 046, West Bengal
 Website: www.thenavsoft.com | Email: support@navsoft.in | Contact: 033-40259595

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|------------------|
| IT & IT Enabled Services | SME | Director | Abhishake Rungta |

Navigators Software Pvt Ltd was established in the year 1999. It is a software development company with specialization in digital transformation and innovation. Its services include web applications, cloud solutions, e-commerce and many more.

Dun & Bradstreet D-U-N-S® No 65-019-5324

Nucleus Software Exports Limited

A-39, Sector 62, Noida - 201307, Uttar Pradesh
 Website: www.nucleussoftware.com | Email: nsl@nucleussoftware.com | Contact: 0120-4031400

| Sector | Category | Management Details | |
|--------------------------|---------------|--------------------|----------------|
| IT & IT Enabled Services | Mid-Corporate | MD & Promoter | Vishnu R Dusad |

Nucleus Software Exports Ltd was established in the year 1989. The company provides lending and transaction banking products to the global financial services industry to support retail banking, corporate banking, automotive finance and other business areas.





Dun & Bradstreet D-U-N-S® No 86-026-2304

OMC Power Private Limited

Unitech Business Zone, 603 Nirwana Country Sector 50, Gurugram - 122018, Haryana
Website: www.omcpower.com | Email: pooja.raman@omcpower.com | Contact: +91 8860638804

| Sector | Category | Management Details | |
|------------------|----------|--------------------|----------|
| Renewable Energy | SME | Managing Director | Anil Raj |

OMC Power Pvt Ltd was established in the year 2011. The company builds, owns and operates power plants and smart mini-grids by solar systems and supplies electricity in the rural off-grid areas.

Dun & Bradstreet D-U-N-S® No 65-087-3529

Opatrix Laboratories Private Limited

Plot No. 6P, 2nd Floor, Signature Towers, Kondapur, Hyderabad - 500084, Tamil Nadu
Email: statishjain@optimuspharma.com | Contact: 040-33889898

| Sector | Category | Management Details | |
|-----------|----------|--------------------|-----------------------|
| Chemicals | SME | Director | Dr. D Srinivasa Reddy |

Opatrix Laboratories Pvt Ltd was incorporated in the year 2014. The company is involved in the manufacturing of pharmaceuticals products such as bulk drugs and intermediates.

Dun & Bradstreet D-U-N-S® No 87-153-6119

Pagariya Food Product Private Limited

Pragathi Arcade, No. 243, 3rd Main Road, 2nd Floor, Chamrajpet, Bangalore - 560018, Karnataka
Website: www.kwalityspices.com | Email: info@kwalityspices.com | Contact: 080-26616205

| Sector | Category | Management Details | |
|---------------------------------|----------|--------------------|-----------------|
| Food Processing & Agro Products | SME | Managing Director | Naresh Pagariya |

Pagariya Food Product Pvt Ltd was established in the year 1998. The company is involved in the manufacturing of food products including masalas, spice powders, soup powders, instant products, breakfast cereals like corn flakes and many more.





Dun & Bradstreet D-U-N-S® No 87-362-8807

Pegma Resources Private Limited



Sachin Nahar
Director

Sector

Plastic

Category

SME

Management Details

Director

Sachin Nahar

Nitin Nahar

Ankur Sharma

Contact Details

C-150,
Riico Hsg Complex,
Ajmer Road,
Bewar - 305901
Rajasthan
Website: www.pegma.in

Key Business Highlights

- The company receives repetitive orders from consistent customers.
- The company is in the process of increasing its capacity by the year end.
- The company is exploring to other countries in order to supply across the globe with the expansion plan of increasing its supplies to its existing buyers.

About the Company

Pegma Resources Pvt Ltd was established in the year 2013. It is a privately held company promoted by second generation entrepreneurs of a family with firm roots in mining and processing of ceramic and glass raw material. The company is engaged in the manufacturing of flexible intermediate bulk containers (FIBC) and provides with a complete package, products and services that addresses the bulk packaging needs at all levels and reduce the overall packaging cost throughout the supply chain. The carrying capacity of these bags ranges from 500 kgs to 2000 kgs.

Operations

Pegma Resources, along with the manufacturing of FIBC, also manufactures woven PP fabric, webbing and LDPE liners. It also manufactures circular and flat PP fabric and webbings for FIBC manufacturing process. The company has the flexibility to deliver virtually unlimited alternatives and solutions to meet the changing needs of its customers and industries.

The company serves across a variety of industries and business sectors, ranging from core businesses like cement and steel to the complex pharmaceutical and bulk drugs industry.



The company has been awarded by the local authorities for water conservation. It is an ISO certified company having 9001 14001 18000 and 22000 certifications. The company is also a member of FIEO, Plexconcil and Laghu Udyog Bharti.

Infrastructure

The Pegma plant is situated at the foothills of the Aravali Range which is spread over 15 acres of lush green surroundings. The main campus comprises of 75000 Square feet of preparatory section which houses the Tape Lines, Looms, Webbing Machines, Lamination Plant and Twisting machine while another 50000 Square feet of temperature controlled shed houses the 8 finishing lines. Pegma has an integrated restaurant cum canteen which serves hygienic and healthy meals to its workers. It has also constructed the staff housing colony which accommodates 500 persons adjacent to the Pegma campus. The company also provides all sorts of basic needs and recreational activities in the residential campus.

Business Excellence Highlights

Granules extrusion is one of the most important part in the industry and Pegma's plant was the first in India to use Beta Gauge and an Auto Gauging Die which auto detects and auto corrects the deviation, if any, while processing the extrusion, which helps in wastage control.





Dun & Bradstreet D-U-N-S® No 86-217-0289

Poona Shims Private Limited

39/39, Darshangad Apartment, Prabhat Road, Pune - 411004, Maharashtra
Website: www.poshindia.com | Email: gupteas@vsnl.com | Contact: 020-25425492

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-------------------|
| Auto Components | SME | Managing Director | Sachin Anil Gupte |

Poona Shims Pvt Ltd was established in the year 1981. The company's business includes manufacturing of oil coolers and exhaust gas recirculation coolers (EGR) and also supplies precision sheet metal components to OEMs.

Dun & Bradstreet D-U-N-S® No 87-156-6925

Pragati Engineering Belgaum Private Limited

664/2, Wadawade Road, Machhe, Belgaum - 590014, Karnataka
Email: info@pragatibelgaum.co.in | Contact: 0831-2494777

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------|
| Engineering & Machinery | SME | Managing Director | Maresh S Bhirangi |

Pragati Engineering Belgaum Pvt Ltd was established in the year 1996. The company is involved in manufacturing of precision machined components for CNC machine tools, power chucking cylinders, square tool turrets and pulleys for capital equipment OEMs.

Dun & Bradstreet D-U-N-S® No 91-801-7385

Prasol Chemicals Private Limited

Prasol House, A-17/2/3, TTC Industrial Area, MIDC Khairne, Navi Mumbai - 400710, Maharashtra
Website: www.prasolchem.com | Email: sales@prasolchem.com | Contact: 022-61952500

| Sector | Category | Management Details | |
|-----------|---------------|--------------------|------------------|
| Chemicals | Mid-Corporate | Managing Director | Gaurang N Parikh |

Prasol Chemicals Pvt Ltd was established in the year 1992. The company is involved in the manufacturing of specialty chemicals and also provides technical services.

Dun & Bradstreet D-U-N-S® No 65-067-4989

Proactive Data Systems Private Limited

2nd Floor, Administrative Building, E-Blok, NSIC Technical Services Centre, Okhla Phase-3, New Delhi - 110020, Delhi
Website: www.proactive.co.in | Email: marketing@proactive.co.in | Contact: 011-47771112

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------|
| IT & IT Enabled Services | SME | CEO | Rajiv Kumar |

Proactive Data Systems Private Limited commenced its business in 1992. It provides integrated information and communications technology (ICT) solutions, delivering secure, converged network computing and communications infrastructure and services.

Dun & Bradstreet D-U-N-S® No 65-013-7086

RACL Geartech Limited

B-9, Sector-3, Noida - 201301, Uttar Pradesh
Website: www.raclgeartech.com | Email: info@raclegeartech.com | Contact: 0120-4588500

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Auto Components | SME | Chairman & MD | Gursharan Singh |

RACL Geartech Ltd was established in the year 1989. The company is involved in the manufacturing of auto components and the products include transmission gears & shafts, engine timing gears, sub-assemblies, sprockets & ratches, industrial gears and many others.





Dun & Bradstreet D-U-N-S® No 87-362-9627

Raw Edge Industrial Solutions Limited

02, Navkruti Apartment, B/H B.R. Designs, Near Lal Bunglow, Athwa Lines, Surat - 395007, Gujarat
 Website: www.rawedge.in | Email: info@rawedge.in | Contact: +91 9724326805

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|--------------|
| Industrial minerals | SME | Managing Director | Bimal Bansal |

Raw Edge Industrial Solutions Ltd was established in the year 2005. The company is engaged in providing industrial minerals such as hydrated lime, quick lime powder, limestone powder, dolomite, etc to manufacturing industries.

Dun & Bradstreet D-U-N-S® No 65-018-0177

Ring Plus Aqua Limited

Annex Building, Jekegram, Pokharan Road No. 1 Thane - 400606, Maharashtra
 Website: www.ringplussaqua.com | Email: info@ringplussaqua.co.in | Contact: 022-61527000

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Auto Components | SME | CEO | Balasubramanian |

Ring Plus Aqua Ltd, a subsidiary of Raymond Ltd, was incorporated in the year 1984. The company manufactures automotive components such as starter gears, water pump bearing, flexplates, sheet metal pulleys and machined components.

Dun & Bradstreet D-U-N-S® No 65-053-2745

RMC Switchgears Limited

B-11, (B&C), Malviya Industrial Area, Jaipur - 302017, Rajasthan
 Website: www.rmcindia.in | Email: admin@rmcindia.in | Contact: 0141-4400222

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|---------------------|
| Electrical & Electronic Goods | SME | Chairman & MD | Ashok Kumar Agarwal |

RMC Switchgears Ltd, incorporated in 1994, is listed on the BSE. It is engaged in designing and manufacturing energy meters, LT/HT distribution boxes and panel, junction boxes, feeder pillars and other power distribution and circuit protection switchgears.

Dun & Bradstreet D-U-N-S® No 72-535-2012

Robo Silicon Private Limited

Sri Durga Towers, 4th Floor, # 402, Road No. 10, Banjara Hills, Hyderabad - 500034, Telangana
 Website: www.robo.co.in | Email: robosand@robo.co.in | Contact: 040-45467210-15

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|--------------------|
| Sand & Aggregates | SME | CEO | Sumnesh Khandelwal |

Robo Silicon Pvt Ltd was incorporated in the year 1999. The company's business includes manufacturing of sand, plaster sand and aggregates and its product includes Robosand, Roboaggregates and Roboplast.

Dun & Bradstreet D-U-N-S® No 72-614-7908

S.A. Consultants & Forwarders Private Limited

L-2 Kanchenjunga Building, 18 Barakhamba Road, New Delhi - 110001, Delhi
 Website: www.sagroupindia.com | Email: info@sagroupindia.com | Contact: 0120-4149100

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|----------|
| Transportation & Logistics | SME | Chairman | Asaf Ali |

S.A. Consultants & Forwarders Pvt Ltd Was incorporated in 2000. The company is involved in the business of freight forwarding and its services include air freight, sea freight, custom house agent, warehousing and distribution, air charters, etc.





Dun & Bradstreet D-U-N-S® No 91-853-6814

Saksoft Limited

SP Infocity, Second Floor, Block A, No 40 Dr MGR Salai, Kandanchavadi, Perungudi, Chennai - 600096, Tamil Nadu
Website: www.saksoft.com | Email: info@saksoft.com | Contact: 044-22543500

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|----------------|
| Digital Solutions | SME | Chairman & MD | Aditya Krishna |

Saksoft Ltd was incorporated in the year 1999. The company is involved in providing digital transformation solutions and services including strategic consulting, information management, application development, IoT and many more.

Dun & Bradstreet D-U-N-S® No 87-178-1866

Sarah Exim Private Limited

1803/1804, Sea Queen Heritage, Plot No. 06, Sector 18, Sanpada, Navi Mumbai - 400705, Maharashtra
Website: www.sarahexim.net | Email: document@sarahexim.net | Contact: +91 9820141377

| Sector | Category | Management Details | |
|---------------------------------|----------|--------------------|--------------|
| Food Processing & Agro Products | SME | Managing Director | Moin Suleman |

Sarah Exim Pvt Ltd formally known as Sarah Trading Corporation was established in 2011. The company is involved in exports of onion, potatoes, tomatoes, garlic, maize, red chillies and ground nuts.

Dun & Bradstreet D-U-N-S® No 86-944-9069

Sarjak Container Lines Private Limited

8th Floor, DLH Plaza, Opp. Shopper Stop, S V Road, Andheri West, Mumbai - 400058, Maharashtra
Website: www.sarjak.com | Email: info@sarjak.com | Contact: 022-40550550

| Sector | Category | Management Details | |
|----------------------------|---------------|--------------------|--------------|
| Transportation & Logistics | Mid-Corporate | Managing Director | Ashish Sheth |

Sarjak Container Lines Pvt Ltd was established in the year 2003. The company is involved in transport and logistics of out of gauge cargoes on its own fleet of special equipment, consisting of flat rack and open top containers, catering across the globe.





SAVIC Technologies Private Limited



Senthilkumar Subramanian
Managing Director

Sector

IT & IT Enabled Services

Category

SME

Management Details

Managing Director
Senthilkumar Subramanian

Contact Details

B-707,
Great Eastern Summit,
Plot No. 66,
Sector-15,
C.B.D. Belapur,
Navi Mumbai - 400614
Maharashtra
Website: www.savicttech.com

Key Business Highlights

- The company's turnover increased by 150% in FY 18 as compared to the previous year which is also the period of inception.
- The company is the only SAP partner in India with most of the SAP S/4HANA projects.
- 150+ Customers
- 50 SAP S/4HANA Projects
- 16 Cities-Local support

About the Company

SAVIC Technologies is one of the leading Gold partners of SAP and presently has its service portfolio globally in SAP S/4HANA Implementations, SAP S/4HANA Conversions, Leonardo, AMS Support, Intelligence ERP, Internet of Things (IoT), & Cloud Based Services for 150 + customers across Real Estate, CPG, Retail, Chemical, Auto, Pharma, Professional Services etc.

SAVIC is now focused in modern generation technologies like machine learning, artificial intelligence and blockchain, Design Thinking related services as a way forward.

The company is Quality Management System ISO 9001:2015 certified. SAVIC Technologies were felicitated as Emerging partner of the year – 2017 and Marketing Partner of the Year - 2018

SAVIC is one of the sought-after organizations by Customers, Partners, Vendors and Candidates, providing processes, systems & competency. Customer satisfaction and taking their business to the Digital World has always been the mantra.

Operations

SAVIC belongs to a team of technocrats qualified in SAP S/4 HANA who draw their collective experience from hundred plus successful implementations globally in diverse industry verticals. SAVIC in value proposition represents the aggregate skill set of each team player.

The key differentiator is continuous focus on modern generation technologies, thus achieved the distinction of first SAP Qualified partner to make a Go live on SAP S/4HANA 1610, 1709 & 1809 editions. We are already investing on IIOT with use cases from manufacturing industries, across regions. Highly qualified and trained Consultants under the supervision of Industry Experts help us to come up with new and modern strategies which makes us different in market than any other competitors

Building a Digital Bridge between Costumer's and Modern Technology

Our heart is at Digital core of the eco-system where we are providing various technology services. We are determined to disruptively impact the way businesses are conducted today. We aim to get Customers Digital exposed so that our esteemed customers get accurate data Insights, Real time Analysis which is cost cutting and time saving, and help them achieve desired business growth, quickly and seamlessly. We are bringing IIOT, artificial intelligence & machine learning, practical and usable solutions within our customer ecosystem.

Company's Testimonial

SAVIC brings unique digitization service offerings in the areas of SAP S/4HANA, Leonardo catering to IIOT, artificial intelligence, machine learning and other cutting edge technologies by forging long-term relationships with the customers they are serving. The company's testimonials are as follows:

| Particulars | Numbers | Particulars | Numbers |
|--------------------------------------|---------|--------------------------------|---------|
| Legal entities | 97 | Production plants | 147 |
| Qualified rapid deployment solutions | 7 | Days-RDS Deployment | 88 |
| Construction Projects | 350 | Distribution Centre Warehouses | 51 |
| Retail Stores | 322 | HANA Instances Support | 110 |





Dun & Bradstreet D-U-N-S® No 85-996-4507

Sealmatic India Private Limited

4th Floor, Techniplex Complex, Off Veer Savarkar Flyover, Goregaon (West), Mumbai - 400 062, Maharashtra
Website: www.sealmaticindia.com | Email: ameet@sealmaticindia.com | Contact: 022-33642700

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|------------|
| Engineering & Machinery | SME | Managing Director | Umar Balwa |

Sealmatic India Pvt Ltd was established in the year 2009. The company designs and manufactures mechanical seals and associated products for industrial applications and it also provides sealing support systems.

Dun & Bradstreet D-U-N-S® No 91-805-7464

SEE Linkages Private Limited

623, GIDC Industrial Estate, Makarpura, Vadodara - 390010, Gujarat
Website: www.seelinkages.in | Email: info@seemail.in | Contact: 0265-2638945

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|--------------|
| Engineering & Machinery | SME | Managing Director | Sameer Khara |

SEE Linkages Private Limited was established in 1971. The company provides specialist services through its 2 engineering based divisions - the engineering linkages products division and the custom built electromechanical parts and assemblies division.

Dun & Bradstreet D-U-N-S® No 87-124-4040

ServiceMax Facility Management Private Limited

A-27/J, First Floor, Sector-16, Noida - 201301, Uttar Pradesh
Website: www.servicemaxindia.com | Email: nkala@servicemaxindia.com | Contact: 0120-4277500

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|---------------|
| Facility Management | SME | Managing Director | Narendra Kala |

ServiceMax Facility Management Pvt Ltd was incorporated in the year 2002. The company provides services in areas of housekeeping & facility management, pest control management, façade cleaning and others.

Dun & Bradstreet D-U-N-S® No 65-022-0858

Shalina Laboratories Private Limited

96 Maker Chambers VI, Nariman Point, Mumbai - 400021, Maharashtra
Website: www.shalina.com | Email: info@shalina.com | Contact: 022-066404040

| Sector | Category | Management Details | |
|-----------------|---------------|--------------------|--------------------|
| Pharmaceuticals | Mid-Corporate | Managing Director | Pramod H Pimplikar |

Shalina Laboratories Pvt Ltd was established in the year 1984. The company manufactures & exports pharmaceutical products such as tablets, capsules, ointments, lotions, oral liquids, dry syrups injections, inhalers and others.

Dun & Bradstreet D-U-N-S® No 91-861-8609

Shingora Textiles Limited

HC-28, Phase-6, Focal Point, Ludhiana - 141010, Punjab
Website: www.shingora.net | Email: mridula.jain@shingora.net | Contact: 0161-5030040

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|------------|
| Textiles & Garments | SME | Chairperson | Ashok Jain |

Shingora Textiles Ltd was established in the year 1976. The company is involved in the manufacturing of textile garments such as shawls, scarves, mufflers, stoles, pocket squares, ties, garment accessories and fabrics.





Dun & Bradstreet D-U-N-S® No 87-395-3565

Shubham Housing Development Finance Company Limited

Plot No. 425, Udyog Vihar Phase 4, Gurugram - 122015, Haryana
 Website: www.shubham.co | Email: vidyut.perti@shubham.co | Contact: 0124-4762546

| Sector | Category | Management Details | |
|--------------------|----------|--------------------|-------------------|
| Financial Services | SME | CEO | Sanjay Chaturvedi |

Shubham Housing Development Finance Company Ltd was incorporated in 2011. The company provides housing finance solutions such as home loan, home improvement loans and loans against property.

Dun & Bradstreet D-U-N-S® No 65-058-0939

Sigachi Industries Private Limited

229/90, 4th Floor, Kalyan'S Tulasiram Chambers, Madinaguda, Hyderabad - 500049, Telangana
 Website: www.sigachi.com | Email: info@sigachi.com | Contact: 040-40114874

| Sector | Category | Management Details | |
|-----------|----------|--------------------|-----------------------|
| Cellulose | SME | Executive Chairman | Rabindra Prasad Sinha |

Sigachi Industries Pvt Ltd was established in the year 1989. The company is involved in the manufacturing of microcrystalline cellulose & cellulose powder and supplies to industries such as pharma, chemical, paint & printing ink, cosmetic and many more.

Dun & Bradstreet D-U-N-S® No 91-504-4025

Silver Spark Apparel Limited

New Hind House, NM Marg, Ballard Estate, Mumbai - 400001, Maharashtra
 Website: www.raymond.in | Email: sampath.raghavan@raymond.in | Contact: 080-67899000

| Sector | Category | Management Details | |
|---------------------|---------------|-------------------------------|--------------------|
| Textiles & Garments | Mid-Corporate | Director - Finance & Accounts | Sandeep Kumar Garg |

Silver Spark Apparel Ltd, a subsidiary of Raymond Ltd, was established in the year 2004. The company's business includes manufacturing and exports of men's suit, jacket and trousers.

Dun & Bradstreet D-U-N-S® No 86-442-7809

Silverton Pulp and Papers Private Limited

9th Km.Stone Bhopa Road, Muzaffarnagar- 251001, Uttar Pradesh
 Website: www.silvertonpulp.com | Email: silvertonpulp@gmail.com | Contact: +91 9897068626

| Sector | Category | Management Details | |
|--------|----------|--------------------|-------------|
| Paper | SME | Director | Akshay Jain |

Silverton Pulp and Papers Pvt Ltd was incorporated in the year 1995. The company is involved in the manufacturing of packaging grades of paper and its main product includes eco-friendly kraft paper.

Dun & Bradstreet D-U-N-S® No 86-437-9596

Simpolo Vitrified Private Limited

Survey No.606, Old Ghuntu Road, Morbi - 363642, Gujarat
 Website: www.simpolo.net | Email: simpolousers@simpolo.net | Contact: 02822-242122

| Sector | Category | Management Details | |
|----------|---------------|--------------------|-----------------|
| Ceramics | Mid-Corporate | Chairman & MD | Jitendra Aghara |

Simpolo Vitrified Pvt Ltd started its business operations in 2007 and is engaged in the manufacturing of vitrified tiles, ceramic tiles and sanitary ware.





Dun & Bradstreet D-U-N-S® No 67-624-7098

Sintercom India Limited

Gat No. 127, At Post: Mangrul, Tal: Maval, Talegaon Dabhada, Pune - 410507, Maharashtra
Website: www.sintercom.co.in | Email: info@sintercom.co.in | Contact: 02114-661200

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|---------------|
| Auto Components | SME | MD/Promoter | Jignesh Raval |

Sintercom India Ltd was established in the year 2009. The company manufactures automotive sintered components for automotive engine, powertrain, exhaust systems and sensor components.

Dun & Bradstreet D-U-N-S® No 91-851-3136

Sipra Engineers Private Limited

93-A Mittal Tower, Nariman Point, Mumbai - 400021, Maharashtra
Website: www.sipra.in | Email: hemal.majithia@sipra.in | Contact: 022-22834520

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|---------------------|
| Auto Components | SME | Managing Director | Vandan Sitaram Shah |

Sipra Engineers Pvt Ltd was established in the year 1981. The company's business operations include manufacturing of aluminium high pressure diecasting components.

Dun & Bradstreet D-U-N-S® No 67-619-0827

SMC Investment and Advisors Limited

11/5B, Pusa Road, New Delhi - 110005, Delhi
Website: www.smcinvestments.co.in | Email: info@smcinvestments.co.in | Contact: 011-40815200

| Sector | Category | Management Details | |
|--------------------|----------|--------------------|--------------|
| Financial Services | SME | Chairman & MD | D K Aggarwal |

SMC Investment and Advisors Ltd was established in the year 1997. The company provides diversified financial services which includes brokerage, investment banking, wealth management, research, financing, depository services, AIF, and many more.

Dun & Bradstreet D-U-N-S® No 91-850-6056

Srijan Technologies Private Limited

7E, Vandana Building, 11 Tolstoy Lane, New Delhi - 110001, Delhi
Website: www.srijan.net | Email: business@srijan.net | Contact: 011-40680241

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------|
| IT & IT Enabled Services | SME | CEO | Rahul Dewan |

Srijan Technologies Pvt Ltd was established in the year 2002. The company provides services in areas of modernizing digital strategies, product management, development and marketing platforms and has presence across the globe.

Dun & Bradstreet D-U-N-S® No 67-739-7818

SMSG Broadcast India Private Limited

3rd Floor, Plot No. 2, Site No - 37 & 38, Local Shopping Complex, Behind Kalkaji PO, New Delhi - 110019, Delhi
Website: www.smsg.com | Email: sales@smsg.com | Contact: 011-49508100

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|---------------|
| Professional & Business Services | SME | Director | Sanjeeb Mekap |

SMSG Broadcast India Pvt Ltd was incorporated in the year 2006. The company offers products and services for system integration, broadcast consultancy, IT infrastructure services, maintenance services and digital archiving services for broadcast industry.





Dun & Bradstreet D-U-N-S® No 65-074-0306

Stellar Information Technology Private Limited

D-16, Infocity Phase 2, Sector 33, Gurugram - 122001, Haryana
 Website: www.stellarinfo.com | Email: marketing@stellarinfo.com | Contact: 0124-4326700

| Sector | Category | Management Details | |
|--------------------------|----------|------------------------------|---------------|
| IT & IT Enabled Services | SME | CEO - International Business | Sunil Chandna |

Stellar Information Technology Pvt Ltd was established in the year 1993. The company provides data recovery solutions with the help of data recovery, repair and system optimization tools.

Dun & Bradstreet D-U-N-S® No 87-404-4877

Stratbeans Consulting Private Limited

Carlton Estate 1, DLF City phase 5, Sector 53, Gurugram - 122009, Haryana
 Website: www.stratbeans.com | Email: sameer@stratbeans.com | Contact: 0124-4377657

| Sector | Category | Management Details | |
|-------------------|----------|--------------------|--------------|
| Digital Solutions | SME | CEO | Sameer Nigam |

Stratbeans Consulting Pvt Ltd was incorporated in the year 2011. The company is involved in providing Learning Management Solutions (LMS), online content creation service, digitization and advanced audio visual modules.

Dun & Bradstreet D-U-N-S® No 65-008-2324

Suprabha Protective Products Private Limited

Suprabha Corporate House, 373 Somwar Peth, Pune - 411001, Maharashtra
 Website: www.suprabha.com | Email: suprabha@suprabha.com | Contact: 020-26061123

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|-----------------------|
| Plastic & Plastic Products | SME | Chairman & MD | Prabhakar Rao Bantwal |

Suprabha Protective Products Pvt Ltd was established in the year 1987. The company is involved in providing corrosion solutions with a range of products and services which includes vapour corrosion inhibitors and polymer products.

Dun & Bradstreet D-U-N-S® No 67-658-9490

Swamy Sons Agencies Private Limited

K-1/1, Uppal, Hyderabad - 500039, Telangana
 Website: www.swamysons.net | Email: rajyalakshmi.mv@swamysons.net | Contact: 040-23449371

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|--------------|
| Transportation & Logistics | SME | Director | V. Arunswamy |

Swamy Sons Agencies Pvt Ltd was established in the year 1973. The company is a C&F agent and provides logistics solution which includes warehouse space, managing C&F operations, transportation, value added services and liaisoning with government offices.

Dun & Bradstreet D-U-N-S® No 65-060-1826

Taparia Tools Limited

52 & 52B Midc Area Satpur Nashik - 422007, Maharashtra
 Website: www.tapariatools.com | Email: secretarial@tapariatools.com | Contact: 0263-2350317

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------|-------------------|
| Engineering & Machinery | Mid-Corporate | Chairman & MD | Harnarayan Tapria |

Taparia Tools Ltd was established in the year 1965. The company's business operations include manufacturing and production of hand tools.





Dun & Bradstreet D-U-N-S® No 67-594-8460

Tasty Dairy Specialities Limited

D-3, UPSIDC Industrial Area Jainpur, Kanpur Dehat - 209311, Uttar Pradesh
Website: www.tastydairy.com | Email: info@tastydairy.com | Contact: 0512-2551643

| Sector | Category | Management Details | |
|---------------------------------|---------------|--------------------------------|------------|
| Food Processing & Agro Products | Mid-Corporate | Chairman & Whole Time Director | Atul Mehra |

Tasty Dairy Specialities Ltd was incorporated in the year 1992. The company is involved in manufacturing of milk and milk-based products and dairy products like pasteurized liquid milk, cream, butter (white/salted), khoya, paneer and many more items.

Dun & Bradstreet D-U-N-S® No 86-364-7968

Tek Travels Private Limited

Plot No.728, Udyog Vihar, Phase V, Gurugram -122016, Haryana
Website: www.tbo-group.com | Email: vikasj@travelboutiqueonline.com | Contact: 0124-4998999

| Sector | Category | Management Details | |
|------------------------|---------------|--------------------|-----------------|
| Travel and Hospitality | Mid-Corporate | Co-Founder | Ankush Nijhawan |

Tek Travels Pvt Ltd was established in the year 2006. The company provides an online platform 'Travel Boutique Online' for the travel agents to get accessibility about the travel and accomodation inventory to provide better services to end customers.

Dun & Bradstreet D-U-N-S® No 67-659-5220

Transit Electronics Limited

Gr Floor, Shop G/7, S.N.S Interio, Althan Road, Bhatar Char Rasta, Althan, Surat - 395007, Gujarat
Website: www.transit.co.in | Email: info@transit.co.in | Contact: 0261-2262622

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|---------------------------|
| Professional & Business Services | SME | Managing Director | Dipesh Shashikant Dasadia |

Transit Electronics Ltd was established in the year 1996. The company provides ELV (extra low voltage) system services which includes IP CCTV & security solutions, access control, auto gates & turnstile and fiber optic cabling solutions among others.

Dun & Bradstreet D-U-N-S® No 91-661-0403

Tuaman Engineering Limited

1st Floor, Bombay Mutual Building, 9, Brabourne Road, Kolkata - 700001, West Bengal
Website: www.tuaman.co.in | Email: kushal@tuaman.co.in | Contact: 033-22104262

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|--------------------|
| Professional & Business Services | SME | Director | Pinaki Dutta Gupta |

Tuaman Engineering Ltd was incorporated in the year 2007. The company's business operations include engineering, procurement and construction and has executed several types of jobs in civil, structural, mechanical and other works.

Dun & Bradstreet D-U-N-S® No 65-013-9116

Tulsidas Khimji Private Limited

TK House, Shrikant Hadkar Marg, Cotton Green (West), Mumbai - 400033, Maharashtra
Website: www.tkpl.in | Email: info@tkpl.in | Contact: 022-66831818

| Sector | Category | Management Details | |
|----------------------------|----------|--------------------|-----------------|
| Transportation & Logistics | SME | Director | Rajen S. Bhatia |

Tulsidas Khimji Pvt Ltd was established in the year 1895. The company provides logistics services and offers international freight forwarding, transportation, distribution, insurance, custom clearance, EXIM consultancy services and many more.





Dun & Bradstreet D-U-N-S® No 91-595-6826

TUV India Private Limited

801, Raheja Plaza-1, L.B.S. Marg, Ghatkopar (W), Mumbai - 400086, Maharashtra
 Website: www.tuv-nord.com/in | Email: infoindia@tuv-nord.com | Contact: 022 - 66477000

| Sector | Category | Management Details | |
|----------------------------------|----------|--------------------|-----------------|
| Professional & Business Services | SME | Managing Director | Manish Bhuptani |

TUV India Pvt Ltd was established in the year 1989. The company's business includes inspection, certification and testing services which includes industrial inspection, management system and IT certification and food certification and inspection.

Dun & Bradstreet D-U-N-S® No 86-437-7284

Ultracab (India) Limited

1801, Haware Inforteck Park, Plot No. 39/3, Sector-30-A, Vashi, Navi Mumbai - 400703, Maharashtra
 Website: www.ultracab.in | Email: info@ultracab.in | Contact: 022-20870306

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|------------------|
| Electrical & Electronic Goods | SME | Chairman & MD | Nitesh Vaghasiya |

Ultracab (India) Ltd was established in the year 2007. The company is involved in manufacturing and exports of cable wires and offers range of wires and cable solutions in India and across the globe.

Dun & Bradstreet D-U-N-S® No 65-061-2021

Ultrafilter (India) Private Limited

Plot No.70, Bommasandra Industrial Area, Bengaluru - 560099, Karnataka
 Website: www.ultrafilterindia.com | Email: fin.admin@ultrafilterindia.com | Contact: 080-41429900

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|-------------------|
| Engineering & Machinery | SME | Chairman & MD | Krishnananda Kini |

Ultrafilter (India) Pvt Ltd was established in 1985. The company designs, engineers, manufactures, markets & services purification equipment such as compressed air filters, process filters, industrial filters, dryers, moisture separators and condensate drain valves among others.

Dun & Bradstreet D-U-N-S® No 85-949-1855

Universal Autofoundry Limited

8-307, Road No. 16, V.K.L. Area, Jaipur - 302013, Rajasthan
 Website: www.ufindia.com | Email: support@ufindia.com | Contact: 0141-2460280

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Auto Components | SME | Chairman | Kishanlal Gupta |

Universal Autofoundry Ltd was established in the year 1972. The company is involved in the manufacturing and exports of S.G. (ductile) iron and gray iron casting components in finished machined condition.

Dun & Bradstreet D-U-N-S® No 91-524-7744

Vaishali Pharma Limited

706 -709, 7th Floor, Aravali Business Centre, R.C.Patel Road, Borivali (West), Mumbai - 400092, Maharashtra
 Website: www.vaishalipharma.com | Email: org@vaishalipharma.com | Contact: 022-42171819

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-------------|
| Pharmaceuticals | SME | Managing Director | Atul Vasani |

Vaishali Pharma Limited was founded in the year 1989. The company is involved in manufacturing and developing pharmaceutical formulations, APIs, surgicals, veterinary, herbal and nutraceutical products.





Dun & Bradstreet D-U-N-S® No 87-682-6985

Vanguard Diagnostics Private Limited

C-123, Phase I, Okhla Industrial Area, New Delhi - 110020, Delhi

Website: www.vanguarddiagnostics.com | Email: info@vanguarddiagnostics.com | Contact: 011-41727222

| Sector | Category | Management Details | |
|-----------------|----------|--------------------|-----------------|
| Medical Devices | SME | CEO | Ms. Veena Kohli |

Vanguard Diagnostics Pvt Ltd commenced its operations in the year 2015. The company is engaged in the manufacturing and marketing of high quality in-vitro diagnostic reagents and products.

Dun & Bradstreet D-U-N-S® No 91-842-3489

Vasantha Advanced Systems

159/2, Sivalingapuram Textool East, Thippe Gounder Stree, Ondipudur, Coimbatore - 641016, Tamil Nadu

Website: www.vasanthasystems.net | Email: vasantha@vsnl.net | Contact: 0422-2271458

| Sector | Category | Management Details | |
|-------------------------------|----------|--------------------|-------------------------|
| Electrical & Electronic Goods | SME | Proprietor | Dr. S. Chidambaranathan |

Vasantha Advanced Systems was established in the year 1995. The company is involved in the electronic manufacturing of PCB assembly, box building, coil assemblies and many more.

Dun & Bradstreet D-U-N-S® No 65-031-5229

Vashi Electricals Private Limited

A-6, Plot No. 74, Shree Ganesh Complex, Behind Gupta Compound, Dapode Road, Mankoli Naka, Bhiwandi - 421305, Maharashtra

Website: www.vashielectricals.com | Email: sales@vashielectricals.com | Contact: 0252-2661600

| Sector | Category | Management Details | |
|----------------------------------|---------------|--------------------|--------------|
| Professional & Business Services | Mid-Corporate | CEO | Madan Dodeja |

Vashi Electricals Pvt Ltd was established in the year 1978. The company's business includes distribution of electrical, solar and power transmission products like switchgears, motors, gearboxes, wires and cables, automobile spares, etc.

Dun & Bradstreet D-U-N-S® No 86-260-4839

Venkanna Software Services Private Limited

Office 2C, Melange Tower, Madhavpur, Hyderabad - 500089, Telangana

Website: www.amplelogic.com | Email: info@amplelogic.com | Contact: 0140-42489921

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|-------------------------|
| IT & IT Enabled Services | SME | CEO & MD | Venkanna Chowdary Manne |

Venkanna Software Services Pvt Ltd also known as Amplelogic was established in the year 2010. The company provides technology driven solutions through Pharma Automation, IT Infrastructure Automation and Excel Automation Products.

Dun & Bradstreet D-U-N-S® No 92-180-8437

Victor Forgings

A-4, Focal Point, G. T. Road, Bye Pass, Jalandhar - 144012, Punjab

Website: www.victortools.com | Email: office@victortools.com | Contact: 0181-5030200-02

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|--------------------|
| Engineering & Machinery | SME | Managing Partner | Shri Ashwani Kumar |

Victor Forgings was established in the year 1954. The company is involved in the manufacturing and design of hand tools which include spanners, wrenches, pliers, vices, hammers, automotive tools, carpentry tools and D.I.Y tools.





Dun & Bradstreet D-U-N-S® No 65-081-3574

Vikas Industries

B-1, Girkunj Industrial Estate, Off Mahakali Caves Road, Andheri East, Mumbai - 400093, Maharashtra
Website: www.vikasindus.com | Email: vikas@vikasindus.com | Contact: 022-26875100

| Sector | Category | Management Details | |
|-------------------------|----------|--------------------|--------------|
| Engineering & Machinery | SME | Proprietor | Vikas H Rane |

Vikas Industries was established in the year 1974. The company is involved in the manufacturing of plastic moulds and moulded articles and also offers services like Injection moulding, gas injection moulding, product development, etc.

Dun & Bradstreet D-U-N-S® No 87-177-7135

VIS Networks Private Limited

#94, 4th Cross, 2nd Block Koramangala, Bengaluru - 560034, Karnataka
Website: www.visnet.in | Email: salesenquiry@visnet.in | Contact: 080-45453355

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|--------------------|
| IT & IT Enabled Services | SME | CEO | Umashankar Bantwal |

VIS Networks Pvt Ltd was founded in the year 2011. The company is involved in voice and data infrastructure solution, services and application development.

Dun & Bradstreet D-U-N-S® No 91-847-0365

Western India Forgings Private Limited

Gat No. 163, Off Nagar Road, Sanaswadi, Tal. Shirur, Pune - 412208, Maharashtra
Website: www.westernindiaforgings.com | Email: ajindal@westernindiaforgings.com | Contact: 02137-679819

| Sector | Category | Management Details | |
|-------------------------|---------------|--------------------|-----------------------------|
| Engineering & Machinery | Mid-Corporate | Chairman | Krishankumar Brijlal Jindal |

Western India Forgings Pvt. Ltd. was incorporated in the year 1980. The company is engaged in manufacturing of open die, close die and ring roll forgings with products ranging from 1 Kg to 10,000 kg.

Dun & Bradstreet D-U-N-S® No 85-972-1786

Willowood Crop Sciences Private Limited

The Lounge, 4th Floor, 23, Chetla Central Road, Kolkata - 700027, West Bengal
Email: parikshitm@willowood.com | Contact: 033 - 24489045

| Sector | Category | Management Details | |
|-----------|---------------|--------------------|-------------------|
| Chemicals | Mid-Corporate | Managing Director | Parikshit Mundhra |

Willowood Crop Sciences Pvt Ltd was incorporated in the year 2011. The company is engaged in manufacturing, import and trading of agrochemicals which includes herbicides, fungicides, insecticides, plant growth promoters/regulators.

Dun & Bradstreet D-U-N-S® No 67-548-0937

Win (India) Exports

New No.18, Race Course Road, (Near Guindy Railway Station & Next To S10 Health) Guindy, Chennai - 600032, Tamil Nadu
Website: www.winindiaexports.com | Email: aashish@winindiaexports.com | Contact: 044-42014106

| Sector | Category | Management Details | |
|---------------------|----------|--------------------|-------------------------|
| Textiles & Garments | SME | Managing Partner | Aashish Kishore Vaswani |

Win (India) Exports was established in the year 1990. The company's business operations include manufacturing and export of readymade garments for men, ladies and kids.





Wissen Infotech Private Limited

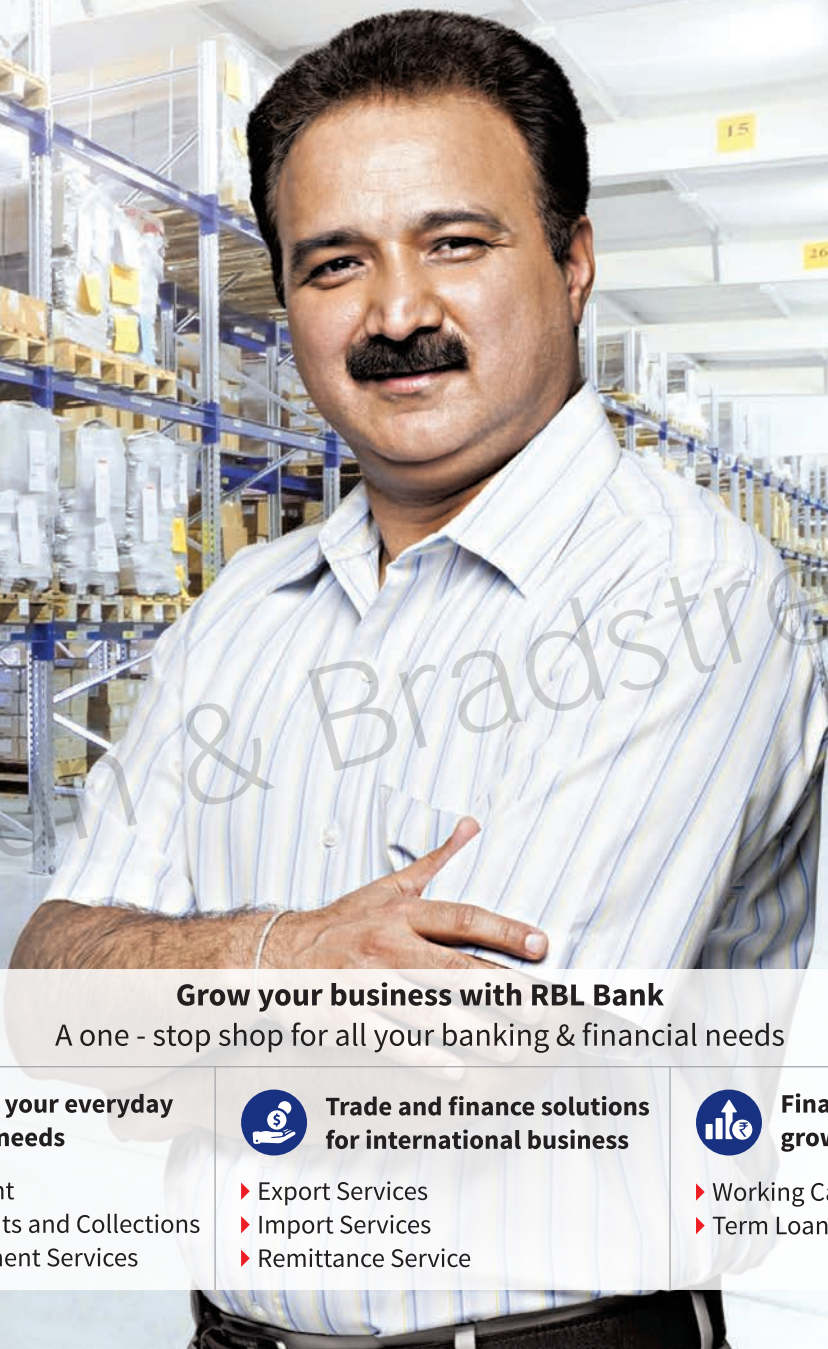
Ashoka Raghupathi Chambers, 2nd Floor, 1-10-60, S.P. Road, Begumpet, Secunderabad - 500016, Telangana
Website: www.wisseninfotech.com; www.wissen.com | Email: info@wisseninfotech.com | Contact: 040-66537000

| Sector | Category | Management Details | |
|--------------------------|----------|--------------------|----------------------|
| IT & IT Enabled Services | SME | Chairman | Subhakar Reddy Kurly |

Wissen Infotech Pvt Ltd was established in 2000. The company provides end-to-end solutions which include application development, infrastructure management and ERP.



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